# CREATING VALUE THROUGH DIVERSITY



# 2021 Annual Report and 2022 Plan

Women, Minority, Disabled Veteran and Lesbian, Gay, Bisexual and Transgender Business Enterprises (WMDVLGBTBE) Procurement

> General Order 156 March 1, 2022

# T Mobile

T-Mobile West LLC dba T-Mobile (U-3056-C), Sprint Spectrum, L.P. (U-3062-C), MetroPCS California, LLC dba Metro by T- Mobile (U-3079-C), and Assurance Wireless USA, L.P. dba Assurance (U-4327-C)



## **Table of Contents**

I.	Intı	roduction	3
II.	202	21 Annual Report	4
A	.•	Program Activities (9.1.1)	4
	1.	Identifying Opportunities in Underutilized Categories	
	2.	Business Unit Program5	
	3.	Mentorship and Development Programs5	
	4.	Implementing Best Practices6	
	5.	Legal Diversity Taskforce6	
	6.	Best Practices for Prompt Payment	
	7.	LGBTBE Outreach Activities7	
	8.	Bringing Equity in Action to California8	
	9.	Partnerships, Conferences and Sponsorships9	
В	•	Summary of WMDVLGBTBE Purchases/Contracts (9.1.2)	12
C		Itemization of WMDVLGBTBE Program Expenses (9.1.3)	13
D		Progress in Meeting or Exceeding Set Goals and Explanation of Circumstances (9.1.4)	13
E	•	Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors (9.1.5)	14
F.	. R	Required Additional Disclosures (9.1.6 – 9.1.11)	14
III.	2	022 Annual Plan	15
A		Overview (10.1.2)	15
	1.	Internal Training and Communication	
	2.	External Communication	
	3.	Mentorship and Development Programs	
	4.	Business Unit Program	
	5.	Legal Diversity Taskforce	
	6.	Partnerships, Conferences and Sponsorships	
В		Summary of WMDVLGBTBE Short, Mid and Long-Term Goals (10.1.1)	17
C		Required Additional Disclosures (10.1.3 – 10.1.6)	18

## T-Mobile's 2021 Annual Report and 2022 Plan Submitted Per General Order 156

#### I. Introduction

T-Mobile West LLC, dba T-Mobile; MetroPCS California, LLC, dba Metro by T-Mobile; Sprint Spectrum, L.P. fdba Sprint; and Assurance Wireless USA, L.P. dba Assurance (referred to collectively for purposes of this report as "T-Mobile" except where indicated otherwise) respectfully submit the following consolidated 2021 Annual Report and 2022 Plan (the "Report"). The Report reflects T-Mobile's continued strong support of the California Public Utilities Commission's and the Legislature's goals to increase procurement from Women, Minority, Disabled Veteran, and Lesbian, Gay, Bisexual and Transgender-owned Business Enterprises ("WMDVLGBTBEs", hereinafter referred to as "Diverse Business Enterprises").

To that end, and in light of the continuing post-merger efforts to fully integrate T-Mobile and Sprint, the Report reflects our efforts to create a new, uniform approach for promoting, encouraging, developing and reporting procurement from the various Diverse Business Enterprises providing services within the state.<sup>1</sup>

T-Mobile has made – and continues to make - significant strides with diverse procurement. Since 2011, when it began to formally track this information, T-Mobile's diverse spend in California with CPUC certified suppliers has increased more than twenty-fold -- from approximately \$70 million to close to \$1.5 billion for 2021. We are extremely proud to report that in 2021, we exceeded the Commission's procurement goal for Minority Business Enterprises and Women Business Enterprises.<sup>2</sup> The company's overall diversity procurement in 2021was over 23% and – if handset/SIM card procurement were excluded (since there are no diverse supplier sources for those products) – our diversity procurement would have been over 36 percent. *See* Section II.D, below.

In sum, T-Mobile remains devoted to the concept of creating value through diversity and we are working to continue that momentum as we continue to grow and improve our Supplier Diversity Program in 2022 and beyond.

This report is filed on behalf of T-Mobile and Sprint to represent their combined operations and California Diversity Enterprise spend for calendar year 2021. This report incorporates a more comprehensive methodology designed to better identify total California-related procurement under the General Order. The companies note that they are still in the process of integrating their procurement and financial reporting systems and anticipate that in the coming years will be able to further refine the systems and processes used to track and report on ongoing efforts to expand diverse spend in the state.

As discussed below in Section II.D, T-Mobile acknowledges that its Disabled Veteran-owned Business Procurement continues to be a challenge and it is exploring possible avenues to further address those challenges. The procurement data also includes procurement from Lesbian, Gay, Bisexual and Transgender-owned Business Enterprises although the Commission has not yet set numerical goals for these particular business enterprises and thus, they are not included in the Commission's overall procurement goal of 21.5%. T-Mobile's internal goals for LGBTBE's are discussed below. *See* Section III.B.

### II. 2021 Annual Report

The following Annual Report summarizes T-Mobile's Diverse Business Enterprise-related activities for the period from January 1 through December 31, 2021. T-Mobile notes that while this Report is focused on its supplier diversity efforts, our growth in that area begins with our company's culture and internal commitment to diversity, equity, and inclusion.

T-Mobile is a values-driven company that believes in diversity, equity, and inclusion for our employees, our customers, suppliers, and the communities we serve. That important focus and related initiatives are outlined in our Equity In Action Plan ("Plan"). In the Plan, and in partnership with leading civil rights organizations, we made promises to advance diversity, equity and inclusion in all aspects of our business, including supplier diversity. Also included in the Plan are commitments specific to California, born out of a partnership with the National Diversity Coalition.

T-Mobile is proud to have a diverse employee base that helps us break down barriers and rewrite the rules in the wireless industry. We draw from their experience, creativity, and ideas to help support our success. The diversity of our workforce has remained consistently strong with approximately 60% of T-Mobile's workforce identifying as ethnically diverse, and approximately 41% as women. In addition, we have over fifty-five Diversity, Equity and Inclusion Chapters across the country, nearly 40% of our workforce involved in at least one chapters, with four in California that cover the Bay Area, Inland CA, Los Angeles and Southern CA. These chapters coordinate employee volunteer activities and participation in local community events. It is our belief that our internal focus on diversity and inclusion helps us serve our customers, the majority of which are from diverse communities. Our corporate culture is a big part of why we continually look for ways to further grow our programs and efforts that support diverse procurement at T-Mobile.

We've also been humbled by acknowledgements we've received on a national level for being an employer of choice for women, people of color, veterans, and members of the LGBTQ+ and disability communities. In 2021, we were named one of America's Best Employers by Forbes, a Best Employer for Diversity by Forbes, a Top Company by LinkedIn, Best of the Best Top 50 Corporations for Inclusion by National Business Inclusion Consortium (NBIC), Corporation of the Year by Women's Business Enterprise Council (WBEC)-Pacific, and more.

#### A. Program Activities (9.1.1)

T-Mobile's Supplier Diversity Program continued to progress in 2021. The following is a summary of our Diverse Business Enterprise activities in 2021:

#### 1. <u>Identifying Opportunities in Underutilized Categories</u>

In 2021, T-Mobile's Supplier Diversity Program continued to examine and work to increase its Diverse Business Enterprise procurement, while also supporting under-represented communities. To that end, the Supplier Diversity team continued to support an initiative for under-represented

communities, to help build a more diverse telecom workforce. The NextTech Diversity Program is a 5-year program, started in 2021, that aims to provide career training and placement for thousands of underrepresented candidates to take on roles as 5G network technicians. Notably, T-Mobile partnered with a diverse supplier to provide the training. There were 50 graduates from the program in 2021 and each was offered and accepted an employment opportunity. Three of the NextTech graduates are from California and we plan to continue recruiting efforts in the State. The next round of the network technician program will include 100 additional students. Also, in 2021 we extended the program to the commercial trucking space and 20 candidates from underrepresented communities began their training in that industry.

T-Mobile also engaged in opportunities to address areas with low diverse spend. For example, in 2021 we increased our engagement with CBOs across CA and the nation. The team attended over 40 events, which included matchmaking, panel, and educational sessions. From these events, we were able to connect with suppliers in all categories. We were able to share their supplier information with or sourcing team for review and possible engagement for upcoming or open opportunities.

As an example, we have spent more with diverse media and advertising companies. Both are Black Owned, and California based. We are excited to continue to increase our spend with diverse suppliers in these and more underutilized categories.

Further, despite COVID limitations on travel in 2021, we continued to increase our attendance and engagement at virtual events and conferences in California, and throughout the country, to increase the visibility of our Supplier Diversity Program and to connect directly with diverse suppliers.

#### 2. Business Unit Program

In 2021, T-Mobile maintained its successful programmatic approach to supplier diversity. The Supplier Diversity team conducted mandatory trainings for each business category within Procurement. These trainings ensure that sourcing managers understand how to use the Diverse and Small Business Clearinghouse to search for diverse suppliers and reinforce the importance of doing so. Additionally, our Supplier Diversity team continued to provide the sourcing managers with lists of diverse suppliers supporting their assigned categories to help facilitate engagement with those suppliers.

In addition, the Supplier Diversity team continued communicating information with the Procurement organization regarding supplier diversity program highlights, changes, and results.

#### 3. <u>Mentorship and Development Programs</u>

In 2021, we launched our formal supplier mentoring and development program: T-Mobile's Mentor Protégé Program. We partnered with the University of Washington Foster School of Business and the regional council of the National Minority Supplier Development Council (NMSDC) to provide diverse business

owners with education and mentorship to manage and grow their business. T-Mobile awarded scholarships to two diverse suppliers to participate in the Mentor Protégé Program. In 2021, T-Mobile also laid the groundwork to launch a similar program to support diverse business owners in CA.

In addition, T-Mobile launched a program to support small businesses – the Magenta Edge Program. This program is available to all small businesses but was designed with black-owned small businesses in mind. Black-owned small businesses are nearly twice as likely to close their doors permanently compared to other businesses. A primary driver for this disparity is a longstanding, systemic lack of access to resources and capital, including difficulty with getting business loans. Magenta Edge offers all entrepreneurs expert advice and insight on how to navigate these historically difficult times. Magenta Edge provides free educational programming on subjects such as best practices for entrepreneurs while addressing systemic barriers that impact the success of Black small businesses.

#### 4. Implementing Best Practices

Almost immediately after the merger of T-Mobile and Sprint was complete in April of 2020, T-Mobile began integrating the supplier diversity programs of the two legacy companies. Part of that integration included adopting the best practices from legacy Sprint's Supplier Diversity Program. In 2021 we further refined the following best practices, which we intend to have executed and published in 2022:

**Corporate Supplier Diversity Policy Statement** - Established a company-wide supplier diversity goal and aligned accountability with each major T-Mobile business unit. Corporate Procurement Policy- Established guidelines for Procurement to ensure adherence to the corporate goal by including a minimum of one qualified diverse supplier, where practical, in Bidding opportunities.

**Supplier Code of Conduct** - Established guidelines for our suppliers that encourage them to use their "best efforts" to diversify their workforce and communicate our expectation that they are to use diverse suppliers for subcontracting opportunities.

**Supplier Diversity Rewards Program** – Recognize Sourcing Professionals who award contracts to diverse suppliers on a quarterly basis.

#### 5. <u>Legal Diversity Taskforce</u>

T-Mobile's Legal Diversity Task Force was created in 2013 to increase diversity within our own Legal Department as well as in the major law firms with whom the company works. The Task Force is made up of five subcommittees, each focused on impacting different aspects of diversity within T-Mobile's Legal Department.

In 2021, the Legal Diversity Task Force continued to expand its efforts by building on strategic initiatives that are designed to further T-Mobile's contribution and impact on promoting and

diversifying the legal profession at all levels. Specific to supplier diversity, the Legal Supplier Diversity Subcommittee analyzed and monitored diverse legal spend data, highlighted women and minority-owned law firms on the Legal Department's intranet site, facilitated matchmaking with diverse providers, and partnered with the National Association of Minority and Women Owned Firms ("NAMWOLF"). T-Mobile's General Counsel signed-on to NAMWOLF's Partner Program, pledging to set a goal of at least five percent (5%) of the company's outside counsel spend with Certified Minority- and Women-Owned Law Firms.

Also in 2021, the T-Mobile Legal Department once again conducted its annual diversity survey that is in part designed to impart the importance of providing diverse counsel on the Legal Department's engagements. The Task Force reviewed the company's outside law firms for recognition based on their contributions to diversity and inclusion. The law firm deemed to have the best diversity and inclusion program was awarded the T-Mobile Legal Department Diversity Excellence Award.

The T-Mobile Legal Department continued to focus on developing diverse talent internally. In 2021, as a member of the Leadership Council on Legal Diversity (LCLD), T-Mobile once again participated in two career development and leadership programs offered by LCLD, Pathfinders and Fellows. The programs are designed to advance diverse legal talent into leadership roles. LCLD is an organization of more than 400 corporate chief legal officers and law firm managing partners who are working to create a more diverse U.S. legal profession.

#### 6. <u>Best Practices for Prompt Payment</u>

For the past few years, T-Mobile has offered Net 30-day payment terms for CPUC-certified diverse suppliers with limited total annual sales to, among other things, facilitate their cash flow situation and otherwise help them to be more profitable. The Net30 option is included on our supplier registration sheet and our Supplier Diversity team proactively mentions the favorable terms to eligible suppliers. The Supplier Diversity team continues to discuss T-Mobile's payment process and policy in meetings with suppliers. The information is also available on the Supplier Diversity section of our company website. We are proud to report that in 2021 approximately four hundred fifty diverse suppliers were proactively moved to T-Mobile's Net30 payment terms. T-Mobile understands that small and diverse suppliers are critical to the US economy. Due to COVID-19, these suppliers have faced extremely difficult economic circumstances. This program aids our suppliers' economic growth by paying invoices in an expedited manner, helping the supplier obtain capital quicker.

#### 7. LGBTBE Outreach Activities

Over the last few years, T-Mobile has worked diligently to integrate LGBTBEs into our Supplier Diversity Program and we are extremely proud of our initial efforts. Key to our integration, has been our partnerships with the National Gay and Lesbian Chamber of Commerce (NGLCC), and the Greater Seattle Business Association (GSBA). As a corporate member and sponsor of both organizations, we

regularly attend meetings, conduct one-on-one "match making" meetings, and participate in their respective conferences and events. In 2021, T-Mobile worked closely with the NGLCC to create and participate in their California Growth Initiative, a program aimed at increasing the number of certified LGBTBEs.

Additionally in 2021, we continued, monthly, to take necessary action to ensure spend continues, where practical, with LGBTBEs. In addition, we continue to participate in several events to meet with qualified LGBTBEs. For example, we participated in BuildOUT's Golden Pitch virtual events, and heard directly from LGBTBEs. We also participated in several virtual matchmaking events organized by NGLCC. Finally, we continued to explore options on how to better provide technical assistance and capacity-building programs specific to LGBTBEs.

In 2021, T-Mobile also proudly continued the "T-Mobile #BEYOU" Scholarship Fund with the Greater Seattle Business Association (GSBA). The Scholarship expands our enterprise-wide core principles to the suppliers and individuals engaged with the nation's largest LGBTQ chamber of commerce. It is one of the ways we encourage LGBTQ scholars to learn about and find employment or contracting opportunities in the telecommunications industry. In addition, T-Mobile engaged with the GSBA through their Ready for Business Fund, which is a small business recovery program that distributes cash grants and other support to small and diverse businesses. While the GSBA is not located in California, it is an important LGBTQ organization as our company headquarters are located in the Seattle area.

#### 8. <u>Bringing Equity in Action to California</u>

T-Mobile entered an important, California-focused, Memorandum of Understanding (MOU) with the National Diversity Coalition, which outlines the company's plans to create initiatives to improve diversity in all aspects of the business. The completion of our merger in April 2020 kicked off this important work. The MOU addresses the following areas: Corporate Governance; Workforce Recruitment and Retention; Procurement and Entrepreneurship; Wireless Services for Low Income Consumers; and Philanthropy and Community Investment. It also calls for the creation of a California-focused diversity and inclusion Sub-Council, comprised of at least twelve individuals who are highly esteemed, regarded as pillars in their respective communities, and represent a diverse constituency. The Sub-Council, which was established in 2020, serves in an external advisory role to the company. In 2021, we met twice with the Sub-Council to discuss key areas within supplier diversity and received feedback and guidance from the Cub-Council members on Supplier Diversity Program and other related initiatives specific to California.

In 2021, T-Mobile supported various workforce development and small business initiatives in California including:

• T-Mobile worked hand in hand with Unidos to launch the Latinx in Business Digital Literacy and Job Readiness Toolkit. It's a national program but covers two affiliates in California, one in San Francisco and one in San Diego. The programs launched in August 2021 and conclude in March

2022. The Digital Literacy and Job Readiness Toolkit is designed to help current and aspiring entrepreneurs harness the power of digital solutions to run their enterprises more efficiently. The toolkit includes modules on financial management, digital solutions, marketing, communications and branding, digital security, COVID protocols, and more.

- T-Mobile has been working with Fresno Housing and Vision View. We have partnered with Vision View on a workforce development youth center that is now open. The Center serves 99 residents in varying roles including business assistance, youth employment, programming, and general support.
- T-Mobile partnered with the Greater LA African American Chamber of Commerce (GLAAACC) to support their 2020/2021 Business Evolution Program (BEP) cohort. The program assists with the recruitment of small business owners for the 12-month bootcamp. The BEP was created to assist small business owners elevate their economic success and is focused on business that are at least 51% owned or controlled by socially and economically disadvantaged individuals. The program is focused on accelerating business owners' potential by infusing new knowledge and to prepare for new challenges ahead. T-Mobile and GLAAACC's corporate board members lead BEP participants through 9 modules that focus on things like contracting, procurement, technology, access to capital, and supplier diversity, and the program concludes with a Business Pitch Competition. Finally, The Greater Los Angeles African American Chamber of Commerce (GLAACC) honored T-Mobile with the GLAAACC Diversity & Inclusion of the Year Award for our commitment to the development of Black-owned business.

#### 9. Partnerships, Conferences and Sponsorships

T-Mobile sponsored numerous supplier diversity events and was a corporate sponsor of the national conferences of the national organizations listed below. In addition, our Supplier Diversity team and Procurement Managers participated in several panelist and matchmaking sessions, and spoke at several virtual events across the country, where we sought to connect with potential suppliers and elevate our corporate Supplier Diversity Program.

- National Minority Supplier Diversity Council,
- Women's Business Enterprise National Council,
- National Veteran Business Development Council,
- National Gay & Lesbian Chamber of Commerce.

Here is a list and summary of T-Mobile's 2021 key engagements with organizations focused on supplier diversity:

#### American Indian Chamber of Commerce California ("AICCCAL")

In 2021, T-Mobile continued as corporate sponsor and member. We also sit on the organization's advisory council. Supplier Diversity participated on a panel during the 2021 conference.

#### Asian Business Association of Los Angeles ("ABALA")

In 2021, T-Mobile was a corporate sponsor and member. We also sit on the organization's advisory council. Sponsored the Women's Business Pioneer Luncheon in Los Angeles. T-Mobile was awarded the "Corporation of the Year Award" by the ABALA.

#### California Capital Financial Development Corporation ("California Capital")

T-Mobile continues to be a member of CA Capital, sponsoring different initiatives. T-Mobile participated in the Small Business Working Group (SWBG) that CA Capital co-hosted with Fresno Native American and Business Development in 2021. T-Mobile's support has contributed to CA Capital's development of their Supplier Diversity Technical Assistance and Capacity Building curriculum.

#### California Public Utilities Commission Joint Utilities Committee

As a member of the Joint Utilities Committee, T-Mobile actively participated in the Committee's quarterly meetings to share best practices and discuss matters related to GO-156. T-Mobile will be the Chair of Joint Utilities Committee in 2022.

#### California Public Utilities Commission Small and Diverse Business Expos

T-Mobile participated in the 2021 CPUC Small and Diverse Business Expos and Supplier diversity staff were available for one-on-one matchmaking meetings.

#### Greater los Angeles African American Chamber of Commerce ("GLAAACC")

T-Mobile became a member of this chamber in 2021, and actively participated in the chamber's activities. The supplier diversity team presented "Doing Business with T-Mobile" to their Business Evolution Program (BEP). In 2021, T-Mobile was awarded the "Diversity & Inclusion of the Year" award by the GLAAACC.

#### Greater Seattle Business Association ("GSBA")

T-Mobile was a corporate sponsor and member of the GSBA, the nation's largest LGBT and allied chamber of commerce. The GSBA represents over 1,300 small businesses, as well as corporate and nonprofit members, who share the values of promoting equality and diversity and provides us with the opportunity to identify businesses that could also be eligible for CPUC certification. T-Mobile was the title sponsor of their annual Scholars Dinner held virtually in 2021.

#### Elite Nor-Cal Service Disabled Veteran Owned Business (Elite Nor-Cal SDVOB)

T-Mobile was a member and corporate sponsor.

#### Leadership Council on Legal Diversity ("LCDC")

T-Mobile was a member and participated in the organization's career development and leadership programs.

#### Los Angeles Gay and Lesbian Chamber of Commerce ("LAGLCC")

In 2021, T-Mobile was corporate member and sponsor. In the summer of 2021, the Supplier Diversity team presented to the Chamber and members "How to do Business with T-Mobile." This presentation guides and shows suppliers and organization what T-Mobile is looking for in diverse

#### suppliers.

#### National Association of Minority & Women Owned Law Firms ("NAMWOLF")

In 2021, T-Mobile was a corporate sponsor of the virtual Awards Gala at the organization's Annual Meeting.

#### National Veteran Business Development Council ("NVBDC")

In 2021, T-Mobile was a corporate sponsor and member. The sponsorship enables T-Mobile to reach hundreds of veteran-certified businesses through one relationship and is part of our effort to increase procurement with disabled veteran-owned business.

#### National Gay & Lesbian Chamber of Commerce ("NGLCC")

T-Mobile is a current member and was a corporate sponsor of NGLCC's 2021 International Business and Leadership Conference. T-Mobile was recognized with the Best of the Best Award by the NGLCC and the National Business Inclusion Consortium (NBIC).

#### National Minority Supplier Development Council ("NMSDC")

T-Mobile was a corporate sponsor of the Conference and Business Opportunity Exchange. T-Mobile is a corporate sponsor and member. T-Mobile was nominated as Corporation of the Year in 2021.

#### Northwest Mountain Minority Supplier Development Council ("NWMMSDC")

T-Mobile continued its long-standing relationship with this regional council that generally focuses on Pacific Northwest activity near our headquarters in Bellevue, Washington. This relationship provides us with, among other things, the opportunity to connect with companies that we can encourage to pursue CPUC certification. In addition to being part of the Council's Board of Directors, T-Mobile also holds a position on their Certification Committee. T-Mobile also sponsored the Council's Business Conference, Advocacy and Legacy Awards Luncheon and their 25<sup>th</sup> Annual scholarship fundraiser and silent auction.

#### Women's Business Enterprise National Council ("WBENC")

In 2021, T-Mobile was a corporate sponsor for the National Conference & Business Fair. Supplier Diversity team attended the event and held one-on-one matchmaking sessions with suppliers.

#### Women's Business Enterprise Council – Pacific ('WBEC-Pacific)

T-Mobile joined the Board of Directors and was a corporate member, and sponsor in 2021. The Diversity team participated and attended several events held by the organization.

#### U.S. Black Chamber of Commerce ("USBC")

In 2021, T-Mobile was a corporate sponsor and member.

#### U.S. Hispanic Chamber of Commerce ("USHCC")

T-Mobile remains a corporate sponsor and member. The Supplier Diversity team participated in a matchmaking event, meeting diverse suppliers. The Supplier Diversity team also attended the

USHCC's Procurement council meeting during their annual conference.

#### U.S. Pacific Islander Asian American Chamber of Commerce ("USPAACC")

In 2021, T-Mobile was a corporate sponsor and member. In 2021, T-Mobile was the co-chair sponsor for USPAACC's Annual Conference. Additionally, a member of the Supplier Diversity team joined the Corporate Advisory Board of the USPAACC.

#### Utah Black Chambers ("UBC")

T-Mobile continued to be a corporate member and sponsor of the Utah Black Chambers in 2021. The Supplier Diversity team currently hold positions on their advisory council and Supplier Diversity council.

#### Veterans and Business Network ("VIB")

T-Mobile was the 5-Star Title Sponsor of VIB's 2021 Annual Conference, where we participated in matchmaking. T-Mobile is also a corporate member of this San Diego based organization.

#### Western Regional Minority Supplier Development Council ("WRMSDC")

In 2021, T-Mobile continued as a member and corporate sponsor of this Bay Area based organization. T-Mobile attended several events and engaged in matchmaking sessions.

#### **B.** Summary of WMDVLGBTBE Purchases/Contracts<sup>3</sup> (9.1.2)

T-Mobile summaries are included in the following attachments:

- Attachment 1 2021 Total WMDVLGBTBE Procurement -- Direct and Sub
- Attachment 2 2021 WMDVLGBTBE Procurement by Product and Services Categories -- Direct
- Attachment 3 2021 WMDVLGBTBE Procurement by Product and Services Categories -- Sub
- Attachment 4.D 2021 WMDVLGBTBE Detail by SIC Direct
- Attachment 4.S 2021 WMDVLGBTBE Detail by SIC Sub
- Attachment 5 2021 WMDVLGBTBE Procurement Summary
- Attachment 6 2021 WMDVLGBTBE by Product and Service Categories

<sup>&</sup>lt;sup>3</sup> T-Mobile notes that it does not have information readily available from which it can identify the number of Diverse Business Enterprises who have the majority of their workforce working in California.

#### C. Itemization of WMDVLGBTBE Program Expenses (9.1.3)

T-Mobile WMDVLGBTBE Program	Expenses										
January 1, 2021 – December 31, 2021											
Expense Category	2021 Expenses										
Wages	\$572,142										
Other Employee Expenses	\$50,000										
Program Expenses	\$711,240										
Reporting Expenses	\$118,750										
Training & Conferences	\$548,000										
Consultants	\$0										
Other	\$0										
Total	\$2,000,132										

## D. Progress in Meeting or Exceeding Set Goals and Explanation of Circumstances (9.1.4)

T-Mobile's efforts to enhance its diversity procurement practices over the past several years have met with notable success. As noted above, we are pleased to report that in the last year, we exceeded the Commission's goal for Minority Business Enterprises and Women Business Enterprise procurement.

While we are proud of our continuing progress, we also recognize there continue to be challenges with the reporting guidelines under GO 156.

For example, T-Mobile acknowledges that DVBE procurement continues to be a challenge and is exploring avenues to further address those challenges. However, our level of spend and its impact in the State of California would be more accurately reflected if the Clearinghouse's certification criteria allowed for DVBE suppliers that are not California residents but provide services in California (consistent with the certification of other diverse businesses), rather than only certifying DVBEs per the narrower requirements of the Department of General Services.

Moreover, T-Mobile continues to believe that the inclusion of handset and SIM card spend significantly distorts procurement rates. In particular, and as noted in previous Reports, T-Mobile is not aware of any handset or SIM manufacturers that qualify as Diverse Business Enterprises, yet the General Order seems to preclude any categorical exclusions. See GO 156, Section 8.7. T-Mobile remains hopeful that the Commission will reconsider the possible exclusion of handset and SIM card spend from net procurement. In the meantime, T-Mobile notes that its total diverse spend for 2021 excluding handset and SIM card procurement is 36.69%; an accomplishment which is well in excess of current Commission goals and far more reflective of its efforts to promote the goals of the General Order. See Attachment 7.

# E. Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors (9.1.5)

In 2021, T-Mobile continued to proactively encourage prime contractors to adopt plans or practices that are consistent with T-Mobile's goals. In addition, we encourage prime suppliers to track and report Tier II spend on a quarterly basis. To that end, we plan to implement an amendment to our vendor contracts to request diverse spend from prime suppliers that are already reporting such spend to other governmental agencies or Fortune 500 companies.

#### F. Required Additional Disclosures (9.1.6 – 9.1.11)

#### List of WMDVLGBTBE Complaints

T-Mobile is not aware of any WMDVLGBTBE complaints registered in 2021.

Summary of Purchases/Contracts for Products/Services in Excluded Categories Not applicable.

#### Description of Efforts Made to Recruit WMDVLGBTBE Suppliers

Efforts are detailed in the preceding sections of the Report: "Partnerships, Conferences and Sponsorships" and "Legal Diversity Task Force".

Justification for Continued Existence of Any "Excluded Category" Not applicable.

#### Summary of WMDVLGBTBE Renewable and Nonrenewable Energy Procurement

T-Mobile does not currently track renewable and non-renewable energy procurement, wireless, broadband, smart grid or rail projects by Diverse Supplier.

#### File Verifiable Report on WMDVLGBTBE Participation in Fuel Markets

T-Mobile procures fuel for fleet vehicles used for cell site construction and maintenance. Fuel purchases are included in Attachment 1- 2021 Total WMDVLGBTBE Procurement -- Direct and Sub.

#### III. 2022 Annual Plan

T-Mobile has prepared the following 2022 Annual Plan ("Plan") that summarizes our current strategies to achieve short, medium, and long-term program goals for increasing utilization of Diverse Business Enterprises.

#### **A. Overview (10.1.2)**

#### 1. Internal Training and Communication

We continue to recognize that increased and continuous internal awareness of supplier diversity is critical to the success of the program. In 2022, we intend to continue to provide our Procurement Sourcing Managers with the training and tools they need, as well as increase communication to the Procurement team throughout the year. In addition to maintaining the dissemination of quarterly newsletters, the Supplier Diversity team intends to participate in the Procurement organization's monthly All Hands meetings to reinforce the importance of supplier diversity and engage in dialogue on the topic. The Supplier Diversity team also intends to conduct quarterly training sessions for sourcing managers on the new internal supplier clearinghouse tool and ad-hoc training for newly hired sourcing managers.

We continue to believe that ongoing communication throughout the year will help keep supplier diversity top-of-mind of our sourcing managers and lead to increased consideration and ultimately utilization of diverse suppliers.

#### 2. External Communication

In addition to increasing our internal communication, we continue to enhance our external communications to better inform current and potential diverse suppliers about our Supplier Diversity Program. Specifically, we have updated and expanded our external facing website (SupplierDiversity@T-Mobile.com) to include information about our supplier diversity initiatives and program updates. The Supplier Diversity team plans to continue to proactively contact Community Based Organizations (CBOs) to inform them of contract opportunities and seek recommendations for diverse members that can potentially fill the opportunities. To improve communication to potential suppliers, we have also encouraged CBOs to include information about T-Mobile's Supplier Diversity Program and opportunities in their communication to their respective members. We also intend to continue increasing our attendance and participation at CBO events throughout California.

#### 3. Mentorship and Development Programs

In 2022, we intend to expand the Magenta Edge Program, a program to support Black Owned small businesses in the U.S, by increasing educational opportunities for these businesses. In addition, we intend to engage external partners in the Program to drive results.

We also plan to expand the NextTech Diversity Program in 2022. We expect 150 new candidates to join the Technician and Commercial Truck Driving segments of the Program.

Lastly, T-Mobile is continuing our partnership with the University of Washington Foster School of Business and the Northwest regional council of NMSDC to provide diverse business owners with education and mentorship to manage and grow their business. T-Mobile plans to award at

least two scholarships to diverse suppliers to participate in the Mentor Protégé Program, with the possibility of increasing to four suppliers. In 2022, T-Mobile is on track to award the first two MBE education scholarships to diverse owned businesses in California.

#### 4. <u>Business Unit Program</u>

In 2022, T-Mobile remains focused on driving accountability of supplier diversity throughout the Procurement organization through more frequent and detailed engagement. The Supplier Diversity team will continue to meet monthly with the Vice President of Procurement and Directors of the organization to review diverse spend by business unit and category. In addition, we will strive to include at least one qualified diverse supplier in each contract opportunity and will hold the sourcing managers accountable to that standard. Further, we intend to continue to have our Procurement Souring Managers encourage our Tier I non-diverse handset and network equipment suppliers to increase and report Tier II spend with diverse suppliers. To that end, and as mentioned above, we plan to implement an amendment to our vendor contracts to request diverse spend from prime suppliers that are already reporting such spend to other governmental agencies or Fortune 500 companies. Also in 2022, The Supplier Diversity team plans to launch the newly created Buyer Incentive Program to recognize and reward Sourcing Professionals who award new contracts to Small and Diverse Businesses.

#### 5. <u>Legal Diversity Taskforce</u>

In 2022, the Legal Diversity Task Force plans to continue to enhance its efforts to promote and diversify the legal profession at all levels. Specific to supplier diversity, the Legal Supplier Diversity subcommittee is planning to undertake the following high-level initiatives, among others, to increase utilization of diverse law firms throughout the Legal Department:

- Increase Legal Department awareness of readily available diverse suppliers;
- Facilitate engagement of diverse suppliers by Legal Department decision makers;
- Continue to expand our participation and engagement with the National Association of Minority and Women-Owned Law Firms (NAMWOLF);
- Monitor on a regular basis the Department's progress on diverse law firm engagement and spend.

In addition, T-Mobile intends to continue to support local minority bar associations and continue its membership with the Leadership Council on Legal Diversity and participate in the organization's programs to develop the talent and leadership skills of diverse in-house attorneys.

#### 6. Partnerships, Conferences and Sponsorships

We intend to continue working with the following organizations to strengthen our outreach and engagement with the diverse business community. We also plan to explore new opportunities to engage T-Mobile sourcing professionals, local employees, and members of our Diversity and Inclusion team in these events and organizations. These organizations are highly respected and understand the goal of finding qualified diverse suppliers that can provide products and services to our Enterprise.

American Indian Chamber of Commerce of California
Asian American Chamber of Commerce of Kansas City ("AACCKC")
Asian Business Association of Los Angeles ("ABALA")

Asian Business Association of Orange County ("ABAOC")

California Asian Pacific Chamber of Commerce ("CalAsian Chamber")

California Capital Financial Development Corporation ("California Capital")

California Hispanic Chamber of Commerce ("CAHCC")

California Public Utilities Commission Joint Utilities Committee

California Public Utilities Commission Small and Diverse Business Expos

Elite Nor-Cal Service-Disabled Veteran Owned Business Network ("Elite Nor-Cal SDVOB")

Greater Los Angeles African American Chamber of Commerce ("GLAAACC")

Greater Seattle Business Association ("GSBA")

Hispanic Chamber of Commerce of Kansas City ("HCCKC")

Leadership Council on Legal Diversity ("LCLD")

Los Angeles Gay and Lesbian Chamber of Commerce ("LAGLCC")

National Association of Minority & Women Owned Law Firms ("NAMWOLF")

National Diversity Coalition ("NDC")

National Veteran Business Development Council ("NVBDC")

National Gay & Lesbian Chamber of Commerce ("NGLCC")

National Minority Supplier Development Council ("NMSDC")

Northwest Mountain Minority Supplier Development Council ("NWMTNMSDC")

Pacific Southwest Minority Supplier Development Council ("PSWMSDC")

**TechSCALE** 

The Conference Board

U.S. Black Chamber of Commerce ("USBC")

U.S. Hispanic Chamber of Commerce ("USHCC")

U.S. Pacific Islander Asian American Chamber of Commerce ("USPAACC")

Utah Black Chambers ("UBC")

Veterans in Business Network ("VIB Network")

Western Regional Minority Supplier Development Council ("WRMSDC")

Wireless Infrastructure Association ("WIA")

Women's Business Enterprise Council – Pacific ("WBEC-Pacific")

Women's Business Enterprise National Council ("WBENC")

## B. Summary of WMDVLGBTBE Short, Mid and Long-Term Goals (10.1.1)

T-Mobile remains fully committed to meeting the Commission's 21.5% diversity procurement goal, i.e., 15% for MBEs, 5% for WBEs and 1.5% for DVBEs. As noted above, T-Mobile has been able to meet (and in fact exceed) those goals for MBEs and WBEs in 2021 and has every intention of doing so in the future on a short, mid and long-range basis. DVBE procurement is currently at 0.13% which is an improvement over last year. T-Mobile is dedicated to improving procurement from DVBEs and has short, mid and long-range goals of 0.5%, 1% and 1.5% respectively.

Consistent with the Proposed Decision in Rulemaking 21-03-010 dated February 9, 2022, T-Mobile has established the following voluntary goals for LGBTBEs: 0.5% by 2022, 1.0% by 2023, and 1.5% by 2024. As noted above, T-Mobile has made significant inroads into LGBTBE procurement, and we will strive for continued success with these business enterprises.

T-Mobile has not, however, assigned specific values to the various categories of products and services identified in this Report. Procurement for any particular product or service can vary by year and T-mobile does not currently have sufficient information to inform such particularized goals. As discussed throughout, T-Mobile's outreach to Diverse Business Enterprises is broad-based and we welcome the opportunity to enhance our procurement regardless of category. For reference, however, T-Mobile has included Attachment 6 to this Report which breaks down the 2021 actual procurement by product and service categories.

#### C. Required Additional Disclosures (10.1.3 – 10.1.6)

#### Plans for Recruiting WMDVLGBTBE Suppliers Where Utilization Has Been Low

T-Mobile is committed to recruiting and developing Diverse Business Enterprise talent in traditional, non-traditional, and under-utilized areas, and to otherwise encourage those suppliers to register with the Supplier Clearinghouse or any other recognized certifying entity. For examples of activities that T-Mobile intends to undertake in 2022, *see* above sections "Partnerships, Conferences and Sponsorships" under and "Legal Diversity Task Force."

Plans for Recruiting WMDVLGBTBE Suppliers in Excluded Categories Not applicable.

#### Plans for Prime Contractor Utilization of WMDVLGBTBE Subcontractors

T-Mobile intends to continue to require new prime suppliers to report on a quarterly basis their amount of direct and indirect spend with CPUC certified diverse businesses. Where applicable, T-Mobile plans to continue to include prime contractor utilization of Diverse Business Enterprise subcontractors in our contract language. In addition, T-Mobile intends to work with its prime suppliers to promote reasonable diversity procurement goals for their Tier II vendors.

#### Plans for Complying with WMDVLGBTBE Program Guidelines

T-Mobile intends to continue to strive to meet the Commission's goals as established in GO 156.

Attachment 1
2021 Total WMDVLGBTBE Procurement Summary - Direct and Sub

Minority Men	Asian-Pacific African American Hispanic Native-American Other Total Minority Men	\$735,173,738 \$125,305,307 \$56,532,959 \$14,118,589 \$0	\$53,589,367 \$8,319,186 \$2,693,841 \$9,831	\$59,226,800	12.39% 2.10% 0.93%
Minority Men	Hispanic Native-American Other	\$56,532,959 \$14,118,589	\$2,693,841 \$9,831	\$59,226,800	0.93%
Minority Men	Native-American Other	\$14,118,589	\$9,831		
willionty wen	Other			\$14 128 420	
		\$0		717,120,720	0.22%
	Total Minority Men		\$60,461	\$60,461	0.00%
	Total Willionty Wich	\$931,130,593	\$64,672,686	\$995,803,279	15.64%
	Asian-Pacific	\$6,033,897	\$6,284,565	\$12,318,462	0.19%
	African American	\$9,072,234	\$1,574	\$9,073,808	0.14%
NA in a vite - NA/a va a va	Hispanic	\$6,907,531	\$715,322	\$7,622,853	0.12%
Minority Women	Native-American	\$10,352,876	\$41,441	\$10,394,317	0.16%
	Other	\$12,008,647	\$36,110	\$12,044,757	0.19%
	Total Minority Women <sup>1</sup>	\$44,375,185	\$7,079,012	\$51,454,197	0.81%
inority Business Enterprise (I	MBE)	\$975,505,778	\$71,751,698	\$1,047,257,476	16.44%
Business Enterprise (WBE)		\$393,113,382	\$33,704,722	\$426,818,104	6.70%
Gay, Bisexual, Transgender	Business Enterprise (LGBTBE)	\$12,694,037	\$290,974	\$12,985,011	0.20%
l Veteran Business Enterpris	e (DVBE)	\$7,718,558	\$775,084	\$8,493,641	0.13%
TOTAL WMDVLGBTE	BE Procurement <sup>2</sup>	\$1,389,031,755	\$106,522,478	\$1,495,554,233	23.48%
				¢¢ 200 522 222	100.00%
ł	•	TOTAL WMDVLGBTBE Procurement <sup>2</sup>	TOTAL WMDVLGBTBE Procurement <sup>2</sup> \$1,389,031,755	TOTAL WMDVLGBTBE Procurement <sup>2</sup> \$1,389,031,755 \$106,522,478	

<sup>&</sup>lt;sup>1</sup>The total procurement for minority women, i.e., \$51,454,197 is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>2</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

Attachment 2
2021 WMDVLGBTBE Procurement by Product and Services Category - Direct

				•		<u> </u>			
Line No.				Products	1	Services	2	TOTAL	
1		Asian-Pacific	Direct	\$326,732,555	5.13%	\$408,441,183	6.41%	\$735,173,738	11.54%
2	]	African-American	Direct	\$23,842,620	0.37%	\$101,462,687	1.59%	\$125,305,307	1.97%
3	Minority	Hispanic	Direct	\$3,222,964	0.05%	\$53,309,995	0.84%	\$56,532,959	0.89%
4	Men	Native-American	Direct	\$0	0.00%	\$14,118,589	0.22%	\$14,118,589	0.22%
5	]	Other	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
6		Total Minority Men	Direct	\$353,798,139	5.56%	\$577,332,454	9.07%	\$931,130,593	14.62%
7		Asian-Pacific	Direct	\$3,357,831	0.05%	\$2,676,066	0.04%	\$6,033,897	0.09%
8		African-American	Direct	\$9,009,647	0.14%	\$62,587	0.00%	\$9,072,234	0.14%
9	Minority	Hispanic	Direct	\$0	0.00%	\$6,907,531	0.11%	\$6,907,531	0.11%
10	Women	Native-American	Direct	\$0	0.00%	\$10,352,876	0.16%	\$10,352,876	0.16%
11	]	Other	Direct	\$0	0.00%	\$12,008,647	0.19%	\$12,008,647	0.19%
12		Total Minority Women <sup>3</sup>	Direct	\$12,367,478	0.19%	\$32,007,707	0.50%	\$44,375,185	0.70%
13	Total Minori	ty Business Enterprise (MBE)	Direct	\$366,165,618	5.75%	\$609,340,161	9.57%	\$975,505,778	15.32%
14	Women Busi	ness Enterprise (WBE)	Direct	\$21,307,559	0.33%	\$371,805,824	5.84%	\$393,113,382	6.17%
15	Lesbian, Gay	, Bisexual, Transgender Business Enterprise (LGBTBE)	Direct	\$0	0.00%	\$12,694,037	0.20%	\$12,694,037	0.20%
16	Disabled Vet	eran Business Enterprise (DVBE)	Direct	\$4,774,003	0.07%	\$2,944,554	0.05%	\$7,718,558	0.12%
17	TOTAL WMD	VLGBTBE Procurement <sup>4</sup>	Direct	\$392,247,179	6.16%	\$996,784,576	15.65%	\$1,389,031,755	21.81%
10	Not Due ours		<del>-</del>	¢c 250 522 222		¢¢ 200 522 222	1	ĆC 260 F22 222	
18	Net Procurer	nent		\$6,368,533,223		\$6,368,533,223		\$6,368,533,223	
19	Total Numbe	er of WMDVLGBTBEs that received direct spend	130						

<sup>&</sup>lt;sup>1</sup> Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

<sup>&</sup>lt;sup>2</sup> Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 99.

<sup>&</sup>lt;sup>3</sup> The total procurement for minority women, i.e., \$44,375,185 is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>4</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

Attachment 3
2021 WMDVLGBTBE Procurement by Product and Services Category - Sub

Line No.				Products	1	Services	2	TOTAL	
1		Asian-Pacific	Sub	\$11,885,651	0.19%	\$41,703,716	0.65%	\$53,589,367	0.84%
2		African-American	Sub	\$6,773,232	0.11%	\$1,545,954	0.02%	\$8,319,186	0.13%
3	Minority Men	Hispanic	Sub	\$26,365	0.00%	\$2,667,476	0.04%	\$2,693,841	0.04%
4	iviliority ivien	Native-American	Sub	\$0	0.00%	\$9,831	0.00%	\$9,831	0.00%
5		Other	Sub	\$60,461	0.00%	\$0	0.00%	\$60,461	0.00%
6		Total Minority Men	Sub	\$18,745,709	0.29%	\$45,926,977	0.72%	\$64,672,686	1.02%
7		Asian-Pacific	Sub	\$0	0.00%	\$6,284,565	0.10%	\$6,284,565	0.10%
8		African-American	Sub	\$0	0.00%	\$1,574	0.00%	\$1,574	0.00%
9	Ballon a selfere NAV a con a co	Hispanic	Sub	\$2,828	0.00%	\$712,494	0.01%	\$715,322	0.01%
10	Minority Women	Native-American	Sub	\$0	0.00%	\$41,441	0.00%	\$41,441	0.00%
11		Other	Sub	\$0	0.00%	\$36,110	0.00%	\$36,110	0.00%
12		Total Minority Women <sup>3</sup>	Sub	\$2,828	0.00%	\$7,076,184	0.11%	\$7,079,012	0.11%
13	<b>Total Minority Business Enterp</b>	orise (MBE)	Sub	\$18,748,537	0.29%	\$53,003,161	0.83%	\$71,751,698	1.13%
14	Women Business Enterprise (\	WBE)	Sub	\$445,374	0.01%	\$33,259,348	0.52%	\$33,704,722	0.53%
15	Lesbian, Gay, Bisexual, Transg	ender Business Enterprise (LGB1	Sub	\$0	0.00%	\$290,974	0.00%	\$290,974	0.00%
16	Disabled Veteran Business Enterprise (DVBE)			\$0	0.00%	\$775,084	0.01%	\$775,084	0.01%
17	TOTAL WMDVLGBTBE Procure	Sub	\$19,193,911	0.30%	\$87,328,566	1.37%	\$106,522,478	1.67%	
				140 000 000 000	1	4	ī	40.000.000.000	
18	Net Procurement			\$6,368,533,223		\$6,368,533,223		\$6,368,533,223	

<sup>&</sup>lt;sup>1</sup> Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

<sup>&</sup>lt;sup>2</sup> Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 99.

<sup>&</sup>lt;sup>3</sup> The total procurement for minority women, i.e., \$7,079,012 is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>4</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

## Attachment 4 2021 WMDVLGBTBE Detail by SIC - Direct

															Lesbian, Gay,			
			Asian Pag	rific	African Am	orican	Hisp	anic	Native Am	orican		Other			Bisexual,	<b>Disabled Veterans</b>	Total	
			Asidii Pat	.IIIC	AIIICAII AIII	lerican	пізр	allic	Native Am	erican		Other	<b>Minority Business</b>	Women Businss	Transgender	Business	WMDVLGBTB	
SIC Code	SIC Code Description		Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Enterprise (MBE)	Enterprise (WBE)	<b>Business Enterprise</b>	<b>Enterprise (DVBE)</b>	E	<b>Total Dollars</b>
15	Building Construction - General	\$	\$0	\$1,743,860	\$0	\$0	\$ 1,105,228.76	\$ 57,735.78	\$0	\$0	\$0	\$0	\$2,906,825	\$10,079,191	\$0	\$0	\$12,986,016	\$24,837,280
15	Contractors & Operative Builders	%	0.00%	0.03%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.16%	0.00%	0.00%	0.20%	0.39%
16	Heavy Construction, Exepct	\$	\$0	\$0	\$10,345,424.09	\$0	\$ 892,080.71	\$0	\$0	\$0	\$0	\$5,224,451.76	\$16,461,957	\$1,579,527	\$0	\$0	\$18,041,484	<u> </u>
10	Building Construction - Contractors	%	0.00%	0.00%	0.16%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.08%	0.26%	0.02%	0.00%	0.00%	0.28%	2.90%
17	Contructions - Special Trade	\$	\$ 1,620,667.91	\$0	\$0	\$0	\$ 760,607.38	\$0	\$14,118,589.09	\$0	\$0	\$0	\$16,499,864	\$98,813,841	\$0	\$0	\$115,313,705	\$135,649,758
	Contractors	%	0.03%	0.00%	0.00%	0.00%	0.01%	0.00%	0.22%	0.00%	0.00%	0.00%	0.26%	1.55%	0.00%	0.00%	1.81%	2.13%
24	Lumber and Wood Products, Except	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,547,413
	Furniture	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%
30	Rubber and Miscellaneous Plastic	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$63,685
- 50	Products	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
34	Fabricated Metal Products, Except	\$	\$0	\$0	\$0	\$0	\$ 3,222,963.75	\$0	\$0	\$0	\$0	\$0	\$3,222,964	\$362,540	\$0	\$0	\$3,585,504	\$7,005,387
	Machinery & Transport Equipment	%	0.00%	0.00%	0.00%	0.00%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.01%	0.00%	0.00%	0.06%	0.11%
35	Industrial and Commercial	\$	\$ 13,441,301.55	\$0	\$15,321,360.58	\$9,009,647	\$0	\$0	\$0	\$0	\$0	\$0	\$37,772,309	\$9,147,225	\$0	\$0	\$46,919,535	\$1,334,844,564
	Machinery and Computer	%	0.21%	0.00%	0.24%	0.14%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.59%	0.14%	0.00%	0.00%	0.74%	20.96%
36	Electronic, Electrical Equipment &	\$	· · · ·	\$3,357,831.15	\$168,382	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,153,783	\$2,780,998	\$0	\$0	\$14,934,781	\$599,915,830
	Components, Except Computer	%	0.14%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.19%	0.04%	0.00%	0.00%	0.23%	9.42%
39	Miscellaneous Manufacturing	\$	\$36,163	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$36,163	\$5,296,033	\$0	\$0	\$5,332,197	\$89,159,465
	Industries	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.08%	0.00%	0.00%	0.08%	1.40%
42	Motor Freight Transportation	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$292,950	\$0	\$0	\$292,950	\$14,010,773
	motor reight transportation	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.22%
48	Communications	\$	\$74,996,703	\$0	\$26,489,973	\$0	\$49,573,656.67	\$0	\$0	\$10,352,876	\$0	\$0	\$161,413,208	\$7,754,570	\$0	\$100,797	\$169,268,575	\$363,006,394
	Communications	%	1.18%	0.00%	0.42%	0.00%	0.78%	0.00%	0.00%	0.16%	0.00%	0.00%	2.53%	0.12%	0.00%	0.00%	2.66%	5.70%
49	Electric, Gas and Sanitary Services	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,547,413
	Electric, dus una sumtar y services	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%
50	Wholesale Trade - Durable Goods	\$	\$304,627,520.71	\$0	\$ 8,352,877.39	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$312,980,398	\$3,720,762	\$0	\$4,774,003		\$1,654,544,931
	Wholesale Hade Barable Goods	%	4.78%	0.00%	0.13%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.91%	0.06%	0.00%	0.07%	5.05%	25.98%
65	Real Estate	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,630,064
	near Estate	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%
73	Business Services	\$	\$294,910,986.12		\$0	\$62,587.20	\$ 640,752.00	<u> </u>	\$0	\$0	\$0	\$1,938,736.10	\$303,926,710	\$243,112,557	\$12,694,037	\$857,367	\$560,590,671	\$643,858,709
	240255 50.1.1005	%	4.63%	0.01%	0.00%	0.00%	0.01%	0.09%	0.00%	0.00%	0.00%	0.03%	4.77%	3.82%	0.20%	0.01%	8.80%	10.11%
76	Miscellaneous Repair Services	\$	\$10,589,330	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,589,330	\$0	\$0	\$0	\$10,589,330	
		%	0.17%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.17%	0.00%	0.00%	0.00%	0.17%	0.98%
81	Legal Services	\$	\$0	\$0	\$0	\$0	\$0	\$1,021,194.31	\$0	\$0	\$0	\$0	\$1,021,194	\$1,915,963	\$0	\$0	\$2,937,158	\$40,121,759
	J. Company	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.02%	0.03%	0.00%	0.00%	0.05%	0.63%
87	Engineering, Accounting, Research,	\$	\$ 26,316,448.38		\$ 2,444,954.43	\$0	\$ 337,669.51	\$0	\$0	\$0	\$ -	\$4,845,459.48	\$34,331,690	\$5,189,397	\$0	\$0	\$39,521,087	· · · ·
- 0,	Management & Related Services	%	0.41%	0.01%	0.04%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.08%	0.54%	0.08%	0.00%	0.00%	0.62%	3.10%
89	Services, Not Elsewhere Classified	\$	\$ 7,047.54	\$0	\$0	\$ -	\$0	\$0	\$0	\$0	\$0	\$0	\$7,048	\$3,067,827	\$0	\$0	\$3,074,875	\$178,318,930
- 05	Ja. Field, Het Eisewhere Glassified	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.05%	0.00%	0.00%	0.05%	2.80%
99	Nonclassifiable Establishments	\$	\$0	\$0	\$62,182,335.35	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$62,182,335	\$0	\$0	\$1,986,390	\$64,168,725	<u> </u>
		%	0.00%	0.00%	0.98%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.98%	0.00%	0.00%	0.03%	1.01%	2.90%
	Various SIC categories of which	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$645,132,415
	there is no WMDVLGBTBE Spend	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	10.13%
	Total	\$	\$735,173,738	\$6,033,897	\$125,305,307	\$9,072,234	\$56,532,959	\$6,907,531	\$14,118,589	\$10,352,876	\$0	\$12,008,647	\$975,505,778	\$393,113,382	\$12,694,037	\$7,718,558	#######################################	\$6,368,533,223
		%	11.54%	0.09%	1.97%	0.14%	0.89%	0.11%	0.22%	0.16%	0.00%	0.19%	15.32%	6.17%	0.20%	0.12%	21.81%	100.00%

Total Product Procurement - Direct	\$392,247,179
Total Service Procurement - Direct	\$996,784,576
Net Procurement	\$6 368 533 223

Attachment 4S 2021 WMDVLGBTBE Detail by SIC - Sub

															Lesbian, Gay,			
			Asian Paci	fic	African Ame	wicon	Hispar	sie.	Matica	American	Otl	nor.			Bisexual,	Disabled Veterans		
			Asidii Fati	iii.	Afficall Affic	illall	пізраі	IIC	ivative	American	Ott	iei	Minority Business	Women Businss	Transgender Business	<b>Business Enterprise</b>		
SIC Code	SIC Code Description		Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Enterprise (MBE)	Enterprise (WBE)	Enterprise (LGBTBE)	(DVBE)	Total WMDVLGBTBE	Total Dollars
15	Building Construction - General Contractors &	\$	\$0	\$0	\$0	\$0	\$ 224,843.00	\$0	\$0	\$0	\$0	\$0	\$224,843	\$16,789	\$0	\$0	\$241,632	\$24,837,280
15	Operative Builders	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.39%
16	Heavy Construction, Exepct Building	\$	\$0	\$ 9,427.00	\$ 26,456.00	\$0	\$ 45,114.00	60,287.00	\$0	\$0	\$0	\$0	\$141,284	\$24,632,210	\$0	\$0	\$24,773,494	\$184,687,463
10	Construction - Contractors	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.39%	0.00%	0.00%	0.39%	2.90%
17	Contructions - Special Trade Contractors	\$	\$ 33,685,238.87	\$ -	\$0	\$0	\$ 573,486.00	\$ -	\$0	\$0	\$0	\$0	\$34,258,725	\$253,780	\$0	\$45,762	\$34,558,266	\$135,649,758
	contractions - Special Trade contractors	%	0.53%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.54%	0.00%	0.00%	0.00%	0.54%	2.13%
24	Lumber and Wood Products, Except Furniture	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,547,413
	zamber and wood rroducts, except ranneare	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%
30	Rubber and Miscellaneous Plastic Products	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$63,685
30		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
34	Fabricated Metal Products, Except Machinery &	;	\$0	\$0	\$0	\$0	\$ 24,729.13	\$0	\$0	\$0	\$ -	\$0	\$24,729	\$304,990	\$0	\$0	\$329,719	\$7,005,387
34	Transport Equipment	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.11%
35	Industrial and Commercial Machinery and	\$	\$0	\$0	\$ 6,752,656.67	\$0	\$0	\$ 2,827.95	\$0	\$0	\$0	\$0	\$6,755,485	\$1,034	\$0	\$0	\$6,756,519	\$1,334,844,564
33	Computer Equipment	%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.11%	0.00%	0.00%	0.00%	0.11%	20.96%
36	Electronic, Electrical Equipment & Components,	\$			\$ 8,985.00	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,033	\$138,547	\$0	\$0	\$147,580	\$599,915,830
30	Except Computer Equipment	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.42%
39	Miscellaneous Manufacturing Industries	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$89,159,465
33	Wilscenarieous Wariuracturing muustries	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.40%
42	Motor Freight Transportation	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,010,773
72	Wiotor Freight Hansportation	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.22%
48	Communications	\$	\$0	\$0	\$0	\$0	\$ 1,262,114.00	\$ 552,645.52	\$0	\$0	\$0	\$0	\$1,814,760	\$151,056	\$0	\$0	\$1,965,816	\$363,006,394
40	communications	%	0.00%	0.00%	0.00%	0.00%	0.02%	0.01%	0.00%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.03%	5.70%
49	Electric, Gas and Sanitary Services	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4	\$0	\$0	\$4	\$2,547,413
43	Electric, dus and sumary services	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%
50	Wholesale Trade - Durable Goods	\$	\$ 11,885,603.33		\$ 11,590.09	\$0	\$ 1,636.19	\$0	\$0	\$0	\$ 60,461.00	\$0	\$11,959,291	\$802	\$0	\$0	\$11,960,093	\$1,654,544,931
30	Wildlesale Trade - Durable Goods	%	0.19%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.19%	0.00%	0.00%	0.00%	0.19%	25.98%
65	Real Estate	\$			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$115,850	\$0	\$0	\$0	\$115,850	\$3,630,064
03	near Estate	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%
73	Business Services	\$			\$ 172,001.61	7 1,575.0		\$ 99,561.31	\$ 9,831.36	\$0	\$0	\$0	\$12,705,128	\$7,916,943	\$290,761	\$3,794	\$20,916,626	\$643,858,709
	2 22	%	0.09%	0.10%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.20%	0.12%	0.00%	0.00%	0.33%	10.11%
76	Miscellaneous Repair Services	\$		\$0	\$ 6,825.00	\$0	\$ 23,126.81	<b>5</b> -	\$0	\$0	\$0	\$0	\$139,119	\$0	\$0	\$0	\$139,119	\$62,411,626
7.0		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.98%
81	Legal Services	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,135	\$0	\$0	\$11,135	\$40,121,759
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.63%
87	Engineering, Accounting, Research,	\$		\$ 1,971.58		\$0	\$ 27,374.85		\$0	\$ 41,441.00	\$0	\$ 36,110.00	\$3,603,453	\$277,432	\$213	\$725,528	\$4,606,625	\$197,424,530
	Management & Related Services	%	0.03%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%	0.00%	0.00%	0.01%	0.07%	3.10%
89	Services. Not Elsewhere Classified	\$		\$0	\$ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$178,318,930
	zzi.izzi, izzi ziziwiere diassired	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.80%
99	Nonclassifiable Establishments	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$184,687,463
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.90%
	Various SIC categories of which there is no	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$645,132,415
	WMDVLGBTBE Spend	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	10.13%
	Total	\$	\$53,589,367	\$6,284,565	\$8,319,186	\$1,574	\$2,693,841	\$715,322	\$9,831	\$41,441	\$60,461	\$36,110	\$71,751,698	\$33,704,722	\$290,974	\$775,084	\$106,522,478	\$6,368,533,223
		%	0.84%	0.10%	0.13%	0.00%	0.04%	0.01%	0.00%	0.00%	0.00%	0.00%	1.13%	0.53%	0.00%	0.01%	1.67%	100.00%

Total Product Procurement - Sub	\$19,193,911.40
Total Service Procurement - Sub	\$87,328,566.37
Net Procurement	\$6,368,533,223

<sup>&</sup>lt;sup>1</sup>Based on our understanding of the template for this attachment, Total WMDVLGBTBE only includes Direct WMDVLGBTBE spend.

Attachment 5
2021 WMDVLGBTBE Procurement Summary

Line No.		Minority Men	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE
1	Direct \$	\$931,130,593	\$44,375,185	\$975,505,778	\$393,113,382	\$12,694,037	\$7,718,558	\$1,389,031,755
2	Subcontracting \$	\$64,672,686	\$7,079,012	\$71,751,698	\$33,704,722	\$290,974	\$775,084	\$106,522,478
3	Total \$	\$995,803,279	\$51,454,197	\$1,047,257,476	\$426,818,104	\$12,985,011	\$8,493,641	\$1,495,554,233
-								
4	Direct %	14.62%	0.70%	15.32%	6.17%	0.20%	0.12%	21.81%
5	Subcontracting %	1.02%	0.11%	1.13%	0.53%	0.00%	0.01%	1.67%
6	Total %	15.64%	0.81%	16.44%	6.70%	0.20%	0.13%	23.48%

7 <b>N</b>	let Procurement	\$ 6,368,533,223
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#### Attachment 6 2021 WMDVLGBTBE by Product and Service Categories

					Actual 2021		
Line No.			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) <sup>1</sup>	Business Enterprise	Total WMDVBI
1	Products					(DVBE)	
2	SIC Code Description	1					
3	Raw Materials <sup>2</sup>	%	0.051%	0.010%	0.000%	0.000%	0.0615%
4	Finished Product Misc Goods <sup>3</sup>	%	5.802%	0.285%	0.000%	0.075%	6.162%
5	Technical Equipment / Analysis Instruments <sup>4</sup>	%	0.191%	0.046%	0.000%	0.000%	0.237%
6	Subtotal	%	6.044%	0.342%	0.000%	0.075%	6.461%

				Actual 2021					
7	Services	İ	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVBE		
	SIC Code Description					(DVDL)			
8	Sic Code Description								
9	Construction / Facilities / Transportation Service	%	1.275%	2.130%	0.000%	0.001%	3.406%		
10	Professional Services <sup>6</sup>	%	5.569%	4.076%	0.204%	0.025%	9.874%		
11	Legal Services <sup>7</sup>	%	0.016%	0.030%	0.000%	0.000%	0.046%		
12	Communications / Other Services <sup>8</sup>	%	3.539%	0.124%	0.000%	0.033%	3.696%		
13	Subtotal	%	10.400%	6.360%	0.204%	0.058%	17.023%		
14	Total <sup>9</sup>	%	16.44%	6.70%	0.20%	0.13%	23.48%		

Actual 2021						
Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) <sup>1</sup>	Disabled Veteran Business Enterprise (DVBE)	Total WMDVBE		
\$3,247,692.88	\$667,529.83	\$0.00	\$0.00	\$3,915,222.71		
\$369,503,645.95	\$18,165,857.44	\$0.00	\$4,774,003.24	\$392,443,506.63		
\$12,162,815.79	\$2,919,545.60	\$0.00	\$0.00	\$15,082,361.39		
\$384,914,154.62	\$21,752,932.87	\$0.00	\$4,774,003.24	\$411,441,090.73		

Actual 2021						
Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVBE		
\$81,221,946.58	\$135,668,291.16	\$0.00	\$45,762.00	\$216,935,999.74		
\$354,689,877.97	\$259,564,155.46	\$12,985,010.63	\$1,586,689.29	\$628,825,733.35		
\$1,021,194.31	\$1,927,098.44	\$0.00	\$0.00	\$2,948,292.75		
\$225,410,302.90	\$7,905,626.46	\$0.00	\$2,087,186.96	\$235,403,116.32		
\$662,343,321.76	\$405,065,171.52	\$12,985,010.63	\$3,719,638.25	\$1,084,113,142.16		
•						
\$1.047.257.476.38	\$426.818.104.39	\$12.985.010.63	\$8,493,641,49	\$1.495.554.232.89		

<sup>&</sup>lt;sup>1</sup>Per the General Order, there are currently no numerical goals set for LGBTBEs. Nevertheless, T-Mobile is proud of the progress it has made in that area and continues to promote diversity procurement with LGBTBEs.

<sup>&</sup>lt;sup>2</sup>Raw Materials include vendors with primary SIC Codes: 24, 34

<sup>&</sup>lt;sup>3</sup>Finished Products Misc Goods include vendors with primary SIC Codes: 30, 35, 39, 50

 $<sup>^4\</sup>text{Technical}$  Equipment / Analysis Instruments include vendors with primary SIC Codes: 36

<sup>&</sup>lt;sup>5</sup>Construction / Facilities / Transportation Services include vendors with primary SIC Codes: 15, 16, 17, 41, 42, 49, 76

<sup>&</sup>lt;sup>6</sup>Professional Services include vendors with primary SIC Codes: 65, 73, 87, 89

 $<sup>^{7} \</sup>text{Legal Services}$  include vendors with primary SIC Codes: 81

<sup>&</sup>lt;sup>8</sup>Communications / Other Services include vendors with primary SIC Codes: 27, 48, 99

<sup>&</sup>lt;sup>9</sup> Consistent with the practice of other reporting utilities, T-Mobile has aligned its goals with the CPUC's goals.

Attachment 7
2021 WMDVLGBTBE Procurement Summary with Handset/SIM Card Procurement Excluded from Net Procurement

Line No.			Direct	Sub	Total	%
1		Asian-Pacific	\$735,173,738	\$53,589,367	\$788,763,106	19.35%
2	Minority Men	African American	\$125,305,307	\$8,319,186	\$133,624,493	3.28%
3		Hispanic	\$56,532,959	\$2,693,841	\$59,226,800	1.45%
4		Native-American	\$14,118,589	\$9,831	\$14,128,420	0.35%
5		Other	\$0	\$60,461	\$60,461	0.00%
6		<b>Total Minority Men</b>	\$931,130,593	\$64,672,686	\$995,803,279	24.43%
7		Asian-Pacific	\$6,033,897	\$6,284,565	\$12,318,462	0.30%
8	Minority Women	African American	\$9,072,234	\$1 <i>,</i> 574	\$9,073,808	0.22%
9		Hispanic	\$6,907,531	\$715,322	\$7,622,853	0.19%
10		Native-American	\$10,352,876	\$41,441	\$10,394,317	0.25%
11		Other	\$12,008,647	\$36,110	\$12,044,757	0.30%
12		Total Minority Women <sup>1</sup>	\$44,375,185	\$7,079,012	\$51,454,197	1.26%
13	13 Total Minority Business Enterprise (MBE)		\$975,505,778	\$71,751,698	\$1,047,257,476	25.69%
14	Women Business Enterprise (WB	E)	\$393,113,382	\$33,704,722	\$426,818,104	10.47%
15	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$12,694,037	\$290,974	\$12,985,011	0.32%
16	Disabled Veteran Business Enterprise (DVBE)		\$7,718,558	\$775,084	\$8,493,641	0.21%
17	TOTAL WMDVLGBTBE Procurement <sup>2</sup>		\$1,389,031,755	\$106,522,478	\$1,495,554,233	36.69%
18	Net Procurement				\$4,076,628,190	100.00%

<sup>&</sup>lt;sup>1</sup>The total procurement for minority women, i.e., \$51,454,197 is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>2</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.