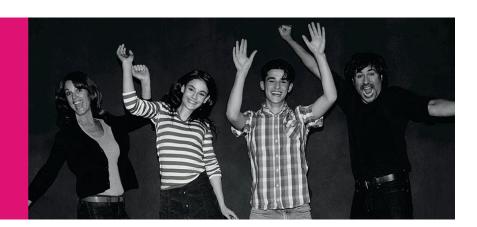
**Create** value through **Diversity** 



# 2017 Annual Report and 2018 Plan

Women, Minority, Disabled Veteran and Lesbian, Gay, Bisexual and Transgender Business Enterprises (WMDVLGBTBE) Procurement

> General Order 156 March 1, 2018



T-Mobile West LLC dba T-Mobile (U-3056-C) and MetroPCS California, LLC dba MetroPCS (U-3079-C)



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# T-Mobile's and MetroPCS's 2017 Annual Report and 2018 Plan Submitted Per General Order 156

# Introduction

T-Mobile West LLC, dba T-Mobile and MetroPCS California, LLC, dba MetroPCS (referred to collectively for purposes of this report as "T-Mobile") have prepared the following 2017 Annual Report and 2018 Plan (the "Report") to support the California Public Utilities Commission's and the Legislature's goals regarding the procurement of Women, Minority, Disabled Veteran, and Lesbian, Gay, Bisexual and Transgender-owned Business Enterprises ("WMDVLGBTBEs", hereinafter referred to as "Diverse Business Enterprises").

T-Mobile has made – and continues to make - significant strides with diverse procurement. Since 2011, when if first began to formally track this information, T-Mobile's diverse spend in California with certified suppliers has increased almost ten-fold, from \$69.6 million to \$656.4 million. In the last year alone, our diversity procurement increased by almost \$119 million, or over 22% more than 2016. We remain devoted to the concept of creating value through diversity, and are working to continue that momentum as we build our Supplier Diversity Program for 2018 and beyond.

# **2017 Annual Report**

The following Annual Report summarizes T-Mobile's Diverse Business Enterprise-related activities for the period from January 1 through December 31, 2017. T-Mobile notes that while this Report is centered around efforts related to supplier diversity, we feel our growth in that area begins with our company's culture and internal commitment to diversity and inclusion. T-Mobile is proud to have a diverse employee base that helps us break down barriers and rewrite the rules in the wireless industry as we draw from their experience, creativity and ideas to help support our success. Although numbers do not necessarily tell the whole story, approximately 62% of T-Mobile's workforce is identified as ethnically diverse, and approximately 42% are women. It is our belief that our internal focus on diversity and inclusion helps us serve our customers, the majority of which are from diverse communities. Our corporate culture is a big part of why we continually look for ways to further grow our programs and efforts that support diverse procurement at T-Mobile.

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The 2011 minority spend total noted above does not include MetroPCS data, if any, for that year. Prior to the merger of their parent companies in 2013, T-Mobile West LLC and MetroPCS California LLC submitted separate GO 156 Reports to the Commission and we currently do not have access to MetroPCS' reported WMDVBE procurement for 2011. However, in light of MetroPCS' reported WMDVBE procurement for 2013 (i.e., approximately \$2.247 million), we do not anticipate that the increase in spend noted above would be materially affected by the 2011 MetroPCS procurement even if that data was available.

# **Program Activities (9.1.1)**

T-Mobile's Supplier Diversity Program continued to progress in 2017. The following is a summary of our Diverse Business Enterprise activities in 2017:

# **Identifying Opportunities**

In 2017, T-Mobile's Supplier Diversity Program continued to examine its Diverse Business Enterprise procurement. As part of that effort, T-Mobile continued to further refine its supplier spend classification, drive Tier II spend reporting, and increase outreach to diverse suppliers. For example, we identified eligible suppliers who were not CPUC-certified and encouraged them to take the steps to become part of the California Supplier Clearinghouse. In addition, for our Tier II efforts, we utilized our Diverse and Small Business Supplier Clearinghouse, described below, to better track and identify potential spend. Further, we attended numerous events and conferences where we able to expand our engagement with diverse businesses.

# Business Unit Program<sup>2</sup>

In 2017, T-Mobile enhanced its national diversity procurement efforts by establishing a more programmatic approach for each business unit to address and augment its procurement activities. In addition, to support the accountability for this program, we made further enhancements to our Diverse and Small Business Supplier Clearinghouse that allowed for better tracking of diverse spend.

# T-Mobile Diverse and Small Business Clearinghouse

We built on the success of the 2016 launch of our T-Mobile Diverse and Small Business Supplier Clearinghouse that provides increased efficiency by allowing Diverse Business Enterprises to automatically upload their certifications, thereby reducing their verification burden and making it easier for them to become certified. In 2017, this tool was used to (1) develop a "dashboard" that helped us identify areas where we could expand our contracting options; (2) create a quarterly report to track our prime suppliers' Tier II spend; and (3) more comprehensively expand our sources of information that would lead us to additional diverse suppliers.

# Legal Diversity Task Force

T-Mobile's Legal Diversity Task Force was created several years ago to increase diversity within our own Legal Department as well as in the major law firms with whom the company works. In late 2017, the Task Force expanded and created four sub-committees. These sub-committees began focusing on (1) an annual law firm review and diversity award process (described below); (2) the diversity of law firms we contract with, in part by working with the National Association of Minority & Women Owned Law Firms (NAMWOLF); (3) the Legal Department's summer intern and pipeline programs; and (4) increasing employee diversity within our own Legal Department.

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In prior reports, this section has been referred to as "Category Level Goal Setting." To avoid any confusion with the Diversity Procurement goals discussed in this Report, and in an attempt to better reflect the content, we have modified the title of this subsection.

Also in 2017, the T-Mobile Legal Department continued its annual diversity survey that is in part designed to educate our major law firms on the importance of diverse hiring. The results of the survey are used to award law firms that emphasize and support diversity by presenting the top firm with our T-Mobile Legal Department Diversity Excellence Award. The Task Force also evaluated our own annual spend with diverse law firms and suppliers, and increased their outreach to diverse law firms, in part by attending the NAMWOLF Annual Meeting, and the Law Firm Expo in New York, including sponsoring their awards reception.

# Partnerships, Conferences and Sponsorships

T-Mobile sponsored numerous supplier diversity events and became one of the top corporate sponsors at the National Minority Supplier Diversity Council, Women's Business Enterprise National Council, and National Gay & Lesbian Chamber of Commerce national conferences. In addition, our Senior Manager of Supplier Diversity spoke at six events across the country, where he sought to connect with potential suppliers by sharing his own previous experience working for a minority-owned business.

Here is a list and summary of T-Mobile's 2017 key engagements with organizations focused on supplier diversity:

#### California Public Utilities Commission Joint Utilities Committee

As a member of the Joint Utilities Committee, T-Mobile participated in the group's quarterly meetings to share best practices, and hosted the Q2 meeting at our Sacramento office.

# California Public Utilities Commission Small and Diverse Business Expos

T-Mobile participated in the 2017 CPUC Expos in Los Angeles and Redding, including staffing an exhibit booth at both events, participating in matchmaking sessions in Los Angeles and serving on a panel at the Redding Expo.

# National Asian American Coalition's 14th Annual Economic Development Conference in Los Angeles

T-Mobile was a corporate sponsor and donated twenty event tickets to diverse businesses so that they could attend the conference.

#### National Veteran Business Development Council ("NVBDC")

T-Mobile met with NVBDC on a regular basis to discuss efforts to increase verification of service-disabled and veteran-owned businesses. T-Mobile is a corporate sponsor and member.

# National Gay & Lesbian Chamber of Commerce ("NGLCC")

T-Mobile was a CEO-level sponsor of NGLCC's 2017 International Business and Leadership Conference where we sponsored the kick-off gala and staffed an exhibit booth.

#### National Minority Supplier Development Council ("NMSDC")

T-Mobile was a corporate sponsor of the Conference and Business Opportunity Exchange, where we sponsored the Social Media Hub and staffed an exhibit booth.

#### Northwest Mountain Minority Supplier Development Council

T-Mobile continued its long-standing relationship with this regional council that generally focuses on Pacific Northwest activity near our headquarters in Bellevue, WA. This relationship

provides us with, among other things, the opportunity to connect with companies that we can encourage to pursue CPUC certification. In addition to being a part of the Council's Board of Directors, T-Mobile also sponsored the Council's Business Conference & Opportunity Fairs and attended and sponsored the annual scholarship event. T-Mobile also partnered with the Council to collaborate on T-Mobile-specific supplier diversity program optimization and implementation. For these efforts, among others, T-Mobile was nominated by the Council for both the Corporation of the Year and Advocacy Awards.

## Women's Business Enterprise National Council ("WBENC")

T-Mobile staffed an exhibit booth and was a Diamond-level corporate sponsor for the National Conference & Business Fair. In addition, we met with WBENC's Director of Strategic Planning to identify ways to increase utilization of California WBEs.

#### Wireless Infrastructure Association

T-Mobile participated on a panel at the Wireless Infrastructure Show Supplier Diversity Summit to discuss diverse business contract opportunities associated with our network. T-Mobile is a corporate sponsor and member.

#### Astra Women's Business Alliance

T-Mobile was a Gold-Level corproate sponsor of the Washington State Economic Development Summit at the request of Astra. While this was a Washington State focused event, Astra is a regional partner of WBENC that also operates in Northern California.

# Greater Seattle Business Association (GSBA)

T-Mobile was a corporate sponsor and member of the GSBA, the world's largest LGBT and allied chamber of commerce. The GSBA represents over 1,300 small businesses, as well as corporate and nonprofit members, who share the values of promoting equality and diversity and provides us with the opportunity to identify businesses that could also be eligible for CPUC certification.

#### U.S. Black Chamber of Commerce

T-Mobile participated on a panel at the Chamber's Annual Policy Breakfast in Washington, DC to create awareness of T-Mobile's Supplier Diversity Program with the goal of reaching potential partners, including California businesses.

# **Summary of WMDVLGBTBE Purchases/Contracts**<sup>3</sup> (9.1.2)

T-Mobile summaries are included in the following attachments:

- Attachment 1 2017 Total WMDVLGBTBE Procurement -- Direct and Sub<sup>4</sup>
- Attachment 2 2017 WMDVLGBTBE Procurement by Product and Services Categories -- Direct
- Attachment 3 2017 WMDVLGBTBE Procurement by Product and Services Categories -- Sub
- Attachment 4.D 2017 WMDVLGBTBE Detail by SIC Direct
- Attachment 4.S 2017 WMDVLGBTBE Detail by SIC Sub
- Attachment 5 2017 WMDVLGBTBE Procurement Summary

# Itemization of WMDVLGBTBE Program Expenses (9.1.3)

T-Mobile WMDVLGBTBE Program	Expenses										
<b>January 1, 2017 – December 31, 2017</b>											
Expense Category 2017											
	Expenses										
Wages	\$139,000										
Other Employee Expenses	\$22,750										
Program Expenses	\$260,150										
Reporting Expenses	\$363,500										
Training & Conferences	\$283300										
Consultants	\$18,000										
Other	N/A										
Total	\$1,086,700										

# Progress in Meeting or Exceeding Set Goals and Explanation of Circumstances (9.1.4)

T-Mobile's efforts to enhance its diversity procurement practices over the past several years have been met with notable success. As noted above, we are pleased to report that in the last year, we increased the amount of our Diverse Business Enterprise spend by over \$119 million, a 22%

<sup>&</sup>lt;sup>3</sup> T-Mobile notes that it does not have information readily available from which it can identify the number of Diverse Business Enterprises who have the majority of their workforce working in California.

T-Mobile acknowledges that, although progress was made in 2017, DVBE procurement continues to be a challenge and it is exploring possible avenues to further address those challenges. However, our level of spend and its impact in the State of California would be more accurately reflected if the Clearinghouse's certification criteria allowed for DVBE suppliers that are not California residents, but provide services in California (consistent with the certification of other diverse businesses), rather than only certifying DVBEs per the narrower requirements of the Department of General Services.

increase over 2016. T-Mobile notes that it has consistently succeeded in increasing its spend since we first began to formally track our expenditures with diverse suppliers in 2011.

While we are encouraged by our continuing progress, we also recognize there continues to be challenges with the reporting guidelines under GO 156.

For example, T-Mobile believes that purchases of handsets and network equipment continue to distort procurement rates. As noted in previous Reports, T-Mobile is not aware of any handset manufacturers or network Original Equipment Manufacturers (OEMs) that qualify as Diverse Business Enterprises. In 2017, if handset and network OEM spend was excluded from net procurement, T-Mobile's Diverse Business Enterprise procurement percentage would have been almost 40%, which is greater than the combined long-term goals set by the General Order, and two-and-a-half times greater than the reported Diverse Business Enterprise procurement.

# Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors (9.1.5)

In 2017, T-Mobile proactively encouraged prime contractors to adopt plans or practices that are consistent with T-Mobile's goals. In addition, we have taken steps to encourage prime suppliers to track and report Tier II spend on a quarterly basis. Our efforts in this area have apparently been met with success as evidenced by our Tier II spend having reached over \$92 million in 2017 - a 23% increase over 2016.<sup>5</sup>

# Required Additional Disclosures (9.1.6 – 9.1.11)

# List of WMDVLGBTBE Complaints

T-Mobile is not aware of any WMDVLGBTBE complaints registered in 2017.

Summary of Purchases/Contracts for Products/Services in Excluded Categories Not applicable.

#### Description of Efforts Made to Recruit WMDVLGBTBE Suppliers

Efforts are detailed in the preceding sections of the Report: "Partnerships, Conferences and Sponsorships" and "Legal Diversity Task Force".

*Justification for Continued Existence of Any "Excluded Category"*Not applicable.

### Summary of WMDVLGBTBE Renewable and Nonrenewable Energy Procurement

T-Mobile does not currently track renewable and non-renewable energy procurement, wireless, broadband, smart grid or rail projects by Diverse Supplier.

Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

### File Verifiable Report on WMDVLGBTBE Participation in Fuel Markets

T-Mobile procures fuel for fleet vehicles used for cell site construction and maintenance. Fuel purchases are included in Attachment 1- 2017 Total WMDVLGBTBE Procurement -- Direct and Sub

# 2018 Annual Plan

T-Mobile has prepared the following 2018 Annual Plan ("Plan") that summarizes T-Mobile's current strategies to achieve its short, medium, and long-term program goals for increasing utilization of Diverse Business Enterprises.

# **Overview (10.1.2)**

# **Internal Training and Communications**

We recognize that internal program promotion is necessary to create a successful supplier diversity program at the individual level. To that end, we intend to continue to provide our Procurement Sourcing Managers with the information, tools, training and feedback they need in order to support and drive supplier diversity, in part by further enhancing our Diverse and Small Business Clearinghouse. In addition, we plan to continue to leverage the success of our Clearinghouse by requiring that each procurement employee receive additional training on how to use it to track their performance against the company's diverse supplier procurement goals. They also receive training on strategic plans and use of commodity reports. Finally, we intend to engage more of our procurement experts in various external events so that they can further their knowledge and grow our Program.

The Supplier Diversity team also intends to further enhance our internal training and mentoring programs related to supplier diversity for sourcing and procurement teams. Additionally, we intend to enhance company employee training by involving them in diverse supplier advocacy functions like conferences, expos, and matchmaking sessions. This involvement would both increase the company's outreach to the supplier base as well as help educate and foster understanding of the importance of Supplier Diversity with a broad section of company employees.

### Partnering with T-Mobile's Diversity & Inclusion Team

In 2018, we intend to more purposefully and explicitly integrate our Supplier Diversity efforts into the company's overall focus on Diversity and Inclusion at T-Mobile. To do that, we intend to, among other things, further leverage opportunities to partner with the Diversity and Inclusion team to develop strategic initiatives, foster internal accountability, and expand external relationships. In addition, we plan to coordinate our external procurement efforts to align with T-Mobile's unique branding, as well as integrate our activities with the Diversity and Inclusion Team, to make our outreach efforts more consistent and effective.

# **Business Unit Program**

In 2018, T-Mobile plans to enhance the programmatic approach it adopted in 2017 to promote national diversity procurement at a business unit level by introducing quantitative metrics which we believe will assist the Company as it seeks to further improve its California diversity procurement. We also intend to expand our program efforts that encourage the Procurement Sourcing Managers to increase spending on diverse suppliers, as well as seek accountability for these programs at the leadership level. We plan to accomplish this through collaboration between the Supplier Diversity Senior Manager and the Procurement Sourcing Managers who are responsible for procurement decisions within various business units in the company.

# Legal Diversity Task Force

In 2018, the Legal Diversity Task Force plans to continue to build on its success through the four subcommittees that were created in late 2017 including adding our Senior Manager for Supplier Diversity as an active committee member of the Task Force.

In addition, in early 2018, T-Mobile joined the Leadership Council on Legal Diversity (LCLD), an organization of more than 275 corporate chief legal officers and law firm managing partners who are working to create a more diverse U.S. legal profession. LCLD is also focused on providing career and leadership development opportunities for diverse attorneys. LCLD has two career development and leadership programs designed to advance diverse legal talent into leadership roles and T-Mobile plans to participate in both. Our involvement in the programs will help us hire, retain, and promote the best talent as well as assure that all lawyers have a full opportunity to perform, succeed, and lead.

# T-Mobile Diverse and Small Business Supplier Clearinghouse

T-Mobile intends to enhance the functionality of our Diverse and Small Business Supplier Clearinghouse. We plan to focus on aligning our Clearinghouse data with the T-Mobile accounting system and perform follow-up with our diverse suppliers to answer their California certification questions. By taking these actions we are optimistic that the reporting capabilities of our Clearinghouse will allow for more granular tracking and transparency of various aspects of diverse suppliers, which will in turn provide additional tools for T-Mobile procurement sourcing professionals. We believe that this will lead to improved targeted outreach such as matchmaking events, conferences, and supplier mentoring.

Additionally, the Supplier Diversity team plans to launch a registration and CPUC certification campaign to target suppliers with new, existing, or expiring CPUC certificates.

#### Summer Intern

T-Mobile intends to continue its competitive Supplier Diversity internship program. That program has provided us with valuable insights and allowed us to further refine and focus our procurement efforts and expand the success of our Supplier Diversity Program.

# Partnerships, Conferences and Sponsorships

In 2018, we intend to continue to work with the following organizations to strengthen our outreach and engagement with, the diverse business community. We also plan to explore new opportunities to engage T-Mobile sourcing professionals, local employees, and members of our Diversity and Inclusion team in these events and organization.

#### California Public Utilities Commission Joint Utilities Committee

T-Mobile will continue to increase its participation as a member of the Joint Utilities Committee to share best practices, meet individually with California-based utilities to learn from their programs, and to collaborate on solving issues that may arise.

## National Veteran Business Development Council ("NVBDC")

T-Mobile Supplier Diversity intends to continue to work with NVBDC to increase utilization of service-disabled and veteran-owned businesses.

#### National Gay & Lesbian Chamber of Commerce ("NGLCC")

In 2018, we plan to sponsor and attend the NGLCC national conference to discover, source and engage with LGBTBEs. We are also working with our Diversity & Inclusion team to coordinate our attendance at regional events in support of our Program.

#### National Minority Supplier Development Council ("NMSDC")

We plan to continue to sponsor and attend the NMSDC national conference to discover, source and engage MBEs, as well as improve and promote the T-Mobile Supplier Diversity Program.

#### Northwest Mountain Minority Supplier Development Council ("NWMMSDC")

T-Mobile plans to continue its long-standing relationship with this regional council. We also plan to continue sponsoring the Business Conference & Opportunity Fairs, attending and sponsoring the annual scholarship and fundraiser silent auction, and completing a T-Mobile-specific training course on supplier diversity program optimization and implementation. We also plan to continue to support the Council by serving on its Board of Directors and supporting local minority suppliers as they work towards certification. While this is not a California-based organization, our involvement helps us identify suppliers with the potential to become California certified.

#### Women's Business Enterprise National Council ("WBENC")

We are planning to sponsor and attend the WBENC National Conference to discover, source and engage WBEs as well as improve and promote the T-Mobile Supplier Diversity Program.

### Technology Industry Group ("TIG")

Given our technology focus, we plan to support the TIG organization as it works to connect technology companies with diverse suppliers throughout the country, including by participating in their conferences and regional events.

In addition, T-Mobile plans to continue to be a corporate sponsor and member of the following organizations:

Wireless Infrastructure Association

North Puget Sound Small Business Summit

Astra Women's Business Alliance

Greater Seattle Business Association (GSBA)

# **Summary of WMDVLGBTBE Short, Mid and Long-Term Goals (10.1.1)**

The following attachments summarize T-Mobile's short-, mid-, and long-term goals.

• Attachment 6 – Goals for WMDVLGBTBE Procurement

## Required Additional Disclosures (10.1.3 – 10.1.6)

### Plans for Recruiting WMDVLGBTBE Suppliers Where Utilization Has Been Low

T-Mobile is committed to recruiting and developing Diverse Business Enterprise talent in traditional, non-traditional, and under-utilized areas, and to otherwise encourage those suppliers to register with the Supplier Clearinghouse or any other recognized certifying entity. For examples of activities that T-Mobile intends to undertake in 2018, see above sections "Partnerships, Conferences and Sponsorships" under and "Legal Diversity Task Force."

Plans for Recruiting WMDVLGBTBE Suppliers in Excluded Categories Not applicable.

#### Plans for Prime Contractor Utilization of WMDVLGBTBE Subcontractors

T-Mobile intends to continue to require new prime suppliers to report on a quarterly basis their amount of direct and indirect spend with diverse businesses. Where applicable, T-Mobile plans to continue to include prime contractor utilization of Diverse Business Enterprise subcontractors in our contract language.

#### Plans for Complying with WMDVLGBTBE Program Guidelines

T-Mobile intends to continue to strive to meet the Commission's goals as established in GO 156.

Attachment 1
2017 WMDVLGBTBE Total Procurement – Direct and Sub

Line No.			Direct	Sub	Total	%
1		Asian-Pacific	\$434,485,546	\$17,850,991	\$452,336,537	10.90%
2		African American	\$687,686	\$8,497,827	\$9,185,513	0.22%
3	Minority Men	Hispanic	\$2,583,260	\$16,026,460	\$18,609,720	0.45%
4	willionty wen	Native-American	\$83,640	\$796,726	\$880,366	0.02%
5		Other	\$0	\$4,852,496	\$4,852,496	0.12%
6		Total Minority Men	\$437,840,131	\$48,024,500	\$485,864,631	11.71%
7		Asian-Pacific	\$16,432,012	\$2,363,811	\$18,795,823	0.45%
8		African American	\$2,781	\$3,500	\$6,281	0.00%
9		Hispanic	\$1,566,577	\$2,765	\$1,569,342	0.04%
10	Minority Women	Native-American	\$0	\$0	\$0	0.00%
11		Other	\$0	\$1,486,911	\$1,486,911	0.04%
12		Total Minority Women <sup>1</sup>	\$18,001,370	\$3,856,987	\$21,858,357	0.53%
13	Total Minority Busine	ess Enterprise (MBE)	\$455,841,501	\$51,881,487	\$507,722,988	12.23%
14	Women Business Ent	erprise (WBE)	\$91,072,487	\$34,497,539	\$125,570,026	3.03%
15	Lesbian, Gay, Bisexua	al, Transgender Business Enterprise (LGBTBE)	\$16,808,491	\$1,057	\$16,809,548	0.41%
16	Disabled Veteran Bus	siness Enterprise (DVBE)	\$265,501	\$6,030,256	\$6,295,757	0.15%
17	тот	TAL WMDVLGBTBE Procurement <sup>2</sup>	\$563,987,980	\$92,410,339	\$656,398,319	15.82%
	3	T			4	
18	Net Procurement <sup>3</sup>			N/A	\$4,149,882,693	100.00%

<sup>&</sup>lt;sup>1</sup> The total procurement for minority women, i.e., \$21.858 million, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>2</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse. Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

Attachment 2
2017 WMDVLGBTBE Procurement by Product and Services Categories – Direct

							,		
Line No.				Products <sup>1</sup>		Services	2	TOTAL	
1		Asian-Pacific	Direct	\$363,274,733	8.75%	\$71,210,813	1.72%	\$434,485,546	10.47%
2		African-American	Direct	\$0	0.00%	\$687,686	0.02%	\$687,686	0.02%
3	Minority Men	Hispanic	Direct	\$23,025	0.0006%	\$2,560,235	0.06%	\$2,583,260	0.06%
4	ivillionity ivieli	Native-American	Direct	\$0	0.00%	\$83,640	0.002%	\$83,640	0.002%
5		Other	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
6		Total Minority Men	Direct	\$363,297,758	8.75%	\$74,542,374	1.80%	\$437,840,131	10.55%
7		Asian-Pacific	Direct	\$12,678,527	0.31%	\$3,753,485	0.09%	\$16,432,012	0.40%
8		African-American	Direct	\$0	0.00%	\$ 2,781.00	0.0001%	\$2,781	0.0001%
9	Minority Women	Hispanic	Direct	\$0	0.00%	\$1,566,577	0.04%	\$1,566,577	0.04%
10	willionty wollien	Native-American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
11		Other	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
12		Total Minority Women <sup>3</sup>	Direct	\$12,678,527	0.31%	\$5,322,843	0.13%	\$18,001,370	0.43%
13	Total Minority Busin	ness Enterprise (MBE)	Direct	\$375,976,285	9.06%	\$79,865,217	1.92%	\$455,841,501	10.98%
14	Women Business Er	nterprise (WBE)	Direct	\$34,770,217	0.84%	\$56,302,270	1.36%	\$91,072,487	2.19%
15	Lesbian, Gay, Bisexu	ual, Transgender Business Enterprise (LGBTBE)	Direct	\$0	0.00%	\$16,808,491	0.41%	\$16,808,491	0.41%
16	Disabled Veteran Bu	usiness Enterprise (DVBE)	Direct	\$0	0.00%	\$265,501	0.01%	\$265,501	0.01%
17	TOTAL WMDVLGBT	BE Procurement <sup>4</sup>	Direct	\$410,746,502	9.90%	\$153,241,479	3.69%	\$563,987,980	13.59%
18	Net Procurement <sup>5</sup>							\$4,149,882,693	
19	Total Number of W	MDVLGBTBEs that received direct spend	71						

<sup>&</sup>lt;sup>1</sup> Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

<sup>&</sup>lt;sup>2</sup> Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 99.

<sup>&</sup>lt;sup>3</sup> The total direct procurement for minority women, i.e., \$18.001 million, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>4</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse.

<sup>&</sup>lt;sup>5</sup> T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets, SIM cards and network equipment. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

Attachment 3
2017 WMDVLGBTBE Procurement by Product and Services Categories – Sub

Line No.				Products	1	Service	es <sup>2</sup>	TOTAL	
1		Asian-Pacific	Sub	\$10,481,721	0.25%	\$7,369,270	0.18%	\$17,850,991	0.43%
2		African-American	Sub	\$6,103,808	0.15%	\$2,394,019	0.06%	\$8,497,827	0.20%
3	Minority Men	Hispanic	Sub	\$3,306,739	0.08%	\$12,719,721	0.31%	\$16,026,460	0.39%
4	Ivilliority Wen	Native-American	Sub	\$201,857	0.00%	\$594,869	0.01%	\$796,726	0.02%
5		Other	Sub	\$333,286	0.01%	\$4,519,210	0.11%	\$4,852,496	0.12%
6		Total Minority Men	Sub	\$20,427,411	0.49%	\$27,597,089	0.67%	\$48,024,500	1.16%
7		Asian-Pacific	Sub	\$1,700,197	0.04%	\$663,614	0.02%	\$2,363,811	0.06%
8		African-American	Sub	\$3,500	0.00%	\$0	0.00%	\$3,500	0.00%
9	Minority Women	Hispanic	Sub	\$0	0.00%	\$2,765	0.00%	\$2,765	0.00%
10	willionty women	Native-American		\$0	0.00%	\$0	0.00%	\$0	0.00%
11		Other	Sub	\$734,602	0.02%	\$752,309	0.02%	\$1,486,911	0.04%
12		Total Minority Women <sup>1</sup>	Sub	\$2,438,299	0.06%	\$1,418,688	0.03%	\$3,856,987	0.09%
13	Total Minority Busi	ness Enterprise (MBE)	Sub	\$22,865,710	0.55%	\$29,015,777	0.70%	\$51,881,487	1.25%
14	Women Business E	nterprise (WBE)	Sub	\$23,168,671	0.56%	\$11,328,868	0.27%	\$34,497,539	0.83%
15	Lesbian, Gay, Bisex	ual, Transgender Business Enterprise (LGBTBE)	Sub	\$192	0.00%	\$865	0.00%	\$1,057	0.00%
16	Disabled Veteran B	usiness Enterprise (DVBE)	Sub	\$2,535,341	0.06%	\$3,494,915	0.08%	\$6,030,256	0.15%
17	TOTAL WMDVLGB	TBE Procurement <sup>2</sup>	Sub	\$48,569,914	1.17%	\$43,840,425	1.06%	\$92,410,339	2.23%
18	Net Procurement <sup>3</sup>							\$4,149,882,693	

<sup>\*</sup> Note: T-Mobile does not have any SIC-specific data for Tier II vendors but, for purposes of this Report only, has assigned SIC codes to Tier II vendors based on the SIC code assigned to their associated prime supplier.

<sup>&</sup>lt;sup>1</sup> The total Tier II procurement for minority women, i.e., \$3.857 million, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>2</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse. Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

<sup>&</sup>lt;sup>3</sup> T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets, SIM cards and network equipment. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

Attachment 4.D 2017 WMDVLGBTBE Detail by SIC - Direct

			RECT Pacific	DIREC Africa Americ	an	DIR Hisp	ECT	DIRI Nat Amer	ive		ECT her	DIRECT Minority Business Enterprise (MBE)	DIRECT Women Businss Enterprise (WBE)	DIRECT Lesbian, Gay, Bisexual, Transgender Business	DIRECT Disabled Veterans Business Enterprise	DIRECT Total WMDVLGBTBE	Total Dollars
SIC Code	SIC Code Description	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Enterprise (WDE)	Enterprise (WDE)	Enterprise (LGBTBE)	(DVBE)	WINDVEGDIBE	
15	Building Construction - General Contractors &	\$ \$0	\$0	\$0	\$0	\$0	\$304,736	\$0	\$0	\$0	\$0	\$304,736	\$20,350	\$0	\$204,067	\$529,153	\$17,968,992
13	Operative Builders	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.0073%	0.0005%	0.00%	0.0049%	0.0128%	0.433%
16	Heavy Construction, Exepct Building Construction -	\$ \$0	\$0	\$405,326	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$405,326	\$4,127,203	\$0	\$0	\$4,532,529	\$12,906,135
10	Contractors	6 0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0098%	0.0995%	0.00%	0.00%	0.1092%	0.31%
17	Contructions - Special Trade Contractors	\$ \$0	\$1,089,748	\$0	\$0	\$242,332	\$0	\$0	\$0	\$0	\$0	\$1,332,080	\$129,414	\$0	\$61,434	\$1,522,928	\$18,093,489
	9	6 0.00%	0.03%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0321%	0.0031%	0.00%	0.0015%	0.0367%	0.44%
24	Lumber and Wood Products, Except Furniture	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,059	\$0	\$0	\$3,059	\$124,496
	9	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0001%	0.00%	0.00%	0.0001%	0.003%
30	Rubber and Miscellaneous Plastic Products	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,523,478	\$0	\$0	\$3,523,478	\$4,108,384
		6 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0849%	0.00%	0.00%	0.0849%	0.099%
34	Fabricated Metal Products, Except Machinery &	\$ \$0	\$0	\$0	\$0	\$23,025	\$0	\$0	\$0	\$0	\$0	\$23,025	\$0	\$0	\$0	\$23,025	\$248,993
	Transport Equipment 9	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0006%	0.0000%	0.00%	0.00%	0.0006%	0.006%
35	Industrial and Commercial Machinery and	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,944,783	\$0	\$0	\$18,944,783	\$115,200,744
	Computer Equipment 9	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.4565%	0.00%	0.00%	0.4565%	2.776%
36	Electronic, Electrical Equipment & Components,	\$89,146,102	\$2,314,287	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$91,460,389	\$10,376,282	\$0 0.00%	\$0	\$101,836,671	\$40,959,342 0.987%
	Except Computer Equipment 9	6 2.15%	0.06%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.2039%	0.2500%		0.00%	2.4540%	
39	Miscellaneous Manufacturing Industries	\$0	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0	\$0	\$0	\$0	\$0	\$0 0.00%	\$1,586,311	\$0 0.00%	\$0 0.00%	\$1,586,311	\$6,515,316
-		6 0.00% 5 \$0	0.00% \$0	0.00% \$0	\$0 \$0	0.00% \$0	0.00% \$0	0.00% \$0	0.00% \$0	0.00% \$0	0.00% \$0	0.00% \$0	0.0382% \$0	\$0	\$0	0.0382% \$0	0.157% \$1,327,962
42	Motor Freight Transportation	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.032%
		\$ \$31.694.427	\$0	\$0	\$0	\$1,426,279	\$0	\$0	\$0	\$0	\$0	\$33,120,706	\$1.165	\$0	\$0	\$33.121.871	\$63,410,208
48	Communications	6 0.76%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	0.7981%	0.00003%	0.00%	0.00%	0.7981%	1.528%
-	+;	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,183,325
49	Electric, Gas and Sanitary Services	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.149%
		\$ \$274,128,631	\$10,364,240	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$284,492,871	\$336,305	\$0	\$0	\$284,829,176	\$1,448,226,062
50	Wholesale Trade - Durable Goods	6 6.61%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	6.8554%	0.0081%	0.00%	0.00%	6.8635%	34.898%
		\$7,145,799	\$2,006,121	\$157,250	\$0	\$887,822	\$0	\$83,640	\$0	\$0	ŚO	\$10,280,632	\$43,063,079	\$16,808,491	\$0	\$70,152,202	\$659,748,351
73	Business Services	6 0.17%	0.05%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.2477%	1.0377%	0.4050%	0.00%	1.6905%	15,898%
		\$ \$0	\$621,251	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$621,251	\$5,631,500	\$0	\$0	\$6,252,751	\$138,025,098
76	Miscellaneous Repair Services	6 0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0150%	0.1357%	0.00%	0.00%	0.1507%	3.326%
04	1161	\$46,619	\$0	\$0	\$2,781	\$0	\$1,261,841	\$0	\$0	\$0	\$0	\$1,311,241	\$1,689,667	\$0	\$0	\$3,000,908	\$39,631,380
81	Legal Services	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.0316%	0.0407%	0.00%	0.00%	0.0723%	0.955%
07	Engineering, Accounting, Research, Management	\$670,654	\$36,365	\$97,105	\$0	\$3,801	\$0	\$0	\$0	\$0	\$0	\$807,925	\$709,619	\$0	\$0	\$1,517,544	\$222,724,204
87	& Related Services	6 0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0195%	0.0171%	0.00%	0.00%	0.0366%	5.367%
90	Convices Not Elsowhere Classified	\$31,653,315	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$31,653,315	\$142,723	\$0	\$0	\$31,796,038	\$16,724,027
89	Services, Not Elsewhere Classified	6 0.76%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.7628%	0.0034%	0.00%	0.00%	0.7662%	0.403%
99	Nonclassifiable Establishments	\$ \$0	\$0	\$28,005	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,005	\$787,550	\$0	\$0	\$815,555	\$130,555,310
99	Noticiassifiable Establishments	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0007%	0.0190%	0.00%	0.00%	0.0197%	3.146%
	Various SIC categories of which there is no	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,207,200,875
	WMDVLGBTBE Spend	6 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	29.090%
	Total	\$434,485,546 6 10.47%	\$16,432,012 0.40%	\$687,686 0.02%	\$2,781 0.00%	\$2,583,260 0.06%	\$1,566,577 0.04%	\$83,640 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$455,841,501 10.98%	\$91,072,487 2.19%	\$16,808,491 0.41%	\$265,501 0.01%	\$563,987,980 13,59%	\$4,149,882,693

Total Direct WMDVLGBTBE Product Procurement <sup>1</sup>	\$410,746,502
Total Direct WMDVLGBTBE Service Procurement <sup>2</sup>	\$153,241,479
Net Procurement	\$4,149,882,693

<sup>\*</sup> Note: This data reflects direct spend by SIC code as reported by prime suppliers.

<sup>&</sup>lt;sup>1</sup> Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

 $<sup>^{2}\,</sup>$  Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87

#### Attachment 4.S 2017 WMDVLGBTBE Detail by SIC - Sub

															Lesbian, Gay,			
			Asian P	acific	African A	American	Hispa	anic	Native A	merican	Ot	her			Bisexual,	Disabled Veterans		Total Dollars
		_	Asiairi	aciric	Afficaliza	American	Шэр	anne	reactive A	incricuii	Ö.	inci	Minority Business	Women Businss	Transgender	<b>Business Enterprise</b>		Total Dollars
SIC Code	SIC Code Description	Ш	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Enterprise (MBE)	Enterprise (WBE)	<b>Business Enterprise</b>	(DVBE)	Total WMDVLGBTBE	
15	Building Construction - General Contractors &	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$17,968,992
13	Operative Builders	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.433%
16	Heavy Construction, Exepct Building	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,906,135
10	Construction - Contractors	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.31%
17	Contructions - Special Trade Contractors	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,093,489
17	contractions special frade contractors	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.44%
24	Lumber and Wood Products, Except Furniture	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$124,496
2-7	Editiber dila Wood Froducts, Except Farmedic	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.003%
30	Rubber and Miscellaneous Plastic Products	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,108,384
- 50	nabber and miscentificous riastic riodacts	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.099%
34	Fabricated Metal Products, Except Machinery &	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$248,993
J.	Transport Equipment	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.006%
35	Industrial and Commercial Machinery and	\$	\$323,512	\$0	\$201,304	\$0	\$115,718	\$0	\$4,635	\$0	\$0	\$0	\$645,169	\$674,848	\$0	\$118,136	\$1,438,153	\$115,200,744
33	Computer Equipment	%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	0.02%	0.00%	0.00%	0.03%	2.776%
36	Electronic, Electrical Equipment & Components,	\$	\$8,192,087	\$1,700,197	\$5,651,228	\$3,500	\$2,894,072	\$0	\$166,489	\$0	\$20,700	\$734,602	\$19,362,875	\$22,426,759	\$0	\$2,417,183	\$44,206,817	\$40,959,342
50	Except Computer Equipment	%	0.20%	0.04%	0.14%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	0.02%	0.47%	0.54%	0.00%	0.06%	1.07%	0.987%
39	Miscellaneous Manufacturing Industries	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,515,316
- 55	Wiscendie Gas Wallaractaring Maastries	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.157%
42	Motor Freight Transportation	\$	\$0	\$0	\$174,694	\$0	\$0	\$0	\$533,727	\$0	\$0	\$0	\$708,421	\$800,219	\$0	\$0	\$1,508,640	\$1,327,962
	Woter Freight Humspertation	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.02%	0.02%	0.00%	0.00%	0.04%	0.032%
48	Communications	\$	\$355,271	\$0	\$1,086,288	\$0	\$243,327	\$0	\$460	\$0	\$0	\$0	\$1,685,346	\$374,416	\$0	\$20,091	\$2,079,853	\$63,410,208
	Communications	%	0.01%	0.00%	0.03%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%	0.01%	0.00%	0.00%	0.05%	1.528%
49	Electric, Gas and Sanitary Services	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,183,325
	Electric, das and sameary services	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.149%
50	Wholesale Trade - Durable Goods	\$	\$1,966,122	\$0	\$251,276	\$0	\$296,949	\$0	\$30,733	\$0	\$312,586	\$0	\$2,857,666	\$67,064	\$192	\$22	\$2,924,944	\$1,448,226,062
		%	0.05%	0.00%	0.01%	0.00%	0.01%	0.00%	0.00%	0.00%	0.01%	0.00%	0.07%	0.00%	0.00%	0.00%	0.07%	34.898%
73	Business Services	\$	\$442,836	\$0	\$50,306	\$0	\$48,900	\$0	\$1,801	\$0	\$23,893	\$0	\$567,736	\$2,809,995	\$0	\$54,997	\$3,432,728	\$659,748,351
		%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.07%	0.00%	0.00%	0.08%	15.898%
76	Miscellaneous Repair Services	\$	\$156,731	\$0	\$424,332	\$0	\$12,349,745	\$2,765	\$16,234	\$0	\$4,495,317	\$319,340	\$17,764,464	\$5,458,496	\$0	\$3,397,100	\$26,620,060	\$138,025,098
	THISCENDINE GOS TREPUN SELVICES	%	0.00%	0.00%	0.01%	0.00%	0.30%	0.00%	0.00%	0.00%	0.11%	0.01%	0.43%	0.13%	0.00%	0.08%	0.64%	3.326%
81	Legal Services	\$	\$294	\$0	\$147	\$0	\$147	\$0	\$147	\$0	\$0	\$0	\$735	\$4,010	\$0	\$978	\$5,723	\$39,631,380
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.955%
87	Engineering, Accounting, Research,	\$	\$6,414,138	\$663,614	\$658,252	\$0	\$77,602	\$0	\$42,500	\$0	\$0	\$432,969	\$8,289,075	\$1,881,732	\$865	\$21,749	\$10,193,421	\$222,724,204
0,	Management & Related Services	%	0.15%	0.02%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.20%	0.05%	0.00%	0.00%	0.25%	5.367%
89	Services, Not Elsewhere Classified	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,724,027
- 55	Sections, Not Elsewhere Glassified	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.403%
99	Nonclassifiable Establishments	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$130,555,310
- 33		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.146%
	Various SIC categories of which there is no	\$											\$0					\$1,207,200,875
	WMDVLGBTBE Spend	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	29.090%
	Total	\$	\$17,850,991	\$2,363,811	\$8,497,827	\$3,500	\$16,026,460	\$2,765	\$796,726	\$0	\$4,852,496	\$1,486,911	\$51,881,487	\$34,497,539	\$1,057	\$6,030,256	\$92,410,339	\$4,149,882,693
	1000	%	0.43%	0.06%	0.20%	0.00%	0.39%	0.00%	0.02%	0.00%	0.12%	0.04%	1.25%	0.83%	0.00%	0.15%	2.23%	

Total WMDVLGBTBE Service Procurement <sup>2</sup>	\$43,840,425.00
Net Procurement	\$4,149,882,692.96

<sup>\*</sup> Note: T-Mobile does not have any SIC-specific data for Tier II vendors but, for purposes of this Report only, has assigned SIC codes to Tier II vendors based on the SIC code assigned to their associated prime supplier. Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

 $<sup>^{\</sup>rm 1}$  Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

<sup>&</sup>lt;sup>2</sup> Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 9

# Attachment 5 2017 WMDVLGBTBE Procurement Summary

Line No.		Minority Men	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE
1	Direct \$	\$437,840,131	\$18,001,370	\$455,841,501	\$91,072,487	\$16,808,491	\$265,501	\$563,987,980
2	Subcontracting \$	\$48,024,500	\$3,856,987	\$51,881,487	\$34,497,539	\$1,057	\$6,030,256	\$92,410,339
3	Total \$	\$485,864,631	\$21,858,357	\$507,722,988	\$125,570,026	\$16,809,548	\$6,295,757	\$656,398,319
_								
4	Direct %	10.55%	0.43%	10.98%	2.19%	0.41%	0.01%	13.59%
5	Subcontracting %	1.16%	0.09%	1.25%	0.83%	0.00%	0.15%	2.23%
6	Total %	11.71%	0.53%	12.23%	3.03%	0.41%	0.15%	15.82%

7	Net Procurement <sup>1</sup>	\$ 4,149,882,693
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<sup>\*</sup> Note: WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse. Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

<sup>&</sup>lt;sup>1</sup> T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets, SIM cards and network equipment. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

# Attachment 6 2018 Goals for WMDVLGBTBE Procurement

				Short-Term Goa	als				Mid-Term Goal	S				Long-Term Goals	5	
Line No.		Minority	Women	Lesbian, Gay, Bisexual,	Disabled			Women	Lesbian, Gay, Bisexual,	Disabled		Minority	Women	Lesbian, Gay, Bisexual,	Disabled	
1	Products	Business Enterprise (MBE)	Business Enterprise (WBE)	Transgender Business Enterprise (LGBTBE)	Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE	Minority Business Enterprise (MBE)	Business Enterprise (WBE)	Transgender Business Enterprise (LGBTBE)	Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE	Business Enterprise (MBE)	Business Enterprise (WBE)	Transgender Business Enterprise (LGBTBE)	Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE
2	SIC Code Description															
3	Raw Materials <sup>1</sup>	0.0006%	0.0001%	0.0001%	0.0001%	0.00%	0.0006%	0.0001%	0.0001%	0.0001%	0.00%	0.0007%	0.0001%	0.0001%	0.0009%	0.00%
4	Finished Product Misc Goods <sup>2</sup>	7.2868%	0.6359%	0.0000%	0.0030%	7.93%	8.0155%	0.6995%	0.00001%	0.0033%	8.72%	8.5084%	1.0007%	0.0000%	0.0281%	9.54%
5	Technical Equipment / Analysis Instruments <sup>3</sup>	2.8040%	0.8300%	0.0001%	0.0612%	3.70%	3.0844%	0.9130%	0.00011%	0.0673%	4.06%	3.2741%	1.3062%	0.0001%	0.5755%	5.16%
6	Subtotal	10.09%	1.47%	0.0002%	0.064%	11.62%	11.10%	1.61%	0.0002%	0.07%	12.78%	11.78%	2.31%	0.0002%	0.60%	14.70%

				Short-Term Goa	ils				Mid-Term Goal	ls				Long-Term Goals	s	
7	Services	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE
8	SIC Code Description															
9	Construction / Facilities / Transportation Services <sup>4</sup>	0.5348%	0.4091%	0.0001%	0.0927%	1.04%	0.5883%	0.4500%	0.0001%	0.1019%	1.14%	0.624%	0.644%	0.00012%	0.872%	2.14%
10	Professional Services <sup>5</sup>	1.3055%	1.2299%	0.4253%	0.0019%	2.96%	1.4361%	1.3528%	0.4678%	0.0021%	3.26%	1.524%	1.935%	0.4912%	0.018%	3.97%
11	Legal Services <sup>6</sup>	0.0332%	0.0429%	0.0001%	0.0000%	0.08%	0.0365%	0.0471%	0.0001%	0.0000%	0.08%	0.039%	0.067%	0.00012%	0.000%	0.11%
12	Communications / Other Services <sup>7</sup>	0.8814%	0.0294%	0.0001%	0.0005%	0.91%	0.9695%	0.0324%	0.0001%	0.0006%	1.00%	1.029%	0.046%	0.00012%	0.005%	1.08%
13	Subtotal	2.75%	1.71%	0.43%	0.10%	4.99%	3.03%	1.88%	0.47%	0.10%	5.49%	3.22%	2.69%	0.49%	0.90%	7.30%
	_		•					•			•					
14	GOALS	12.85%	3.18%	0.43%	0.16%	16.61%	14.13%	3.50%	0.47%	0.18%	18.27%	15.00%	5.00%	0.49%	1.50%	21.99%

<sup>&</sup>lt;sup>1</sup> Raw Materials include vendors with primary SIC Codes: 24, 34

<sup>&</sup>lt;sup>2</sup> Finished Products Misc Goods include vendors with primary SIC Codes: 30, 35, 39, 50

<sup>&</sup>lt;sup>3</sup> Technical Equipment / Analysis Instruments include vendors with primary SIC Codes: 36

<sup>&</sup>lt;sup>4</sup> Construction / Facilities / Transportation Services include vendors with primary SIC Codes: 15, 16, 17, 41, 42, 49, 76

<sup>&</sup>lt;sup>5</sup> Professional Services include vendors with primary SIC Codes: 65, 73, 87, 89

<sup>&</sup>lt;sup>6</sup> Legal Services include vendors with primary SIC Codes: 81

 $<sup>^{7}</sup>$  Communications / Other Services include vendors with primary SIC Codes: 27, 48, 99  $\,$ 

Attachment 1
2017 WMDVLGBTBE Total Procurement – Direct and Sub

Line No.			Direct	Sub	Total	%
1		Asian-Pacific	\$434,485,546	\$17,850,991	\$452,336,537	10.90%
2		African American	\$687,686	\$8,497,827	\$9,185,513	0.22%
3	Minority Men	Hispanic	\$2,583,260	\$16,026,460	\$18,609,720	0.45%
4	willionty wen	Native-American	\$83,640	\$796,726	\$880,366	0.02%
5		Other	\$0	\$4,852,496	\$4,852,496	0.12%
6		Total Minority Men	\$437,840,131	\$48,024,500	\$485,864,631	11.71%
7		Asian-Pacific	\$16,432,012	\$2,363,811	\$18,795,823	0.45%
8		African American	\$2,781	\$3,500	\$6,281	0.00%
9		Hispanic	\$1,566,577	\$2,765	\$1,569,342	0.04%
10	Minority Women	Native-American	\$0	\$0	\$0	0.00%
11		Other	\$0	\$1,486,911	\$1,486,911	0.04%
12		Total Minority Women <sup>1</sup>	\$18,001,370	\$3,856,987	\$21,858,357	0.53%
13	Total Minority Busine	ess Enterprise (MBE)	\$455,841,501	\$51,881,487	\$507,722,988	12.23%
14	Women Business Ent	erprise (WBE)	\$91,072,487	\$34,497,539	\$125,570,026	3.03%
15	Lesbian, Gay, Bisexua	al, Transgender Business Enterprise (LGBTBE)	\$16,808,491	\$1,057	\$16,809,548	0.41%
16	Disabled Veteran Bus	siness Enterprise (DVBE)	\$265,501	\$6,030,256	\$6,295,757	0.15%
17	TOTAL WMDVLGBTBE Procurement <sup>2</sup>		\$563,987,980	\$92,410,339	\$656,398,319	15.82%
	3	T			4	
18	Net Procurement <sup>3</sup>			N/A	\$4,149,882,693	100.00%

<sup>&</sup>lt;sup>1</sup> The total procurement for minority women, i.e., \$21.858 million, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>2</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse. Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

Attachment 2
2017 WMDVLGBTBE Procurement by Product and Services Categories – Direct

							,		
Line No.				Products <sup>1</sup>		Services	2	TOTAL	
1		Asian-Pacific	Direct	\$363,274,733	8.75%	\$71,210,813	1.72%	\$434,485,546	10.47%
2		African-American	Direct	\$0	0.00%	\$687,686	0.02%	\$687,686	0.02%
3	Minority Men	Hispanic	Direct	\$23,025	0.0006%	\$2,560,235	0.06%	\$2,583,260	0.06%
4	ivillionity ivieli	Native-American	Direct	\$0	0.00%	\$83,640	0.002%	\$83,640	0.002%
5		Other	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
6		Total Minority Men	Direct	\$363,297,758	8.75%	\$74,542,374	1.80%	\$437,840,131	10.55%
7		Asian-Pacific	Direct	\$12,678,527	0.31%	\$3,753,485	0.09%	\$16,432,012	0.40%
8		African-American	Direct	\$0	0.00%	\$ 2,781.00	0.0001%	\$2,781	0.0001%
9	Minority Women	Hispanic	Direct	\$0	0.00%	\$1,566,577	0.04%	\$1,566,577	0.04%
10	willionty wollien	Native-American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
11		Other	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
12		Total Minority Women <sup>3</sup>	Direct	\$12,678,527	0.31%	\$5,322,843	0.13%	\$18,001,370	0.43%
13	Total Minority Busin	ness Enterprise (MBE)	Direct	\$375,976,285	9.06%	\$79,865,217	1.92%	\$455,841,501	10.98%
14	Women Business Er	nterprise (WBE)	Direct	\$34,770,217	0.84%	\$56,302,270	1.36%	\$91,072,487	2.19%
15	Lesbian, Gay, Bisexu	ual, Transgender Business Enterprise (LGBTBE)	Direct	\$0	0.00%	\$16,808,491	0.41%	\$16,808,491	0.41%
16	Disabled Veteran Bu	usiness Enterprise (DVBE)	Direct	\$0	0.00%	\$265,501	0.01%	\$265,501	0.01%
17	TOTAL WMDVLGBT	BE Procurement <sup>4</sup>	Direct	\$410,746,502	9.90%	\$153,241,479	3.69%	\$563,987,980	13.59%
18	Net Procurement <sup>5</sup>							\$4,149,882,693	
19	Total Number of W	MDVLGBTBEs that received direct spend	71						

<sup>&</sup>lt;sup>1</sup> Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

<sup>&</sup>lt;sup>2</sup> Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 99.

<sup>&</sup>lt;sup>3</sup> The total direct procurement for minority women, i.e., \$18.001 million, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>4</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse.

<sup>&</sup>lt;sup>5</sup> T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets, SIM cards and network equipment. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

Attachment 3
2017 WMDVLGBTBE Procurement by Product and Services Categories – Sub

Line No.				Products	1	Service	es <sup>2</sup>	TOTAL	
1		Asian-Pacific	Sub	\$10,481,721	0.25%	\$7,369,270	0.18%	\$17,850,991	0.43%
2		African-American	Sub	\$6,103,808	0.15%	\$2,394,019	0.06%	\$8,497,827	0.20%
3	Minority Men	Hispanic	Sub	\$3,306,739	0.08%	\$12,719,721	0.31%	\$16,026,460	0.39%
4	Ivilliority ivien	Native-American	Sub	\$201,857	0.00%	\$594,869	0.01%	\$796,726	0.02%
5		Other	Sub	\$333,286	0.01%	\$4,519,210	0.11%	\$4,852,496	0.12%
6		Total Minority Men	Sub	\$20,427,411	0.49%	\$27,597,089	0.67%	\$48,024,500	1.16%
7		Asian-Pacific	Sub	\$1,700,197	0.04%	\$663,614	0.02%	\$2,363,811	0.06%
8		African-American	Sub	\$3,500	0.00%	\$0	0.00%	\$3,500	0.00%
9	Minority Women	Hispanic	Sub	\$0	0.00%	\$2,765	0.00%	\$2,765	0.00%
10	willionty women	Native-American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
11		Other	Sub	\$734,602	0.02%	\$752,309	0.02%	\$1,486,911	0.04%
12		Total Minority Women <sup>1</sup>	Sub	\$2,438,299	0.06%	\$1,418,688	0.03%	\$3,856,987	0.09%
13	Total Minority Busi	ness Enterprise (MBE)	Sub	\$22,865,710	0.55%	\$29,015,777	0.70%	\$51,881,487	1.25%
14	Women Business E	nterprise (WBE)	Sub	\$23,168,671	0.56%	\$11,328,868	0.27%	\$34,497,539	0.83%
15	Lesbian, Gay, Bisex	ual, Transgender Business Enterprise (LGBTBE)	Sub	\$192	0.00%	\$865	0.00%	\$1,057	0.00%
16	Disabled Veteran B	usiness Enterprise (DVBE)	Sub	\$2,535,341	0.06%	\$3,494,915	0.08%	\$6,030,256	0.15%
17	TOTAL WMDVLGB	TBE Procurement <sup>2</sup>	Sub	\$48,569,914	1.17%	\$43,840,425	1.06%	\$92,410,339	2.23%
18	Net Procurement <sup>3</sup>							\$4,149,882,693	

<sup>\*</sup> Note: T-Mobile does not have any SIC-specific data for Tier II vendors but, for purposes of this Report only, has assigned SIC codes to Tier II vendors based on the SIC code assigned to their associated prime supplier.

<sup>&</sup>lt;sup>1</sup> The total Tier II procurement for minority women, i.e., \$3.857 million, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

<sup>&</sup>lt;sup>2</sup> WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse. Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

<sup>&</sup>lt;sup>3</sup> T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets, SIM cards and network equipment. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

Attachment 4.D 2017 WMDVLGBTBE Detail by SIC - Direct

		DIR Asian		DIREC Africa Americ	an	DIR Hisp	ECT	DIRE Nati Amer	ive		ECT her	DIRECT Minority Business Enterprise (MBE)	DIRECT Women Businss Enterprise (WBE)	DIRECT Lesbian, Gay, Bisexual, Transgender Business	DIRECT Disabled Veterans Business Enterprise	DIRECT Total WMDVLGBTBE	Total Dollars
SIC Code	SIC Code Description	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Enterprise (WDE)	Enterprise (WDE)	Enterprise (LGBTBE)	(DVBE)	WINDVEGDIBE	
15	Building Construction - General Contractors &	\$ \$0	\$0	\$0	\$0	\$0	\$304,736	\$0	\$0	\$0	\$0	\$304,736	\$20,350	\$0	\$204,067	\$529,153	\$17,968,992
	Operative Builders	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.0073%	0.0005%	0.00%	0.0049%	0.0128%	0.433%
16	Heavy Construction, Exepct Building Construction - Contractors	\$ \$0 % 0.00%	\$0 0.00%	\$405,326 0.01%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$405,326 0.0098%	\$4,127,203 0.0995%	\$0 0.00%	\$0 0.00%	\$4,532,529 0.1092%	\$12,906,135 0.31%
17	Contructions - Special Trade Contractors	\$ \$0	\$1,089,748	\$0	\$0	\$242,332	\$0	\$0	\$0	\$0	\$0	\$1,332,080	\$129,414	\$0	\$61,434	\$1,522,928	\$18,093,489
1/	Contractions - Special Trade Contractors	% 0.00%	0.03%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0321%	0.0031%	0.00%	0.0015%	0.0367%	0.44%
24	Lumber and Wood Products, Except Furniture	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,059	\$0	\$0	\$3,059	\$124,496
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0001%	0.00%	0.00%	0.0001%	0.003%
30	Rubber and Miscellaneous Plastic Products	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,523,478	\$0	\$0	\$3,523,478	\$4,108,384
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0849%	0.00%	0.00%	0.0849%	0.099%
34	Fabricated Metal Products, Except Machinery &	\$ \$0	\$0	\$0	\$0	\$23,025	\$0	\$0	\$0	\$0	\$0	\$23,025	\$0	\$0	\$0	\$23,025	\$248,993
	Transport Equipment	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0006%	0.0000%	0.00%	0.00%	0.0006%	0.006%
35	Industrial and Commercial Machinery and	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,944,783	\$0	\$0	\$18,944,783	\$115,200,744
	Computer Equipment	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.4565%	0.00%	0.00%	0.4565%	2.776%
36	Electronic, Electrical Equipment & Components,	\$ \$89,146,102	\$2,314,287	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$91,460,389	\$10,376,282	\$0	\$0	\$101,836,671	\$40,959,342
	Except Computer Equipment	% 2.15%	0.06%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.2039%	0.2500%	0.00%	0.00%	2.4540%	0.987%
39	Miscellaneous Manufacturing Industries	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,586,311	\$0	\$0	\$1,586,311	\$6,515,316
	inisection cods managed in grant and states	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0382%	0.00%	0.00%	0.0382%	0.157%
42	Motor Freight Transportation	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,327,962
	motor reight transportation	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.032%
48	Communications	\$ \$31,694,427	\$0	\$0	\$0	\$1,426,279	\$0	\$0	\$0	\$0	\$0	\$33,120,706	\$1,165	\$0	\$0	\$33,121,871	\$63,410,208
	Communications	% 0.76%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	0.7981%	0.00003%	0.00%	0.00%	0.7981%	1.528%
49	Electric, Gas and Sanitary Services	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,183,325
.5	Electric, das and Sanitary Services	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.149%
50	Wholesale Trade - Durable Goods	\$ \$274,128,631	\$10,364,240	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$284,492,871	\$336,305	\$0	\$0	\$284,829,176	\$1,448,226,062
50	Wholesale Hade Barable doods	6.61%	0.25%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	6.8554%	0.0081%	0.00%	0.00%	6.8635%	34.898%
73	Business Services	\$ \$7,145,799	\$2,006,121	\$157,250	\$0	\$887,822	\$0	\$83,640	\$0	\$0	\$0	\$10,280,632	\$43,063,079	\$16,808,491	\$0	\$70,152,202	\$659,748,351
,,	business services	% 0.17%	0.05%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.2477%	1.0377%	0.4050%	0.00%	1.6905%	15.898%
76	Miscellaneous Repair Services	\$ \$0	\$621,251	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$621,251	\$5,631,500	\$0	\$0	\$6,252,751	\$138,025,098
70	iviiscenaneous nepair services	% 0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0150%	0.1357%	0.00%	0.00%	0.1507%	3.326%
81	Legal Services	\$46,619	\$0	\$0	\$2,781	\$0	\$1,261,841	\$0	\$0	\$0	\$0	\$1,311,241	\$1,689,667	\$0	\$0	\$3,000,908	\$39,631,380
01	Eegal Services	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.0316%	0.0407%	0.00%	0.00%	0.0723%	0.955%
87	Engineering, Accounting, Research, Management	\$ \$670,654	\$36,365	\$97,105	\$0	\$3,801	\$0	\$0	\$0	\$0	\$0	\$807,925	\$709,619	\$0	\$0	\$1,517,544	\$222,724,204
87	& Related Services	% 0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0195%	0.0171%	0.00%	0.00%	0.0366%	5.367%
89	Services, Not Elsewhere Classified	\$ \$31,653,315	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$31,653,315	\$142,723	\$0	\$0	\$31,796,038	\$16,724,027
0.5	Scrvices, NOT Elsewhere Classified	% 0.76%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.7628%	0.0034%	0.00%	0.00%	0.7662%	0.403%
99	Nonclassifiable Establishments	\$ \$0	\$0	\$28,005	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,005	\$787,550	\$0	\$0	\$815,555	\$130,555,310
23	Noticiassifiable Establishifients	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.0007%	0.0190%	0.00%	0.00%	0.0197%	3.146%
	Various SIC categories of which there is no	\$ \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,207,200,875
	WMDVLGBTBE Spend	% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	29.090%
	Total	\$434,485,546	\$16,432,012	\$687,686	\$2,781	\$2,583,260	\$1,566,577	\$83,640	\$0	\$0	\$0	\$455,841,501	\$91,072,487	\$16,808,491	\$265,501	\$563,987,980	\$4,149,882,693
	Total	10.47%	0.40%	0.02%	0.00%	0.06%	0.04%	0.00%	0.00%	0.00%	0.00%	10.98%	2.19%	0.41%	0.01%	13.59%	

Total Direct WMDVLGBTBE Product Procurement <sup>1</sup>	\$410,746,502
Total Direct WMDVLGBTBE Service Procurement <sup>2</sup>	\$153,241,479
Net Procurement	\$4,149,882,693

<sup>\*</sup> Note: This data reflects direct spend by SIC code as reported by prime suppliers.

 $<sup>^{1}\,</sup>$  Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

 $<sup>^2\,</sup>$  Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87

#### Attachment 4.S 2017 WMDVLGBTBE Detail by SIC - Sub

															Lesbian, Gay,			
			Asian P	acific	African A	American	Hispa	anic	Native A	merican	Ot	her			Bisexual,	Disabled Veterans		Total Dollars
		_	Asiairi	aciric	Afficaliza	American	Шэр	anne	reactive A	incricuii	Ö.	inci	Minority Business	Women Businss	Transgender	<b>Business Enterprise</b>		Total Dollars
SIC Code	SIC Code Description	Ш	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Enterprise (MBE)	Enterprise (WBE)	<b>Business Enterprise</b>	(DVBE)	Total WMDVLGBTBE	
15	Building Construction - General Contractors &	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$17,968,992
13	Operative Builders	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.433%
16	Heavy Construction, Exepct Building	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,906,135
10	Construction - Contractors	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.31%
17	Contructions - Special Trade Contractors	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,093,489
17	contractions special frade contractors	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.44%
24	Lumber and Wood Products, Except Furniture	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$124,496
2-7	Editiber dila Wood Froducts, Except Farmedic	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.003%
30	Rubber and Miscellaneous Plastic Products	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,108,384
- 50	nabber and miscentificous riastic riodacts	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.099%
34	Fabricated Metal Products, Except Machinery &	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$248,993
J.	Transport Equipment	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.006%
35	Industrial and Commercial Machinery and	\$	\$323,512	\$0	\$201,304	\$0	\$115,718	\$0	\$4,635	\$0	\$0	\$0	\$645,169	\$674,848	\$0	\$118,136	\$1,438,153	\$115,200,744
33	Computer Equipment	%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	0.02%	0.00%	0.00%	0.03%	2.776%
36	Electronic, Electrical Equipment & Components,	\$	\$8,192,087	\$1,700,197	\$5,651,228	\$3,500	\$2,894,072	\$0	\$166,489	\$0	\$20,700	\$734,602	\$19,362,875	\$22,426,759	\$0	\$2,417,183	\$44,206,817	\$40,959,342
50	Except Computer Equipment	%	0.20%	0.04%	0.14%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	0.02%	0.47%	0.54%	0.00%	0.06%	1.07%	0.987%
39	Miscellaneous Manufacturing Industries	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,515,316
- 55	Wiscendie Gas Wallaractaring Maastries	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.157%
42	Motor Freight Transportation	\$	\$0	\$0	\$174,694	\$0	\$0	\$0	\$533,727	\$0	\$0	\$0	\$708,421	\$800,219	\$0	\$0	\$1,508,640	\$1,327,962
	Woter Freight Humspertation	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.02%	0.02%	0.00%	0.00%	0.04%	0.032%
48	Communications	\$	\$355,271	\$0	\$1,086,288	\$0	\$243,327	\$0	\$460	\$0	\$0	\$0	\$1,685,346	\$374,416	\$0	\$20,091	\$2,079,853	\$63,410,208
	Communications	%	0.01%	0.00%	0.03%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%	0.01%	0.00%	0.00%	0.05%	1.528%
49	Electric, Gas and Sanitary Services	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$6,183,325
	Electric, das and sameary services	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.149%
50	Wholesale Trade - Durable Goods	\$	\$1,966,122	\$0	\$251,276	\$0	\$296,949	\$0	\$30,733	\$0	\$312,586	\$0	\$2,857,666	\$67,064	\$192	\$22	\$2,924,944	\$1,448,226,062
		%	0.05%	0.00%	0.01%	0.00%	0.01%	0.00%	0.00%	0.00%	0.01%	0.00%	0.07%	0.00%	0.00%	0.00%	0.07%	34.898%
73	Business Services	\$	\$442,836	\$0	\$50,306	\$0	\$48,900	\$0	\$1,801	\$0	\$23,893	\$0	\$567,736	\$2,809,995	\$0	\$54,997	\$3,432,728	\$659,748,351
		%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.07%	0.00%	0.00%	0.08%	15.898%
76	Miscellaneous Repair Services	\$	\$156,731	\$0	\$424,332	\$0	\$12,349,745	\$2,765	\$16,234	\$0	\$4,495,317	\$319,340	\$17,764,464	\$5,458,496	\$0	\$3,397,100	\$26,620,060	\$138,025,098
	THISCENDINE GOS TREPUN SELVICES	%	0.00%	0.00%	0.01%	0.00%	0.30%	0.00%	0.00%	0.00%	0.11%	0.01%	0.43%	0.13%	0.00%	0.08%	0.64%	3.326%
81	Legal Services	\$	\$294	\$0	\$147	\$0	\$147	\$0	\$147	\$0	\$0	\$0	\$735	\$4,010	\$0	\$978	\$5,723	\$39,631,380
		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.955%
87	Engineering, Accounting, Research,	\$	\$6,414,138	\$663,614	\$658,252	\$0	\$77,602	\$0	\$42,500	\$0	\$0	\$432,969	\$8,289,075	\$1,881,732	\$865	\$21,749	\$10,193,421	\$222,724,204
0,	Management & Related Services	%	0.15%	0.02%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.20%	0.05%	0.00%	0.00%	0.25%	5.367%
89	Services, Not Elsewhere Classified	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,724,027
- 55	Sections, Not Elsewhere Glassified	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.403%
99	Nonclassifiable Establishments	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$130,555,310
- 33		%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.146%
	Various SIC categories of which there is no	\$											\$0					\$1,207,200,875
	WMDVLGBTBE Spend	%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	29.090%
	Total	\$	\$17,850,991	\$2,363,811	\$8,497,827	\$3,500	\$16,026,460	\$2,765	\$796,726	\$0	\$4,852,496	\$1,486,911	\$51,881,487	\$34,497,539	\$1,057	\$6,030,256	\$92,410,339	\$4,149,882,693
	1000	%	0.43%	0.06%	0.20%	0.00%	0.39%	0.00%	0.02%	0.00%	0.12%	0.04%	1.25%	0.83%	0.00%	0.15%	2.23%	

Total WMDVLGBTBE Service Procurement <sup>2</sup>	\$43,840,425.00
Net Procurement	\$4,149,882,692.96

<sup>\*</sup> Note: T-Mobile does not have any SIC-specific data for Tier II vendors but, for purposes of this Report only, has assigned SIC codes to Tier II vendors based on the SIC code assigned to their associated prime supplier. Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

 $<sup>^{\</sup>rm 1}$  Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

<sup>&</sup>lt;sup>2</sup> Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 9

# Attachment 5 2017 WMDVLGBTBE Procurement Summary

Line No.		Minority Men	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE
1	Direct \$	\$437,840,131	\$18,001,370	\$455,841,501	\$91,072,487	\$16,808,491	\$265,501	\$563,987,980
2	Subcontracting \$	\$48,024,500	\$3,856,987	\$51,881,487	\$34,497,539	\$1,057	\$6,030,256	\$92,410,339
3	Total \$	\$485,864,631	\$21,858,357	\$507,722,988	\$125,570,026	\$16,809,548	\$6,295,757	\$656,398,319
_								
4	Direct %	10.55%	0.43%	10.98%	2.19%	0.41%	0.01%	13.59%
5	Subcontracting %	1.16%	0.09%	1.25%	0.83%	0.00%	0.15%	2.23%
6	Total %	11.71%	0.53%	12.23%	3.03%	0.41%	0.15%	15.82%

7	Net Procurement <sup>1</sup>	\$ 4,149,882,693
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<sup>\*</sup> Note: WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse. Just prior to the completion of this Report, T-Mobile discovered that the automated system it implemented in mid-2016 may inadvertently be capturing Tier II spend for diverse sub suppliers that are not necessarily certified by the Clearinghouse. The Company is currently exploring that issue and will adjust the automated system if necessary and supplement its annual report if possible.

<sup>&</sup>lt;sup>1</sup> T-Mobile's net procurement is based on (a) expenditures with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets, SIM cards and network equipment. It does not include CA-based spend for cities, counties, taxes, fees, employee reimbursements, rents or equipment rebates.

# Attachment 6 2018 Goals for WMDVLGBTBE Procurement

				Short-Term Goa	als				Mid-Term Goal	s				Long-Term Goals	5	
Line No.		Minority	Women	Lesbian, Gay, Bisexual,	Disabled Veteran		Minority	Women	Lesbian, Gay, Bisexual,	Disabled Veteran		Minority	Women	Lesbian, Gay, Bisexual,	Disabled Veteran	
1	Products	Business Enterprise (MBE)	Business Enterprise (WBE)	Transgender Business Enterprise (LGBTBE)	Business Enterprise (DVBE)	Total WMDVLGBTBE	Business Enterprise (MBE)	Business Enterprise (WBE)	Transgender Business Enterprise (LGBTBE)	Business Enterprise (DVBE)	Total WMDVLGBTBE	Business Enterprise (MBE)	Business Enterprise (WBE)	Transgender Business Enterprise (LGBTBE)	Business Enterprise (DVBE)	Total WMDVLGBTBE
2	SIC Code Description															
3	Raw Materials <sup>1</sup>	0.0006%	0.00008%	0.0001%	0.0001%	0.0009%	0.0006%	0.00009%	0.00011%	0.00011%	0.0009%	0.0007%	0.0001%	0.00012%	0.00094%	0.002%
4	Finished Product Misc Goods <sup>2</sup>	7.2868%	0.6359%	0.000005%	0.0030%	7.93%	8.0155%	0.6995%	0.000005%	0.0033%	8.7183%	8.5084%	1.0007%	0.000006%	0.0281%	9.54%
5	Technical Equipment / Analysis Instruments <sup>3</sup>	2.8040%	0.8300%	0.0001%	0.0612%	3.70%	3.0844%	0.9130%	0.00011%	0.0673%	4.0648%	3.2741%	1.3062%	0.00012%	0.5755%	5.16%
6	Subtotal	10.09%	1.47%	0.0002%	0.064%	11.62%	11.10%	1.61%	0.00023%	0.07%	12.78%	11.78%	2.31%	0.00024%	0.60%	14.70%

	I			Short-Term Goa	als				Mid-Term Goal	s				Long-Term Goals	S	
7	Services	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE
8	SIC Code Description															
9	Construction / Facilities / Transportation Services <sup>4</sup>	0.5348%	0.4091%	0.0001%	0.0927%	1.04%	0.5883%	0.4500%	0.00011%	0.1019%	1.14%	0.624%	0.644%	0.00012%	0.872%	2.14%
10	Professional Services <sup>5</sup>	1.3055%	1.2299%	0.4253%	0.0019%	2.96%	1.4361%	1.3528%	0.4678%	0.0021%	3.26%	1.524%	1.935%	0.4912%	0.018%	3.97%
11	Legal Services <sup>6</sup>	0.0332%	0.0429%	0.0001%	0.00002%	0.08%	0.0365%	0.0471%	0.00011%	0.00003%	0.08%	0.039%	0.067%	0.00012%	0.0002%	0.11%
12	Communications / Other Services <sup>7</sup>	0.8814%	0.0294%	0.0001%	0.0005%	0.91%	0.9695%	0.0324%	0.00011%	0.0006%	1.00%	1.029%	0.046%	0.00012%	0.0048%	1.08%
13	Subtotal	2.75%	1.71%	0.43%	0.10%	4.99%	3.03%	1.88%	0.47%	0.10%	5.49%	3.22%	2.69%	0.49%	0.90%	7.30%
			•	•			•	•	•	•		•	•	•	•	•
14	GOALS	12.85%	3.18%	0.43%	0.16%	16.61%	14.13%	3.50%	0.47%	0.18%	18.27%	15.00%	5.00%	0.49%	1.50%	21.99%

<sup>&</sup>lt;sup>1</sup> Raw Materials include vendors with primary SIC Codes: 24, 34

<sup>&</sup>lt;sup>2</sup> Finished Products Misc Goods include vendors with primary SIC Codes: 30, 35, 39, 50

<sup>&</sup>lt;sup>3</sup> Technical Equipment / Analysis Instruments include vendors with primary SIC Codes: 36

<sup>&</sup>lt;sup>4</sup> Construction / Facilities / Transportation Services include vendors with primary SIC Codes: 15, 16, 17, 41, 42, 49, 76

<sup>&</sup>lt;sup>5</sup> Professional Services include vendors with primary SIC Codes: 65, 73, 87, 89

<sup>&</sup>lt;sup>6</sup> Legal Services include vendors with primary SIC Codes: 81

 $<sup>^{7}</sup>$  Communications / Other Services include vendors with primary SIC Codes: 27, 48, 99  $\,$