BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

)

Order Instituting Rulemaking into Implementation of Public Utilities Code Sections 8281-8285 relating to Women Minority - Disabled Veteran Business Enterprises

LIBERTY UTILITIES (CALPECO ELECTRIC) LLC UTILITY SUPPLIER DIVERSITY PROGRAM REPORT FOR CALENDAR YEAR 2016

March 1, 2017

Liberty Utilities (CalPeco Electric) LLC 2016 Annual Report & 2017 Annual Plan

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ANNUAL REPORT

This filing, in compliance with the requirements of California Public Utilities Commission (CPUC) General Order 156 Sections 9 and 10 and Decision 88-04-057, as modified by Decision Nos. 88-09-024, 89-08-041, 90-11-053, 90-12-027, 92-06-030, 95-12-045, 96-12-081, 98-11-030, 03-11-024, 05-12-023, 06-08-031, includes the 2016 Annual Report of Liberty Utilities (CalPeco Electric) LLC ("Liberty CalPeco"), and 2017 Annual Plan of Utility Supplier Diversity Program. The annual report describes the program activities and results achieved by Liberty CalPeco for the period January 1 through December 31, 2016.

INTRODUCTION AND EXECUTIVE SUMMARY

Liberty CalPeco is an investor-owned corporation with operating subsidiaries engaged in energy and utility services. The Service Area for which electricity will be served by Liberty CalPeco is serving more than 49,000 customers in the Lake Tahoe basin. Liberty CalPeco supplies electric distribution service in portions of the counties of Nevada, Placer, Sierra, Plumas, Eldorado, Mono, and Alpine in the State of California.

Summary of Results:

Liberty CalPeco achieved a Diverse Spend of 30.54% ith verified diverse business enterprises against the targeted goal of 22.5%.

Liberty Utilities spent \$8.1 million with diverse business enterprises. This represents an increase of \$3.24 million from the amount spent with diverse business in 2015.

Sec. 9.1.1 – Description of Utility Supplier Diversity Program activities engaged in during the previous calendar year. This description shall include both internal and external activities.

Internal Activities

The Liberty CalPeco Supplier Diversity Policy that was written and implemented effective January, 2011 is formally reviewed on an annual basis for regulatory consistency and updated accordingly. Liberty CalPeco's Purchasing Department continues to actively identify which active and current suppliers fall within Liberty's Supplier Diversity Policy. To this end, Liberty CalPeco's Purchasing Department developed and distributed a diversity questionnaire to all existing and new suppliers. All new suppliers are presented with the questionnaire as part of the qualification packet. These efforts confirm the Supplier Diversity status of many of Liberty CalPeco suppliers and also identify uncertified suppliers as we reach out with information to become certified. The group of existing uncertified suppliers continues to be the primary focus of Liberty CalPeco 2016 Supplier Mentoring Program. The Purchasing Department routinely checks The Supplier Clearinghouse in order to bid within a more diverse group. The Purchasing Department continues to include a brief outline of Liberty CalPeco's diversity policy on the back of their business cards. Other departments continue to follow this practice and it has allowed Liberty CalPeco staff to continue to engage vendors in meaningful conversation regarding the program's benefits.

External Activities

The Liberty CalPeco's management team continues to use their affiliation with local community business groups (Rotary, Elks Club, etc.) as an opportunity to educate local businesses about General Order 156 as well as Liberty CalPeco's Supplier application process. Business relationships at these events were initiated and communications regarding future engagements are on-going.

| | Liberty C | alPeco | | port for 2016 | | G.O. #156 Sec. 9.1. | | | |
|----|------------|-----------------------|----------------------------------|--------------------------|-------------|---------------------|-------|--|--|
| | | | WMDVLGBTBE | Annual Results by | Ethnicity | | | | |
| - | | | | | 2016 | | | | |
| + | | | | Direct | Sub | Total\$ | % | | |
| 1 | | Asian Pacific | American | \$1,886 | \$0 | \$0 | 0.01 | | |
| 2 | | African Ame | rican | \$433,334 | \$0 | \$0 | 1.63 | | |
| 3 | Minority | Hispanic Am | erican | \$4,056,921 | \$0 | \$0 | 15.30 | | |
| 4 | Male | Native Ameri | can | \$0 | \$0 | \$0 | 0.00 | | |
| 5 | | Total Minority | y Male | \$4,492,141 | \$0 | \$0 | 16.95 | | |
| 6 | | Asian Pacific | American | \$95,161 | \$0 | \$0 | 0.36 | | |
| 7 | | African Ame | rican | \$0 | \$0 | \$0 | 0.00 | | |
| 8 | Minority | Ity Hispapic American | | \$0 | \$0 | \$0 | 0.00 | | |
| 9 | Female | Native Ameri | can | \$0 | \$0 | \$0 | 0.00 | | |
| 10 | | Total Minority | yFemale | \$95,161 | \$0 | \$0 | 0.36 | | |
| | | | | | | | | | |
| 11 | Total M | linority Busine | ss Enterprise (MBE) | \$4,587,301 | \$0 | \$0 | 17.30 | | |
| | | | | | | | | | |
| 12 | Won | nen Business | Enterprise (WBE) | \$3,452,153 | \$0 | \$0 | 13.02 | | |
| | | | | | | | | | |
| | Lesbi | an, Gay, Bise: | kual, Transgender | \$0 | \$0 | \$0 | 0.00 | | |
| 13 | Bu | isiness Enterp | rise (LGBTBE) | \$U | \$U | φ 0 | 0.00 | | |
| | | | | | | | | | |
| | [| Disabled Vete | ran Business | \$23,290 | \$0 | \$0 | 0.09 | | |
| 14 | | Enterprise | (DVBE) | \$20,200 | +0 | +0 | 0.00 | | |
| 15 | | Other | o(_)* | \$32,812 | \$0 | \$0 | 0.12 | | |
| 13 | | Uner | o(a) | \$JZ,01Z | \$ 0 | \$U | 0.12 | | |
| 16 | | TOTAL WME | VLGBTBE | \$8,095,556 | \$0 | \$0 | 30.54 | | |
| | | | | | | | | | |
| 17 | Net Produr | ement" | \$26,508,824 | | | | | | |
| _ | NOTE | • FIRMS CLASSIF | IED AS %(4) OF SMALL BUSINESS AI | MINISTRATION INCLUDES NO | | | | | |
| | | ** NET PROCUREN | IENT INCLUDES PURCHASE ORDER | | | RS | | | |
| _ | | Direct - DIRECT P | ROCUREMENT ACTOR PROCUREMENT | | | | | | |
| - | | | OF NET PROCUREMENT | | | | | | |

Sec. 9.1.2 – Utility Supplier Diversity Program Annual Results – Statistical Reports

| | Liberty Ca | alPeco | | Re | port for 2016 | | | G.O. | #156 Sec. 9.1 | .2 |
|----|---|------------------|--|------------|-------------------|-----------------|----------------|---------|---------------|------|
| _ | | | WMDVLGBTBE D | lirect Pro | ocurement by | Product a | nd Service Cat | egories | | |
| _ | | | | | Desident | - | Comico | - | Tabal | |
| - | | | | | Produci \$ | نة ۲۰ | Service \$ | s X | Total \$ | × |
| 1 | | Asian Pacifi | ic Amorican | Direct | \$1,886 | 0.01% | | 0.00% | \$1,886 | 0.0 |
| 2 | | African Am | | Direct | \$83,590 | 0.32% | \$349,744 | 1.32% | \$433,334 | 1.6 |
| 3 | Minority | Hispanic An | | Direct | \$0 | 0.00% | \$4,056,321 | 15.30% | \$4,056,321 | 15.3 |
| 4 | Male | Native Ame | | Direct | 10 | 0.00% | 02 | 0.00% | 02 | 0.0 |
| 5 | | Total Minor | | Direct | \$85,476 | 0.32% | \$4,406,664 | 16.62% | \$4,492,141 | 16.3 |
| 6 | | Asian Pacifi | r ic American | Direct | \$95,161 | 0.36% | \$0 | 0.00% | \$95,161 | 0.3 |
| 7 | | African American | | Direct | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.0 |
| 8 | Minority Female Hispanic American Native American | | Direct | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.0 | |
| э | | | rican | Direct | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.0 |
| 10 | | Total Minor | rity Female | Direct | \$95,161 | \$0 | \$0 | \$0 | \$95,161 | 0.3 |
| | | | | | | | | | | |
| 11 | Total Mir | nority Busine | ss Enterprise (MBE) | Direct | \$180,637 | 0.68% | \$4,406,664 | 16.62% | \$4,587,301 | 17.3 |
| | | | | | | | | | | |
| 12 | Wom | en Business I | Enterprise (WBE) | Direct | \$348,647 | 1.32% | \$3,103,582 | 11.71% | \$3,452,229 | 13.0 |
| T | Losbian G | au Biserual | Transgender Business | | | | | | | |
| 13 | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | | Direct | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.0 | |
| 14 | Disabled V | 'eteran Busin | ess Enterprise (DVBE) | Direct | \$23,005 | 0.09% | \$285 | 0.00% | \$23,230 | 0.0 |
| 15 | | Other | 8(a)" | Direct | | 0.00% | \$32,812 | 0.12% | \$32,812 | 0.1 |
| | | | | | | | | | | |
| 16 | | TOTAL WMI | DVLGBTBE | Direct | \$552,289 | 2.08% | \$7,543,343 | 28.46% | \$8,095,632 | 30.5 |
| | Total Produ | | 40.000 M | | | | | | | |
| _ | Procuremen Total Servic | | \$3,339,121 | | | | | | | |
| | Procuremen | | \$23,169,702 | | | | | | | |
| 19 | Net Procure | ement" | \$26,508,824 | | | | | | | |
| T | Total Number | ref | | | | | | | | |
| T | WMDVLGBTBEr that | | | | | | | | | |
| :0 | ReceivedDir | oct Spond | 28 | | | | | | | |
| | HOTE: | | IED AS BIJ OF SMALL BUSINESS | | | | | | | |
| _ | | | EMENT INCLUDES PURCHASE (PROCUREMENT | RDER, HOH- | URCHASE ORDER, AH | D CREDIT CARD I | OOLLARS | | | |
| | | | ACTOR PROCUREMENT | | | | | | | |

| Liberty | CalPeco | | Rep | ort for 2016 | | | G.O. #156 Sec. 9.1.2 | | | | | |
|-------------|------------------------------------|--|-----------|----------------|---------------|---------------|----------------------|------------|-------|--|--|--|
| | WMDVI | LGBTBE Subcon | tractor F | Procurement | by Produc | t and Servi | ce Categor | ries | | | | |
| | | | | Product | s | Service | s | Total | | | | |
| | | | | \$ | % | \$ | % | \$ | % | | | |
| 1 | Asian Pacifi | ic American | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| 2 | African Ame | erican | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| 3 Minorit | Hispanic Ar | merican | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| 4 Male | Native Ame | rican | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.00 | | | |
| 5 | Total Minori | ity Male | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| 6 | Asian Pacifi | ic American | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| 7 | African American | | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| 8 Minorit | IHISDADIC AR | merican | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| 9 Female | Native Ame | rican | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| 10 | Total Minori | ity Female | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| | | | | | | | | | | | | |
| 11 Total N | linority Busines | ss Enterprise (MBE) | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| | | | | | | | | | | | | |
| 12 Wor | 12 Women Business Enterprise (WBE) | | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| | | | | | | | | | | | | |
| Lest | ian Gay Bise | xual, Transgender | | | | | | | | | | |
| | | prise (LGBTBE) | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| | | | | | | | | | | | | |
| Disab | led Veteran Bu | usiness Enterprise | | | | | | | | | | |
| 14 | (DVE | | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| | (21) | / | | | | | | | | | | |
| 15 | Other | 8(a)* | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.009 | | | |
| | | -(-/ | | ţ. | | | | * - | | | | |
| 16 | TOTAL WM | DVLGBTBE | Sub | \$0 | 0.00% | \$0 | 0.00% | \$0 | 0.00 | | | |
| | | | | | | | | • | | | | |
| Total Pro | oduct | | | | | | | | | | | |
| 17 Procure | | \$3,339,121 | | | | | | | | | | |
| Total Se | | +-11 | | | | | | | | | | |
| | Procurement \$23 | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 19 Net Proc | urement** | \$26,508,824 | | | | | | | | | | |
| | | | | | | | | | | | | |
| NOT | | SSIFIED AS 8(a) OF SMAL | | | | | | | | | | |
| | | UREMENT INCLUDES PUR CT PROCUREMENT | CHASE ORD | ER, NON-PURCHA | SE ORDER, AND | CREDIT CARD I | DOLLARS | | | | | |
| | | NTRACTOR PROCUREME | NT | | | | | | | | | |
| | 2 - PERCENT | AGE OF NET PROCUREMI | ENT | | | | | | | | | |

| | Liberty Cal | Peco | | | Report | for 2016 | | G. O | . #156 Sec 9.1 | .2 (D.11-05- | 019 & D.06-11 | -028) | |
|--------------------|--------------|----------------|-------------|---------------|---------------|---------------|-------------------------------|----------------|-----------------|--------------|---------------|--------------|--|
| | | | Number | of WMDVLGB | TBE Suppliers | and Revenue R | eported to the | e Clearinghous | e | | | | |
| | | | | | | | | | | | | | |
| | | | | | | Data on Numbe | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | ported to CHS | | | | | tility-Specific | | - | | |
| * WMDVLGBTBEs | MBE | ₩BE | LGBTBE | DVBE | Other 8(a)" | Grand Total | MBE | ₩BE | LGBTBE | DVBE | Other 8(a)" | Grand Total | |
| Under \$1 million | 6 | 17 | | 2 | 1 | 26 | 1 | 6 | | | 1 | 8 | |
| Under \$5 million | 1 | 1 | | | | 2 | 1 | 1 | | | | 2 | |
| Under \$10 million | | | | | | 0 | | | | | | 0 | |
| Above \$10 million | | | | | | 0 | | | | | | 0 | |
| TOTAL | 7 | 18 | 0 | 2 | 1 | 28 | 2 | 7 | 0 | 0 | 1 | 10 | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | Revenue and P | ayment Data | | | | | | |
| | | | Revenue Re | ported to CHS | | | Utility-Specific 2016 Summary | | | | | | |
| WMDVLGBTBE \$M | MBE | ₩BE | LGBTBE | DVBE | Other 8(a)" | Grand Total | MBE | ₩BE | LGBTBE | DVBE | Other 8(a)" | Grand Total | |
| Under \$1 million | \$ 535,881 | \$ 1,767,050 | \$- | \$ 23,290 | \$ 32,812 | \$ 2,359,033 | \$ 83,590 | \$ 1,292,790 | | | \$ 32,812 | \$ 1,409,192 | |
| Under \$5 million | \$ 4,051,421 | \$ 1,685,178 | \$- | \$ - | \$ - | \$ 5,736,599 | \$ 4,051,421 | \$ 1,685,178 | | | | \$ 5,736,595 | |
| Under \$10 million | \$ - | \$ - | \$- | \$ - | \$ - | \$ - | | | | | | \$ - | |
| Above \$10 million | \$- | \$ - | \$- | \$- | \$- | \$ - | | | | | | \$ - | |
| TOTAL | \$ 4,587,301 | \$ 3,452,229 | \$ - | \$ 23,290 | \$ 32,812 | \$ 8,095,632 | \$ 4,135,011 | \$2,977,969 | \$ - | \$ - | \$ 32,812 | \$ 7,145,791 | |
| | | | | | | | | | | | | | |
| NOTE: | FIRMS CLAS | SIFIED AS 8(a) | DF SMALL BU | ISINESS ADMI | NISTRATION I | ICLUDES NON- | MDVLGBTBE | | | | | | |
| CHS | SUPPLIER CLI | ARINGHOUSE | | | | | | | | | | | |

| | | Services | 87. Engined | | 95 Fnuiron | | 73 Business Services | Dealers | 62. Sec & L | Goods | 51. Wholes | Goods | 50. Wholes | | 47 Transno | Equipment | 36. Electron | Equipment | 35. Industri | | 32 Stone | Products | 30. Rubber | | 28 Chamic | | 17 Snecial | or, ngilcalaia | N7 Anticub | | | | | | | | |
|--------------------------------|-------------------------|----------|------------------------------|-------|---------------------------|-------|----------------------|---------|-------------------------------|---------|-------------------------------------|-------|---------------------|-------|-------------------|-----------|----------------------|-----------|----------------------------|-----------------------|--------------------------------|----------|---------------------------|---------|-------------------------------|-------|------------------------------|----------------|--------------|--------------|---------------------------------------|----------|-------------|-----------|---------------|--|----------------------|
| | TULT | | 87. Engineering & Management | | 95 Environmental Services | | os Services | | 62. Sec & Commodity Brokers & | | 51. Wholesale Trade - Non Durable 💲 | | ale Trade - Durable | | ortation Services | | nic & Other Electric | | 35. Industrial Machinery & | oray a crass i reacts | 32 Stone Clau & Glass Products | | 30. Rubber & Misc Plaxtic | | 28 Chemical & Allied Products | | 17 Special Trade Contractors | | hira | SIC Category | | | | | | | Liberty |
| メ 0.01× | \$ \$1,886 | х | # | х | * | х | * | х | * | х | * | х | * | х | ** | X 0.01% | \$ \$ 1,886 | х | * | х | * | х | * | х | * | х | * | х | | Male | sian Pac | | | | | | Liberty CalPeco |
| < 0.36× | | | | | | | | | | | | 0.36% | \$ 95,161 | | | X | | | | | | | | | | | | | | Female | ific Americ: | | | | | | |
| Γ | \$95,161 \$433,334 | 0.04% | \$ 11,169 | | | 1.28% | \$ 338,575 | | | | | | \$ 83,590 | | | | | | | | | | | | | | | | | Male | sian Pacific America African American | | | | | | |
| 1.63% **** | *0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Female | nerican | | | | | WMD | |
| 15.30% | \$4,056,921 | | | | | 0.02% | \$ 5,500 | | | | | | | | | | | | | | | | | | | | | 15.28% | \$ 4,051,421 | Male | Hispanic American | | | | | VLGBTBE I | |
| 15.30% 0.00% 0.00% 0.00% | # | | | | | | | | | | | | | | | | | | | | | | | | | | | | | ար | | | | | | Procuren | Report for 2016 |
| 0.00% 0.1 | # | | | | | | | | | | | | | | | | | | | | | | | | | | | | | Male Fe | Native America | | | | | ient by S | or 2016 |
| 200% | # # | | * | _ | * | | * | | * | | * | | * | | * | | * | | * | | * | | * | | * | | * | | | - | | | _ | | | itandard | |
| 17.30× | 4,587,301 | 0.04% | 11,169 | | 1 | 1.30% | 344,075 | | , | | | 0.67% | 178,751 | | 1 | 0.01% | 1,886 | | 1 | | 1 | | | | 1 | | | 15.28% | \$ 4,051,421 | (MBE) | Enterprise | Business | Hinority | | | Industria | |
| 13.02% | \$4,587,301 \$3,452,229 | 3.77% | \$ 999,305 | 6.36× | \$ 1,685,178 | 1.56% | \$ 413,198 | | | 0.11% | \$ 30,034 | 1.22% | \$ 323,964 | | | | | | | | | | | 0.00% | \$ 549 | | | | | (WBE) | Enterprise | Business | Women | | | WMDVLGBTBE Procurement by Standard Industrial Categories | |
| 0.00% | \$ 0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | (LGBTBE) | Enterprise | Business | Transgender | Bisexual, | Lesbian, Gay, | | |
| 0.09% | | | | | | 0.00% | ¢ 285 | | | 0.03% | \$ 23,005 | | | | | | | | | | | | | | | | | | | (DVBE) | Enterprise | Business | Veterans | Disabled | | | G. O. #1 |
| 0.12% | \$32,812 | | | | | | | | | | | | | | | 0.12% | \$ 32,812 \$ | | | | | | | | | | | | | Other of al | D.L. 8(-). | | | 1 | | | G. O. #156 Sec 9.1.2 |
| 13.23% | \$ \$3,508,331 | 3.77% | \$ 999,305 | | \$ 1,685,178 | 1.56% | \$ 413,483 | | * | 0.20% | \$ 53,039 | 1.22% | \$ 323,964 | | * | 0.12% | \$ 32,812 | | * | | * | | * | 0.00% | \$ 549 | | * | | * | WMDVLGBTBE | Total | | | | | | |
| 2 30.542 | 31 \$8,095,632 | | \$ 1,01 | 0.00% | 8 \$ 1,685,178 | 2.86% | 3 \$ 757,558 | 0.00% | 1 40 | 2 0.202 | 9 \$ 53,039 | | 4 \$ 502,715 | 0.00% | 1 ** | 2 0.132 | 2 \$ 34,698 | 0.00% | , ↔ | 0.00% | - + | 0.00% | • | 2 0.00% | 9 \$ 549 | 0.00% | • | 15.28% | * | | Total | | | | | | |

Net Procurement Total Product Procurement Total Service Procurement \$26,508,824 \$3,339,121 \$23,169,702

NOTE: FIRMS WITH MULTI MINORITY OWNERSHIP STATUS "FIRMS CLASSIFIED AS 8(1) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE "NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS TOTAL DOLLARS - TOTAL PROCUREMENT DOLLAR AMOUNT IN THE SPECIFIC SIC CATEGORY 2 - PERCENTAGE OF TOTAL DOLLARS

Sec. 9.1.3 – An itemization of WMDVBE Program Expenses.

| Liberty CalPeco | Report for 2016 | G.O. #156 Sec. 9.1.3 |
|-----------------|-----------------------------|----------------------|
| | WMDVLGBTBE Program Expenses | |

| Expense Category | Year (Actual) |
|-------------------------|---------------|
| Wages | \$10,510 |
| Other Employee Expenses | \$6,306 |
| Program Expenses | \$1,782 |
| Reporting Expenses | \$600 |
| Training | \$0 |
| Consultants | \$0 |
| Other (Clearinghouse) | \$1,960 |
| TOTAL | \$19,199 |

Sec. 9.1.4 – Description of progress in meeting or exceeding set goals and an explanation of any circumstances that may have caused the utility to fall short of its goals.

| Liberty CalPeco | Report for 2016 | G.O. #156 Sec. 9.1.4 |
|-----------------|--------------------------|----------------------|
| | WMDVLGBTBE Results and G | ioals |

| Category | 2016 Results | 2016 Goals | 2017 Goals |
|---|--------------|------------|------------|
| Minority Men | 16.95% | 13.50% | 13.50% |
| Minority Women | 0.36% | 4.00% | 4.00% |
| Minority Business Enterprise (MBE) | 17.43% | 17.50% | 17.50% |
| Women Business Enterprise (WBE) | 13.02% | 4.00% | 4.00% |
| Lesbian, Gay, Bisexual, Transgender Business | | | |
| Enterprise (LGBTBE) | 0.00% | 0.00% | 1.00% |
| Disabled Veteran Business (DVBE) | 0.09% | 1.00% | 1.00% |
| TOTAL WMDVLGBTBE | 30.54% | 22.50% | 23.50% |

% - PERCENTAGE OF NET PROCUREMENT

In 2016, Liberty CalPeco spent 30.54% of our discretionary spend with diverse businesses. Liberty CalPeco exceeded the Women Business Enterprise (WBE) target of 4% with a result of 13.02%, which was 42.6% of Liberty CalPeco's total Diverse Business Enterprise spend. Liberty CalPeco's Women Minority Business Enterprise (WMBE) goal of 4% was not met and will continue to be a focus for Liberty CalPeco for 2017. Liberty CalPeco did not meet the Service Disabled Veteran Business Enterprise (DVBE) target; Liberty CalPeco has 2 vendors in this category and continually strives to add additional DVBE vendors. Liberty CalPeco continues to make this under-performing segment a priority in its 2017 educational and outreach efforts.

The table below shows the trend in procurement dollars and WMDVBE spend:

| | Liberty CalPeco Report for 2016 G.O. #156 Sec. | | | | | | | | | | | | |
|---|--|------|------|------|------|--|--|--|--|--|--|--|--|
| Description of Progress in Meeting or Exceeding Set Goals | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | 2013 | 2014 | 2015 | 2016 | | | | | | | | |

| | | 2013 | 2014 | 2015 | 2016 |
|------------|----------|------------------|------------------|------------------|------------------|
| | | | | | |
| Total Proc | curement | \$ 16,845,383 | \$ 22,172,440 | \$ 21,717,901 | \$ 26,508,824 |
| % change | | | 24% | -2% | 18% |
| | | | | | |
| Total WM | DVBE \$ | \$ 4,155,327 | \$ 6,198,028 | \$ 4,860,315 | \$ 8,095,632 |
| % change | ; | | 33% | -28% | 40% |

| Liberty CalPeco | | | Report for 2016 | | | G.O. #156 Sec. 9.1.5 | | | |
|--|------------------|--------------------|---|--|---|--|-------------|---------------------|--|
| Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors | | | | | | | | | |
| | Minority Male | Minority Female | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veterans Business Enterprise (DVBE) | Other 8(a)* | TOTAL WMDVLGBTBE | |
| Direct \$ | \$4,492,141 | \$95,161 | \$4,587,301 | \$3,452,229 | \$0 | \$23,290 | \$32,812 | \$8,095,632 | |
| Subcontracting \$ | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$ | |
| Total \$ | \$4,492,141 | \$95,161 | \$4,587,301 | \$3,452,229 | \$0 | \$23,290 | \$32,812 | \$8,095,632 | |
| | | | | | | | | | |
| Direct % | 16.95% | 0.36% | 17.30% | 13.02% | 0.00% | 0.09% | 0.12% | 30.54% | |
| Subcontracting % | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | |
| Total % | 16.95% | 0.36% | 17.30% | 13.02% | 0.00% | 0.09% | 0.12% | 30.54% | |
| | | | | | | | | | |
| Net Procurement** | | \$26,508,824 | | | | | | | |

Sec. 9.1.5 – A summary of prime contractor utilization of WMDVBE subcontractors.

Gathering data on the utilization of subcontractors continues to be a difficult task for Liberty. Our existing ERP software solution doesn't provide the ability to capture this activity, so Liberty Purchasing Staff uses a manual spreadsheet to record this information. Additionally, many of our requests to our limited number of prime contractors are left unanswered due to presumable time constraints. Liberty CalPeco's Purchasing Staff will continue to reach out to the other investor-owned utilities (IOUs) to obtain a better understanding of best practices in this area and adopt a viable solution. Liberty CalPeco continues to educate our existing vendors on our need to track subcontractor utilization. This issue will remain a focus throughout 2017 so a manageable data gathering process can be determined.

Sec. 9.1.6 – List of diverse supplier complaints received during the past year, accompanied by a brief description of the nature of each complaint and its resolution or current status.

No complaints were filed with Liberty CalPeco or with the California Public Utilities Commission regarding Liberty Utilities in 2016.

Sec. 9.1.7 – A summary of purchases and /or contracts for products and services in excluded categories.

Liberty CalPeco's 2016 accounts payable activity totaled approximately \$77.2 million. The majority of our accounts payable activity is concentrated with NV Energy and our purchase power agreement. Our purchase power totaled \$34.1 million (44.2%) of our total accounts payable activity. Purchased power, along with employee expense reimbursements, employee benefits, fleet lease payments, fees and taxes, were not considered applicable in identifying or quantifying our discretionary spend total.

Sec. 9.1.8 – Description of any efforts made to recruit diverse suppliers of products or services in procurement categories where diverse supplier utilization has been low, such as legal and financial services, fuel procurement, and areas that are considered highly technical in nature.

In 2016, Liberty CalPeco continued to stress the importance of building supplier relationships with DVBE organizations. Our local presentations yielded 2 new vendors, however Liberty CalPeco did not utilize their services in 2016. We've transitioned to usage of a DVBE vendor for nearly all office supply purchases.

Sec. 9.1.9 – Justification for continued existence of any "excluded category".

Liberty continues to strive to achieve relationships across all categories.

Sec 9.1.11– General Fuel Procurement

| Liberty CalPeco | Report for 2016 | G.O. #156 Sec. 9.1.11 | | | | |
|-----------------------------|-----------------|-----------------------|--|--|--|--|
| WMDVLGBTBE Fuel Procurement | | | | | | |

| Origin and Fuel Type | Volume | Cost | Term of Sale | Diverse Classification |
|-------------------------|----------|-----------------|--------------|---------------------------|
| Unleaded | 5155.99 | \$ 12,890.95 | | |
| Diesel | 6856.68 | \$ 17,143.00 | | |
| Total From Vendor | 12012.67 | \$ 30,034.00 | CMP | WBE |

In the 2nd quarter of 2016, Liberty CalPeco was able to convert to a WBE fuel supplier for both diesel and unleaded vehicle fuel purchases. Liberty CalPeco continues to pursue a transition for its bulk fuel purchases that supply our onsite fueling stations and backup energy generation at its Kings Beach Substation.

Sec. 10.1.1 – WMDVBE Annual Short-, Mid- and Long-Term Goals

| | Liberty Utilities (CalPeco Electric) LLC WMDVBE Goals | | | | | | | |
|-------------------|---|--|---|--|---|--|--|--|
| | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Disabled Veteran Business Enterprise (DVBE) | Lesbian Gay Bisexual- Transsexual Business Enterprises (LGBTBE) | Total Minority Business Enterprises (WMDVLGBTBE) | | | |
| | | | | | | | | |
| 2012 | 8.50% | 7.50% | 0.50% | | 16.50% | | | |
| 2014 | 13.00% | 7.50% | 1.00% | | 21.50% | | | |
| 2015 | 13.00% | 7.50% | 1.00% | | 21.50% | | | |
| 2016 | 13.5% | 8% | 1.00% | | 22.50% | | | |
| Short-Term (2017) | 13.5 | 8% | 1.0% | 1.0% | 23.5% | | | |

Liberty CalPeco has exceeded its overall spend percentage goal; however, not all subcategory goals were met. Our DVBE research and outreach activities will continue to be enhanced and brought to the forefront in internal educational opportunities, as well as striving to add LGBTBE vendors so that Liberty CalPeco can continue to grow its spend within these diverse classifications. Liberty CalPeco remains committed to supplier development and in increasing competitiveness in sourcing products and services.

Sec. 10.1.2 – Description of Utility Supplier Diversity Program planned for the next calendar year, internal/external program activities.

For 2017, Supplier Diversity's plans include the following strategies to strengthen the program's results:

- Maintain implemented policies and processes that strengthen the alignment of strategic sourcing, Supplier Diversity, and Supply Chain Management.
- Educate and recruit all Liberty CalPeco employees by including Supplier Diversity awareness in monthly meeting agendas.
- Communicate Supplier Diversity's plans and goals to key customers and business units to facilitate win-win outcomes.
- Utilize developed processes to maximize participation of diverse suppliers for commodities identified to be competitively bid.
- Continue to promote Liberty CalPeco's Supplier Diversity Program goals at local and regional group meetings and functions.
- Mentor existing non-certified suppliers on The Supplier Clearinghouse certification process.

Sec. 10.1.3 – Plans for recruiting diverse suppliers of products or services where diverse supplier utilization has been low or were listed as excluded, such as legal and financial services, fuel procurement, areas considered highly technical in nature, and sole sourcing (transformers, cable/wire).

Procurement will leverage the additional supplier diversity champions achieved from within the nontraditional areas of spend to champion and communicate Supplier Diversity's goals and strategies within their departments.

Additional plans include:

- Continuing to partner with leadership to plan and develop strategies for increasing the utilization of diverse suppliers.
- Continuing to execute best practices within our supply chain and strategic sourcing strategies to identify commodities where diverse suppliers exist, but are underutilized within the company.
- Increasing emphasis of our company's expectations of inclusion and opportunity during pre- and post-award bid meetings.
- Reviewing sole source awards and where possible seeking to competitively bid as new suppliers enter the market or internal requirements are modified, thus increasing the opportunities for gualified diverse suppliers to receive an opportunity to bid.
- Continuing to leverage the successes of our sister California companies, Park Water and Apple Valley Water to glean the best practices from these additional resources to better utilize diverse suppliers, especially where we currently fall short of our goals, such as the DVBE and LGBTBE categories.

Sec. 10.1.4 – Plans for recruiting Diverse Vendors Where Unavailable.

 Liberty CalPeco continues to identify opportunities to convert discretionary spend to Diverse Vendors as new Diverse Vendors come on line with Supplier Clearinghouse. In addition, we continue to attend community events and tabletops to identify diverse suppliers for goods and services.

Sec. 10.1.5 – Plans for encouraging both prime contractors and grantees to engage diverse suppliers in all categories which provide subcontracting opportunities.

Liberty CalPeco urges its prime contractors to include women, minority, and disabled veteran business enterprises for subcontracting opportunities. Although the award of any subcontracting activities rests in the final discretion of the prime contractor, Procurement will work closely with its prime contractors in helping to identify specific commodities within Liberty CalPeco projects where there are known diverse suppliers for inclusion, making accessible our listing of approved diverse contractors, and advocating for diverse supplier inclusion to the maximum extent possible.

Sec. 10.1.6 – Plans for complying with the Utility Supplier Diversity Program established by the Commission as required by Public Utilities Sections 8283 (c). The Executive Director's Office will be responsible for developing, periodically refining, and recommending such guidelines for the Commission's adoption.

Liberty CalPeco will continue to comply with General Order 156 and its guidelines and requirements as well as continue to work with the Commission and its staff and the California Joint Utilities Group in pursuing new strategies to continually advance the Utility Supplier Diversity Program objectives. Liberty will comply with all revisions of General Order 156 and all other requirements of the CPUC.