

Level 3 2016 Report and 2017 Plan – CPUC GO

Revised June 5, 2017



INTRODUCTION

The Annual Plan is submitted by *Level 3 Communications LLC* ("*Level 3*") to the Public Utilities Commission of California ("CPUC") pursuant to Sections 8281-8286 of the Public Utilities Code and Sections 9 and 10 of General Order 156 ("GO 156").

Level 3 is committed to actively (i) identifying, (ii) encouraging business opportunities for, (iii) purchasing products and services from, and (iv) growing Level 3's base of Women, Minority, Disabled Veteran and Lesbian, Gay, Bisexual and Transgender Business Enterprises ("WMDVLGBTBE") pursuant to the CPUC GO156. Level 3 has an established nationwide Federal Small & Diverse Business Subcontracting Plan pursuant to FAR 19.704 and FAR clause 52.219-9.

As a provider of telecommunications services whose gross annual revenue exceeds \$25 million, *Level 3* recognizes its obligation to provide the CPUC with annual detailed and verifiable plans concerning its WMDVLGBTBE procurement in all related categories. In order to accomplish the objectives and requirements set forth in GO156, *Level 3* identified areas that differ from its Federal and other state plans that require a focused effort and re-alignment of *Level 3*'s Supplier Diversity program requirements. Level 3's Supplier Diversity Team, North American Procurement organization and employees are excited about the opportunity to continue to improve its Supplier Diversity program and increase its WMDVLGBTBE spend.

Level 3 plans to focus on communications with its Supplier base, with the intent to strengthen its ability to expand (i) ongoing business with WMDVLGBTBE vendors and (ii) its Supplier Diversity program within California. Expected communication improvements include updating and expanding internal and external website content to deliver Supplier Diversity information, training and policy expectations that will contribute to employee spend and purchasing decisions affecting California and other local markets nationwide. Internal communications will target purchasing decision makers with new policy requirements for supplier diversity inclusion whenever practicable. Information is being developed and will be made available to employees to include Level 3's diversity plans, policies, diverse supplier organization links, and prospective and current supplier lists. Additionally, information will be provided to current incumbents supporting Level 3's Tier 2 program. Potential suppliers will be required to submit a Supplier Certification Form as part of the standard vendor on-boarding process.

Level 3 requests that all new suppliers complete a Supplier Certification Form to represent their business size, structure, classification and diversity certification status. The ERP system provides benefits to enhance Level 3's ability to capture monitor and report Supplier Diversity information. Level 3 continues to work on the ERP financial system, to explore opportunities to automate workflow functionality for purchases.

In 2017, Level 3 will continue to maintain and update its employees' awareness of WMDVLGBTBEs opportunities and methods to identify new WMDVLGBTBE suppliers through training and improved resources. Additionally, Level 3's Diversity Administrator will continue to work with the local market teams to: further train them on new and available tools to identify diverse resources (available both on Level 3's internal webpage and on external resources such as the CPUC's Clearinghouse); and familiarize employees with GO156 and the associated plan requirements.

Level 3 is focused on expanding its successes, improving any weaknesses, and making sure that those individuals who are in a position to make purchasing decisions understand and follow through on Level 3's commitment to supplier diversity. The objective of Level 3's supplier diversity training is to ensure that the North America Procurement organization, regional leadership, and local offices are all armed with the appropriate resources, information, and tools to identify and award business to diverse sources of supply.

Level 3 will place an emphasis on establishing partnerships with local Small Business Administrations and Ethnic Chambers to identify additional opportunities for expanding its local spending and community participation in local events, as applicable. Additionally, Level 3 will review its internal procurement document templates (i.e., RFx,



Purchase Order and Agreements) and update language necessary to support communications to its suppliers related to Level 3's commitment to its supplier diversity programs.

Level 3 is committed to building a strong base of diverse suppliers. Level 3 believes that supporting the diverse supplier community is the right thing to do for the company, the communities it serves, and its customers.

GO156, §9 2016 ANNUAL REPORT

9.1.1 DESCRIPTION OF WMDVLGBTBE PROGRAM ACTIVITIES ENGAGED IN DURING THE PREVIOUS CALENDAR YEAR. THIS DESCRIPTION SHALL INCLUDE BOTH INTERNAL AND EXTERNAL ACTIVITIES.

Internal Activities

Training and Education

In 2016, Level 3 enhanced the vendor registration portal functionality to better enable the collection of supplier diversity data. Follow-on/reinforcement training was also provided through emails, conference calls and knowledge sharing sessions for our Procurement Managers

Employee Communication

In 2016, Level 3 maintained and updated its internal procurement and diverse supplier webpages as part of its goal to enhance visibility and information to all employees about Supplier Diversity. The webpage gives employees access to the Company's Supplier Diversity initiative as well as the goals set for meeting state and federal objectives. As new information presents itself, it is posted to the site, and updated throughout the year. Additionally, Level 3 sent out a company-wide email correspondence (North America) to raise awareness of Supplier Diversity program, event opportunities and reinforce plan requirements for the year.

Data Quality and Reporting

In 2016, Level 3 continued its efforts to improve the company's WMDVLGBTBE data quality by enhancing the supplier diversity data collection process in Oracle and reviewing our diversity classifications with an external resource in Q1 2016. These enhancements are helping the company more accurately report its WMDVLGBTBE spend.

In addition, Level 3 sought to improve the accuracy of its vendor data by contacting its purchase order vendors to request up-to-date information. This information will be used to refresh the supplier diversity data in the vendor files. Level 3 continues to maintain and improve vendor information as well as develop reports to consistently meet varying federal, state, and local reporting requirements.

Procurement Processes

The Supplier Diversity Team continued to meet with representatives of key corporate departments to review processes and approaches to identify opportunities for improvement. The goal remains in place to more seamlessly incorporate the identification, inclusion, and selection of diverse suppliers into the company's operations. The team also assessed methods to best identify varying needs of the soliciting entities so that the Supplier Diversity Team can more quickly evaluate and implement those requirements. Other activities included maintaining and revising language in all of the company's RFP/Bid and Contract documents to ensure that the most up-to-date disclosure requirements and flow down provisions are included.



Tier 2 Program

Level 3 continued to improve upon its Tier 2 reporting criteria. The company recognizes the importance of tracking this spend and developing WMDVLGBTBE business through its prime contractors. Throughout 2016, Level 3 worked principally with its large, non-diverse, high-spend suppliers to enhance its Tier 2 reporting process and tools by educating them on the need for diversity in their supply chains and requesting reports quarterly to reflect their direct and indirect diverse spend.

Level 3 continues to identify opportunities to expand business with WMDVLGBTBE subcontractors as a result of work with prime contractors. While supporting the Tier 2 program, Level 3 has identified opportunities to provide suppliers with guidance on becoming certified as a diverse supplier or expanding their company's diversity opportunities. Although we encourage our suppliers to have their sub-contractors certified through the CPUC Clearinghouse, vendors self-report their Tier 2 activity and it is not independently verified.

External Activities

BUSINESS ORGANIZATION INVOLVEMENT.

- Level 3 is a member of and involved with the Mountain Plains Minority Supplier Development Council ("MPMSDC").
- The company attended WMDVLGBTBE Business Opportunity Workshops, Minority Business Enterprise Seminars and Trade Fairs.
- The company attended Minority, Women-owned, and other diverse business/procurement conferences including the MPMSDC Business Opportunity Fair and seminars related to WMDVLGBTBE opportunities and the Supplier Diversity Development Quarterly Roundtable.
- Level 3 intends to participate in upcoming seminars and tradeshows offered by the MPMSDC and any other Supplier Diversity opportunities to enhance visibilities and knowledge.
- **9.1.2** A summary of **WMDVLGBTBE** purchases and/or contracts, with breakdowns by ethnicity, product and service categories compared with total utility contract dollars awarded to outside vendors in those categories.



Supplier Diversity Annual Results By Ethnicity – California Direct and Tier 2 (Sub)

		Name of U	Itility	Year of Report	G.0). #156 Sec. 9.1.2	<u> </u>
			WMDVLGBTBE A	ANNUAL RESULTS BY	ETHNICITY		
					Year of Report	t	
				Direct	Sub	Total \$	%
1		Asian Pacif	ic American	\$6,711	\$124,802	\$131,513	0.07
2		African Ame	erican	\$0	\$33	\$33	0.00
3	Minority Male	Hispanic A	merican	\$2,135,766	\$38,883	\$2,174,649	1.21
4	wate	Native Ame	rican	\$0	\$126	\$126	0.00
5		Total Minor	ity Male	\$2,142,477	\$163,843	\$2,306,321	1.28
6		Asian Pacif	ic American	\$0	\$3,239	\$3,239	0.00
7	Minarit	African Ame	erican	\$0	\$3,894	\$3,894	0.00
8	Minority	Hispanic A	merican	\$197,902	\$1,207	\$199,110	0.11
9	Female	Native Ame	rican	\$0	\$475	\$475	0.00
10		Total Minor	ity Female	\$197,902	\$8,815	\$206,718	0.11
11	Total Min	ority Busine	ss Enterprise (MBE)	\$2,340,380	\$172,659	\$2,513,038	1.39
					****	V =1-1-1-1-1	
12	Wome	n Business	Enterprise (WBE)	\$749,750	\$128,049	\$877,799	0.49
				** ***	\$1.23 ,212	V2,	
_	Lachia	n Cay Rica	xual, Transgender				
13			prise (LGBTBE)	\$0	\$0	\$0	0.00%
10	Dus	IIIC33 LIIICI	onse (EODTDE)				
	Di	isahled Vete	ran Business				
14		Enterprise		\$9,790	\$25,973	\$35,763	0.029
17		Litterprio	(DVDE)				
15		Other	8(a)**	\$26,273	\$0	\$26,273	0.01
10		Outer	0(4)	Ψ20,213	ΨΟ	Ψ20,213	0.01
16		TOTAL WM	DVI GRTBF	\$3,126,193	\$326,681	\$3,452,874	1.91
		10171211111	71235752	\$6,120,100	4020,001	40,102,011	1.01
19	Net Procur	ement**	\$180,372,375				
	NOTE:	"FIRMS CLA	SSIFIED AS 8(3) OF SMALL	BUSINESS ADMINISTEAT	ION INCLUDES NON-A	/MDVI GRTRF	
	HOIL		UREMENT INCLUDES PUR				RS
			CT PROCUREMENT				
			NTRACTOR PROCUREMEN AGE OF NET PROCUREMEN				

NOTE: GROSS AND NET PROCUREMENT ARE BASED ON LEVEL 3'S CA DIRECT SPEND ONLY (LESS EMPLOYEE, UTILITY, CARRIERS AND TAX SPEND). THEREFORE, THE PERCENTAGE CALCULATION IS DERIVED FROM DIRECT SPEND/NET PROCUREMENT. PER CPUC GO 156 (JUNE 2015) SECTION 8.3, NUMERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.



Supplier Diversity Procurement by Products and Services Category - California Direct

					ATTACH	MENT C			Page 3	
		Name of U	Itility		20	16		G.O	. #156 Sec. 9.1	.2
			WMDVLGBTBE F	ROCURE	MENT BY PROD	UCT AND SE	RVICE CATEGO	RIES		
					Product	te	Servic	05	Total	ı
					\$	%	\$	%	\$	%
1		Asian Pacif	ic American	Direct	\$0	0.00%	\$6,711	0.00%	\$6,711	0.00
2		African Ame	erican	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00
31	ority	Hispanic Ar	merican	Direct	\$0	0.00%	\$2,135,766	1.18%	\$2,135,766	1.18
4 Mi	lale	Native Ame	rican	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00
5		Total Minori	ity Male	Direct	\$0	0.00%	\$2,142,477	1.19%	\$2,142,477	1.19
6			ic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00
7		African Ame		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00
8 Min	ority	Hispanic A		Direct	\$0	0.00%	\$197,902	0.11%	\$197,902	0.11
9 Fen	male	Native Ame		Direct	\$0	0.00%	\$0	0.00%	\$0	0.00
10		Total Minori		Direct	\$0	0.00%	\$197,902	0.11%	\$197,902	0.11
11 tusine	ess En	terprise (ME	BF)	Direct	\$0	0.00%	\$2,340,380	1.30%	\$2,340,380	1.30
		io.piioo (iiio		255.	***	0.0010	42,010,000		42,010,000	
12 iness	s Enter	prise (WBE))	Direct	\$279,617	0.16%	\$470,133	0.26%	\$749,750	0.429
L	_esbiar	n, Gay, Bise:	xual, Transgender		\$0	0.00%	\$0	0.00%	\$0	0.00%
13	Busi	ness Enterp	orise (LGBTBE)	Direct		0.0070	•••	0.00%	•	0.009
						0.00%				0.01%
	isable(usiness Enterprise	D:t	\$0	0.00%	\$9,790	0.01%	\$9,790	
14		(DVE	BE)	Direct		U				0.00%
15		Other	8(a)**	Direct	\$0	0.00%	\$26,273	0.01%	\$26,273	0.01
			-(-)				,		,	
16	-	TOTAL WMI	DVLGBTBE	Direct	\$279,617	0.16%	\$2,846,575	1.58%	\$3,126,193	1.73
Total	l Produ	ıct								
17 Proc	ureme	ent	\$279,617							
	I Servi									
18 Proc	ureme	ent	\$2,846,575							
19 Net P	Procur	ement***	\$180,372,375							
20 WMD	DVLGB	TEs that								
	eived D									
Spen	nd		2,054							
	NOTE:		SSIFIED AS 8(a) OF SMAL							
			UREMENT INCLUDES PUR	CHASE OR	DER, NON-PURCHA	SE ORDER, A	ND CREDIT CARD	DOLLARS		
			CT PROCUREMENT NTRACTOR PROCUREME	NT						
		₹ - PERCENT	AGE OF NET PROCUREMI	MT						

NOTE: GROSS AND NET PROCUREMENT ARE BASED ON LEVEL 3'S CA DIRECT SPEND ONLY (LESS EMPLOYEE, UTILITY, CARRIERS AND TAX SPEND).
THEREFORE, THE PERCENTAGE CALCULATION IS DERIVED FROM DIRECT SPEND/NET PROCUREMENT. PER CPUC GO 156 (JUNE 2015) SECTION 8.3, NUMERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.



Supplier Diversity Procurement by Products and Services Category - California Subcontract

					ATTACH	MENTC			Page 4	
		Name of U			Year of	Report		G.O.	#156 Sec. 9.1.2	
			WMDVLGBTBE P	ROCURE	MENT BY PRODU	JCT AND SE	RVICE CATEGO	DRIES		
					Product		Service	05	Total	
					\$	%	\$	%	\$	%
1		Asian Pacifi	ic American	Sub	\$122,390	0.07%	\$2,412	0.00%	\$124.802	0.079
2		African Ame	erican	Sub	\$33	0.00%	\$0	0.00%	\$33	0.009
3	Minority	Hispanic An	nerican	Sub	\$38,804	0.02%	\$79	0.00%	\$38,883	0.029
4	Male	Native Ame	rican	Sub	\$0	0.00%	\$126	0.00%	\$126	0.009
5		Total Minor	ity Male	Sub	\$161,227	0.09%	\$2,617	0.00%	\$163,843	0.099
6		Asian Pacifi	ic American	Sub	\$3,118	0.00%	\$121	0.00%	\$3,239	0.009
7		African Ame	erican	Sub	\$3,603	0.00%	\$291	0.00%	\$3,894	0.009
8	Minority	Hispanic An	nerican	Sub	\$992	0.00%	\$215	0.00%	\$1,207	0.009
9	Female	Native Ame	rican	Sub	\$375	0.00%	\$100	0.00%	\$475	0.009
10		Total Minor	ity Female	Sub	\$8,088	0.00%	\$727	0.00%	\$8,815	0.009
11	Total Mir	nority Busine	ess Enterprise (MBE)	Sub	\$169,315	0.09%	\$3,344	0.00%	\$172,659	0.109
12	Wome	en Business	Enterprise (WBE)	Sub	\$64,061	0.04%	\$63,988	0.04%	\$128,049	0.079
13		-	xual, Transgender prise (LGBTBE)	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
14	Disabled Ve	eteran Busin	ness Enterprise (DVBE)	Sub	\$19	0.00%	\$25,954	0.01%	\$25,973	0.019
15		Other	8(a)**	Sub	\$0	0.00%	\$0	0.00%	\$0	0.009
16		TOTAL WM	DVLGBTBE	Sub	\$233,395	0.13%	\$93,286	0.05%	\$326,681	0.189
	Total Prod	uct								
17	Procureme	ent	\$233,395	5						
	Total Serv	ice								
18	Procureme	ent	\$93,286	5						
19	Net Procui	rement***	\$180,372,375	;						
	NOTE:		SSIFIED AS 8(a) OF SMALL UREMENT INCLUDES PURC					DLLARS		
+			CT PROCUREMENT		,on i onormo	, MID	S.E.D.II GIII ID DC			
			NTRACTOR PROCUREMENT AGE OF NET PROCUREME							

*PER CPUC GO 156 (JUNE 2015) SECTION 8.3, NUMBERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.



Unless otherwise described in the 2016 Report, Level 3 intends to utilize the following WMDVLGBTBE Procurement SIC Code Legend:

SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description	SIC Cat.	SIC Category Description
	Mining and Quarrying of Nonmetallic		Railroad Transportation		Food Stores		Administration of Economic
14	Minerals. Except Fules	40	,	64		96	Programs
	Building Construction General		Local and Suburban Transit and		Real Estate		National Security and International
	Contractors & Operative Builders		Interurban Highway Passenger				Affairs
15	·	41	Transportation	65		97	
	Heavy Construction		Motor Freight Transportation and		Holding and Other Investment		Nonclassifiable Establishments
16		42	Warehousing	67	Offices	99	
	Construction Special Trade		United States Postal Service		Hotels, Rooming Houses, Camps,		
17	Contractors	43		70	and Other Lodging Places		
20	Food and Kindred Products	44	Water Transportation	72	Personal Services		
21	Tobacco Products	45	Transporation by Air	73	Business Services		
	Textile Mill Products		Pipelines, Except Natural Gas		Automotvie Repair, Services, and		
22	TOALIO NIII TTOALOIO	46	r pomico, Excoptitutarar cac	75	Parking		
	Apparel & Other Finished Products		Transportation Services		Miscellaneous Repair Services		
23	Made from Fabrics & Similar Materials	47		76			
	Lumber and Wood Products, Except		Communications		Motion Pictures		
24	Furniture	48		78			
	Furniture and Fixtures		Electric, Gas, and Sanitary		Amusement and Recreation		
25		49	Services	79	Services		
26	Paper and Allied Products	50	Wholesale Trade-durable Goods	80	Health Services		
	Printing, Publishing, and Allied		Wholesale Trade-non-durable		Legal Services		
27	Industries	51	Goods	81			
	Chemicals and Allied Products		Building Materials, Hardware,		Educational Services		
			Garden supply, and Mobile Home				
28		52	Dealers	82			
	Petroleum Refining and Related		General Merchandise Stores		Social Services		
29	Industries	53		83			
	Rubber and Miscellaneous Plastics		Food Stores		Museums, Art Galleries, and		
30	Products	54		84	Botanical and zoological Gardens		
	Leather and Leather Products		Automotive Dealers and Gasoline		Membership Organizations		
31		55	Service Stations	86			
	Stone, Clay, Glass, and Concrete		Apparel and Accessory Stores		Engineering, Accounting, Research		
	Products				Management, and Releated Services		
32		56		87			
	Primary Metal Industries*		Home Furniture, Furnishings, and		Private Households		
33		57	Equipment Stores	88			
	Fabricated Metal Products, Except		Eating and Drinking Places		Miscellaneous Services		
34	machinery and Transportation	58		89			
34	Equipment	36	Miscellaneous Retail	69	Former Landslatin and Consul	-	
35	Industrial & Commerical Machinery &	59	IVIISCEIIANEOUS RETAII	91	Executive, Legislative, and General		
33	Computer Equipment Electronic and Other Electrical	39	Dispository Institutions	31	Government, Except Finance Justice, Public Order and Safety		
1	Equipment and Components, Except		Dispository Institutions		Justice, Public Order and Safety		
36	Computer Equipment	60		92			
	Transportation Equipment		Non-depository Credit Institutions		Public Finance, Taxation, and		
37	Transportation Equipment	61	Tion depository orealt institutions	93	Monetary Policy		
Ŭ.	Measuring, Analyzing, and Controlling	T	Security and Commodity Brokers,		Administration of Human Resource		
	Instruments; Photographic, Medical &		Dealers, Exchanges, and Services		Programs		
38	Optical Goods; Watches & Clocks	62	,,,,,,	94			
	Miscellaneous Manufacturing Industries		Insurance Carriers		Administration of Environmental		
39	3	63		95	Quality and Housing Programs		
			,			-	

For the Detailed Results of Supplier Diversity Procurement by Standard Industry Codes

(Please See Tables on Following Pages)



Standard Industry Code 2016 WMDVLGBTBE California Spend Report

					ATTA	CHMEN								_	
Name of Utility							ear of Re	port							
WMDVLGBTBE	PROCUREMENT BY	STAND	ARD INDUS	TRIAL (CATEGORIES	S - DETAI	IL							-	
									Minority Business	Women Business	Lesbian, Gay, Bisexual, Transgend er Business	Disabled Veterans Business		Total	
ORNIA ICS SIC NAICS DESCRIPTION	Asi		African Ar		Hispa	nic		American	Enterprise	Enterpris	Enterprise	Enterprise	045 0/-144	WMDVLGBT	Tota
561740 07 Agricultural Services	s0	Wome: \$0	n Men W	\$0 \$0	Men \$0	Women \$0	\$0	Women \$0	(MBE) \$0	e (WBE) \$0	(LGBTBE) \$0	(DVBE) \$0	Other 8(a)** \$0	\$0 \$0	Dolla \$0
561990 07 Agricultural Services	\$0	\$0	\$0	\$0	\$183,074	\$0	\$0	\$0	\$183,074	\$0	\$0	\$0	\$0	\$183,074	\$194,2
115116 07 Agricultural Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
115310 07 Agricultural Services 213111 08 Forestry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
213111 06 Forestry 213112 13 Oil & Gas Extraction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
236118 15 Building Construction, General Contractors & Operated Builders	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
236116 15 Building Construction, General Contractors & Operated Builders	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,790	\$0	\$9,790	\$9,79
236210 15 Building Construction, General Contractors & Operated Builders	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$389.6
236220 15 Building Construction, General Contractors & Operated Builders 237210 16 Heavy Construction other than Building Construction Contractors	50	SO	S0	\$0 \$0	SO.	\$0 \$0	50	50	50	50	50	50	50	50	\$10.4
238110 16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
238130 16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2371 16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0
237110 16 Heavy Construction other than Building Construction Contractors 23713 16 Heavy Construction other than Building Construction Contractors	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$926,1 \$0
23713 16 Heavy Construction other than Building Construction Contractors 237130 16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$1,851,585	\$0	\$0	\$0	\$1,851,585	\$0	\$0	\$0	\$0	\$1,851,585	\$3,801
237310 16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$134,
237990 16 Heavy Construction other than Building Construction Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
237120 17 Construction Special Trade Contractors	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
38160 17 Construction Special Trade Contractors 38150 17 Construction Special Trade Contractors	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$(\$(
238120 17 Construction Special Trade Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
23821 17 Construction Special Trade Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
238210 17 Construction Special Trade Contractors	\$0	\$0	\$0	\$0	\$9,628	\$0	\$0	\$0	\$9,628	\$13,387	\$0	\$0	\$26,273	\$49,288	\$2,875
38220 17 Construction Special Trade Contractors	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$34 \$0
38290 17 Construction Special Trade Contractors 38390 17 Construction Special Trade Contractors	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	S
38910 17 Construction Special Trade Contractors 17 Construction Special Trade Contractors	S0	S0	SO SO	S0	SO	\$0	SO SO	S0	\$0 \$0	\$0	S0	\$0 \$0	\$0	\$0	S
238990 17 Construction Special Trade Contractors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
31 20 Food & Kindred Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
314110 22 Textile Mill Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
322230 22 Textile Mill Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0
14120 22 Textile Mill Products 26122 23 Apparel & Other Finished Products Made From Fabric & Other Similar Material	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0
133924 24 Lumber & Wood Products Except Furniture	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
125199 26 Paper & Allied Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
23111 27 Printing, Publishing & Allied Industry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	SI
11199 27 Printing, Publishing & Allied Industry 19130 27 Printing, Publishing & Allied Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	s
23113 27 Printing, Publishing & Allied Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
26199 28 Chemical & Allied Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
27212 30 Rubber & Miscellaneous Plastic Products 27910 32 Stone, Clay, Glass & Concrete Products	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	SI SI
31420 32 Stone, Clay, Glass & Concrete Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	s
27390 232 Stone, Clay, Glass & Concrete Products	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
32322 32 Stone, Clay, Glass & Concrete Products	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$5, \$2.
33316 32 Stone, Clay, Glass & Concrete Products 35921 33 Primary Metal Industry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$154,807	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$154,807	\$2,0 \$154
35929 33 Primary Metal Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	s
31491 33 Primary Metal Industry	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
32323 33 Primary Metal Industry 35931 33 Primary Metal Industry	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$222
133 Primary Metal Industry 12911 34 Fabricated Metal Products Except Machinery & Transportation Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$222
2618 34 Fabricated Metal Products Except Machinery & Transportation Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
33249 34 Fabricated Metal Products Except Machinery & Transportation Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	S
32710 [°] 34 Fabricated Metal Products Except Machinery & Transportation Equipment 39113 [°] 34 Fabricated Metal Products Except Machinery & Transportation Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	S
13411 35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	5
4111 35 Industrial & Commercial Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
3314 35 Industrial & Commerical Machinery & Computer Equipment 3413 35 Industrial & Commerical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$ \$2.
3413 35 Industrial & Commerical Machinery & Computer Equipment 3415 35 Industrial & Commerical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$2, \$
3613 35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
13921 2 35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	s s
3922 55 Industrial & Commerical Machinery & Computer Equipment 3999 55 Industrial & Commerical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	S S
35 Industrial & Commerical Machinery & Computer Equipment 34112 35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,85
34118 35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,61
32999 35 Industrial & Commerical Machinery & Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
35122 35 Industrial & Commercical Machinery & Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	S
35312 35 Industrial & Commerical Machinery & Computer Equipment 3342 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	S
33421 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				\$0	\$129,6
34210 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment 34220 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment	\$0 \$0	\$0 \$0	\$0 \$0	S0	S0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$62



Section 5 Description for Exhaust accordance for Control Exhaust Control Exh																
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1985 1985																\$3,055,651
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Simple S	339112 36 Electronic & Other Electrical Equipment & Components Except Computer Equipment															\$0 \$30,582
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Second Second Secon	333318 38 Measuring, Analyzing & Controlling Instruments, Photographic, Medical & Optical Goods, Watches & Clocks															\$16,336
Second Second State Information State Inform		•••													•••	\$0
2001 1906																\$0
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Section Sect	484220 42 Motor Freight Transportation & Warehousing		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0		\$867
Althor Figure Transportation Althornous 18 10 10 10 10 10 10 10	485111 42 Motor Freight Transportation & Warehousing															\$0
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STITING ACCOMMUNICATIONS SO SO SO SO SO SO SO																\$0
2 49 Utilizes 2																\$1,566,725 \$1,347,198
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221111 49 Water Supply (no Arryspation Systems (no) 50 50 50 50 50 50 50 5		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
21130 4 Steam and AA-Conditioning Supply(0) 50 50 50 50 50 50 50 50 50 50 50 50 50 5		\$0	\$0								\$0			\$0	\$0	\$0
11310 45 #W/A	221310 49 Water Supply and Irrigation Systems(0)															\$0
22111 49 #WA	221330 49 Steam and Air-Conditioning Supply(0)														•••	\$0
22116 4 9HLA 50 50 50 50 50 50 50 5																\$0 \$0
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489899 49 894/A 50 49 894/A 50 50 50 50 50 50 50 5																\$28,399
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Segges 4 shtuA 50 Wholesable Trade Durable Goods 50 50 50 50 50 50 50 5	562920 49 #N/A															\$0
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42510 5 O Wholesale Trade Durable Goods 5 0 5 0 5 0 5 0 5 0 5 0 5 0 5 0 5 0 5 0																\$0
423710 50 Whitesealt Trade Durable Goods																\$243,899
22730 50 Wholesake Trade Durable Goods 50 50 50 50 50 50 50 50 50 50 50 50 50																\$0 \$62,631
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423860 5 Wholesale Trade Durable Goods 50 50 50 50 50 50 50 50 50 50 50 50 50				SO.	SO.											\$40,369
423400 5 Wholessel Trade Durable Goods 5 0 5 0 5 0 5 0 5 0 5 0 5 0 5 0 5 0 5 0																\$0
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42340g 50 Wholesale Trade Durable Goods 50 50 50 50 50 50 50 50 50 50 50 50 50	424480 50 Wholesale Trade Durable Goods															\$10,135
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	444220 50 Wholesale Trade Durable Goods	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0							\$0 \$0
420400 on Attiniesale trans prirante accions	444220 [°] 50 Wholesale Trade Durable Goods 454113 [°] 50 Wholesale Trade Durable Goods	\$0 \$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0 \$0						
423610 50 Windessel Trade Durable Goods 50 50 50 50 50 50 50 50 50 50 50 50 50	444220 [°] 50 Wholesale Trade Durable Goods 454113 [°] 50 Wholesale Trade Durable Goods	\$0 \$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0						



3690 50 Wholesale Trade Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9
3810 50 Wholesale Trade Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
2383 50 Wholesale Trade Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
3990 50 Wholesale Trade Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
3142 50 Wholesale Trade Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$46
4490 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
5120 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
1910 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
4720 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
4920 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
4990 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
1110 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
4410 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
4690 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	5
2210 51 Wholesale Trade Non-Durable Goods	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	5
3310 52 Building Materials, Hardware, Garden Supply & Mobile Home Dealers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	5
6130 52 Building Materials, Hardware, Garden Supply & Mobile Home Dealers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$211,837	\$0	\$0	\$0	\$211,837	\$35
4130 52 Building Materials, Hardware, Garden Supply & Mobile Home Dealers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
4390 54 Food Stores	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
1228 55 Automotive Dealers, Gasoline Service Stations	\$0	\$0	80	\$0	\$0	80	80	\$0	\$0	\$0	\$0	\$0	\$0	\$0	,
3141 55 Automotive Dealers, Gasoline Service Stations	\$0	\$0	\$0	\$0	\$0	\$0	50	\$0	\$0	\$0	50	\$0	\$0	\$0	
2110 57 Home Furniture, Furnishings & Equipment Stores	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
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4190 57 Home Furniture, Furnishings & Equipment Stores	50 S0	50 50	SO	S0	\$0 \$0	50 50	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	50 50	\$0 \$0	\$0 \$0	9
2310 58 Eating & Drinking Places															
7401 58 Eating & Drinking Places	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10
8320 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4
3920 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	:
3998 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
1112 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
2511 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
8150 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
4210 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S0	\$0	
4310 59 Miscellaneous Retail	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
2390 60 Depository Institutions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
110 61 Non-Depository Credit Institutions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	\$0	S0	\$0	\$0	\$0	S 0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
3210 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	
3510 62 Security & Commodity Brokers, Dealers, Exchanges & Services															
3910 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
3920 _ 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$24
3991 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
4113 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
4114 62 Security & Commodity Brokers, Dealers, Exchanges & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
4127 63 Insurance Carriers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
4210 63 Insurance Carriers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10
5110 63 Insurance Carriers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
5920 64 Insurance Agents, Brokers & Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
320 65 Real Estate	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
1512 65 Real Estate	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
2292 65 Real Estate	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
53 65 Real Estate	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
531 65 Real Estate	\$0										\$0				
531 65 Real Estate 5311 65 Real Estate	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	
	\$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$0	\$0 \$0			
3311 65 Real Estate 1110 65 Real Estate	\$0		\$0		\$0	\$0 \$0 \$0		\$0	\$0			\$0 \$0 \$0	\$0	\$0	\$2,5
3311 65 Real Estate 110 65 Real Estate 112 65 Real Estate	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$2,5
3311 65 Real Estate 110 65 Real Estate 112 65 Real Estate 112 65 Real Estate 1120 65 Real Estate	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$2,5 \$2
331 d S Real Estate 1110 d S Real Estate 112 d S Real Estate 120 d S Real Estate 120 d S Real Estate 120 d S Real Estate	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$2,5 \$2 \$2
311 65 Real Estate	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	SI SI
331 d S Real Estate 1110 d S Real Estate 1112 d S Real Estate 1120 d S Real Estate 120 d S Real Estate 120 d S Real Estate 1312 d S Real Estate 1312 d S Real Estate 1312 d S Real Estate	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$2 \$2
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331 6 Real Estate 1110 6 Real Estate 1112 65 Real Estate 1120 65 Real Estate 120 65 Real Estate 120 65 Real Estate 1312 65 Real Estate 1312 65 Real Estate 121 65 Real Estate 121 65 Real Estate 121 65 Real Estate 131 65 Real Estate	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$2 \$2 \$3
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311 6 S Real Estate 110 6 S Real Estate 1112 6 S Real Estate 1112 6 S Real Estate 190 6 S Real Estate 191 6 S Real Estate 192 6 S Real Estate	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$: \$: \$:										
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311 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$2 \$2 \$3 \$3 \$3												
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311 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$5 \$5 \$												
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311 65 Real Estate 112 65 Real Estate 112 65 Real Estate 112 65 Real Estate 110 65 Real Estate 110 65 Real Estate 110 65 Real Estate 110 65 Real Estate 111 65 Real Estate 112 65 Real Estate 112 65 Real Estate 113 65 Real Estate 114 65 Real Estate 115 65 Real Estate 116 65 Real Estate 117 65 Real Estate 117 65 Real Estate 118 65 Real Estate 119 65 Real Estate 110 65 Real Estate 110 65 Real Estate 110 65 Real Estate 110 67 Real Estate 110 76 71 Holding & Other Investment Offices 110 77 Personal Services 110 72 Personal Services	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$3 \$3 \$3 \$3 \$3												
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311 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 50 50 50 50 50 50 50 50 50 50 50 50 50	\$2,5 \$3 \$3 \$3 \$1 \$1 \$3 \$3 \$1,2 \$3											
1311 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 50 50 50 50 50 50 50 50 50 50 50 50 50	\$2,5 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3											
1311 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$2,5 \$2,5 \$2,5 \$2,5 \$2,5 \$2,5 \$2,5 \$2,5											
1311 55 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 50 50 50 50 50 50 50 50 50 50 50 50 50	\$0 50 50 50 50 50 50 50 50 50 50 50 50 50	\$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$						
1311 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$								
311 S Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 50 50 50 50 50 50 50 50 50 50 50 50 50	\$1.55 \$1.55									
311 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1.55 \$1.55								
1311 65 Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 50 50 50 50 50 50 50 50 50 50 50 50 50	\$2,52,52 \$2 \$2 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3						
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1311 S. Real Estate	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$2,50 \$2 \$2 \$3 \$3 \$3 \$3 \$3 \$4 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$4 \$3 \$4 \$4 \$4 \$4 \$5 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4 \$4
1311 65 Real Estate 1010 65 Real Estate 1012 67 Holding & Other Investment Offices 1012 67 Hold	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	50 50 50 50 50 50 50 50 50 50 50 50 50 5	\$0 50 50 50 50 50 50 50 50 50 50 50 50 50	\$2,52 \$2 \$2 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3 \$3



561720 73 Business Services 561730 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$260 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$260 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$260 \$0	\$117,042 \$0
811412 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	\$1.104.442							
514210 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
519120 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
522110 73 Business Services 541820 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,100
541820 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541890 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
561440 73 Business Services	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0
561499 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$109,215 \$0
561622 73 Business Services 562211 73 Business Services	\$0 \$0	S0	\$0	\$0	S0	\$0	\$0 \$0	\$0	SO	\$0 \$0	\$0 \$0	\$0 \$0	S0	\$0 \$0	\$0 \$0
811118 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
512110 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$90,008
522220 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
532299 73 Business Services 541430 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,851	\$0	\$0	\$0	\$1,851	\$1,851
541430 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
551111 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
561510 73 Business Services 561613 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$8,136
561613 73 Business Services 562112 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$167.518
562112 73 Business Services 5112 73 Business Services	\$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0	\$167,516
5112.10 73 Business Services	S0	S0	\$0	SO.	SO SO	\$0	SO.	\$0	SO.	\$0	S0	\$0	SO SO	SO SO	\$3.884.587
512240 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
518 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
518210 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$593,194
519110 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
519190 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$37,320	\$0	\$0	\$0	\$37,320	\$54,662
522320 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
532490 73 Business Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$143	\$0	\$0	\$0	\$143	\$7,414
5411 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
54119 73 Business Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
541199 73 Business Services 541340 73 Business Services	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0
541370 73 Business Services	50	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S0	50	\$0
532111 75 Automotive Repair Services & Parking	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
812990 75 Automotive Repair Services & Parking	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
811211 75 Automotive Repair Services & Parking	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
532120 75 Automotive Repair Services & Parking	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
532210 75 Automotive Repair Services & Parking	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
811212 76 Miscellaneous Repair Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
811213 76 Miscellaneous Repair Services 811310 76 Miscellaneous Repair Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$1,971
561710 76 Miscellaneous Repair Services	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$1,971										
812112 76 Miscellaneous Repair Services	\$0	SO.	SO SO	S0	SO SO	SO	SO	SO.	SO.	S0	S0	SO.	S0	SO SO	\$34.000
611110 76 Miscellaneous Repair Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$34,000 \$146,770
811490 76 Miscellaneous Repair Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
482111 79 Amusement & Recreation Services 711510 79 Amusement & Recreation Services	SO	SO.	S0	S0	\$0	SO	\$0	S0	\$0	S0	S0	SO	\$0	SO SO	\$7,996
622110 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
621420 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
621999 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$28,273
622210 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
624190 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$615
624230 80 Health Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541191 81 Legal Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
54111 81 Legal Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
541110 81 Legal Services 611420 82 Educational Services	\$0 \$0	SO	\$0	\$0	S0	\$0	\$0	S0	\$0	\$0	S0	\$0	\$0	50	\$0
611430 82 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
611519 82 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
611691 82 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
611699 82 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
621111 82 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
611512 82 Educational Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
611710 82 Educational Services	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0
813219 83 Social Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
624310 83 Social Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
711410 83 Social Services	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
813910 86 Membership Organizations 813920 86 Membership Organizations	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
813920 86 Membership Organizations 813990 86 Membership Organizations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
874201 86 Membership Organizations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
813940 86 Membership Organizations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541490 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
541612 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$41,613
541618 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,147,755
541690 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$197,902		\$0	\$197,902	\$238,563	\$0	\$0	\$0	\$436,465	\$5,373,577
541810 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,917,653
561210 87 Engineering, Accounting, Research, Management & Related Services 541930 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0
	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	⇒u	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$64.834
541213 287 Engineering, Accounting, Research, Management & Related Services	90			90	90	90	90	90		90	90		au.	90	
541213 87 Engineering, Accounting, Research, Management & Related Services 541320 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0	50	SO.	\$0	S0	\$0	\$0	S0	\$0	S0	SO.	SO.	\$0	SO.	\$0
541213 67 Engineering, Accounting, Research, Management & Related Services 541320 67 Engineering, Accounting, Research, Management & Related Services 541380 67 Engineering, Accounting, Research, Management & Related Services	\$0					\$0 \$0	\$0 \$0				\$0 \$0				
541213 87 Engineering, Accounting, Research, Management & Related Services 541320 87 Engineering, Accounting, Research, Management & Related Services 541380 87 Engineering, Accounting, Research, Management & Related Services 541613 87 Engineering, Accounting, Research, Management & Related Services		\$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0		\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0		\$0 \$0 \$0	\$0 \$0 \$0	\$0	\$0 \$1,242,253 \$541,548
541213 87 Engineering, Accounting, Research, Management & Related Services 541320 87 Engineering, Accounting, Research, Management & Related Services 541380 87 Engineering, Accounting, Research, Management & Related Services 541018 87 Engineering, Accounting, Research, Management & Related Services 541712 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,242,253
541213 67 Engineering, Accounting, Research, Management & Related Services 541320 67 Engineering, Accounting, Research, Management & Related Services 541320 67 Engineering, Accounting, Research, Management & Related Services 541315 67 Engineering, Accounting, Research, Management & Related Services 541712 67 Engineering, Accounting, Research, Management & Related Services 541720 67 Engineering, Accounting, Research, Management & Related Services 541707 67 Engineering, Accounting, Research, Management & Related Services 541870 67 Engineering, Accounting, Research, Management & Related Services	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$1,242,253 \$541,548 \$120,790 \$0											
541213 87 Engineering, Accounting, Research, Management & Related Services 541320 87 Engineering, Accounting, Research, Management & Related Services 541320 87 Engineering, Accounting, Research, Management & Related Services 541613 87 Engineering, Accounting, Research, Management & Related Services 541712 87 Engineering, Accounting, Research, Management & Related Services 541720 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0	\$1,242,253 \$541,548 \$120,790											



	Net Procuren	ment***	\$180,372,37	5										
	Total Service Procure	ement	\$2,846,57	5										
	Total Product Procure		\$279,61											
	40,711	,	J U	ψ±,133,700	\$107,802	\$ 3	30	\$2,540,500	Q1.40,100	20	\$3,750	420,270	40,120,183	\$130,37Z
112 96 Administration of Economic Programs	\$0 \$6,711		\$0 \$0 \$0 \$0	\$0 \$2,135,766	\$0 \$197.902	\$0 \$0	\$0 \$0	\$0 \$2,340,380	\$0 \$749,750	\$0 \$0	\$0 \$9,790	\$0 \$26,273	\$0 \$3,126,193	\$0 \$180,372,
130 96 Administration of Economic Programs	\$0		SO SO	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
110 95 Administration of Environmental Quality & Housing Programs	\$0		\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
90 92 Justice, Public Order & Safety	\$0		\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
30 92 Justice, Public Order & Safety	\$0		\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
20 91 Executive, Legislative & General Government Except Finance	\$0		\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
20 91 Executive, Legislative & General Government Except Finance	\$0		\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
90 91 Executive, Legislative & General Government Except Finance	\$0	\$0 \$	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S
110 89 Miscellaneous Services	\$0	\$0 \$	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
310 89 Miscellaneous Services	\$0	\$0 5	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
330 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0 \$	\$0 \$0	\$91,219	\$0	\$0	\$0	\$91,219	\$0	\$0	\$0	\$0	\$91,219	\$637,
133 87 Engineering, Accounting, Research, Management & Related Services	\$0	\$0	SO SO	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
211 87 Engineering, Accounting, Research, Management & Related Services	\$0		SO SO	S0	\$0	S0	S0	S0	S0	\$0	S0	S0	S0	\$0
121 87 Engineering, Accounting, Research, Management & Related Services	\$0		S0 S0	\$0	\$0	\$0	\$0	\$0	50	\$0	50	50	\$0	\$0
850 87 Engineering, Accounting, Research, Management & Related Services	\$0		so so	\$0	\$0	\$0	\$0	\$0	SO SO	\$0	S0	S0	SO SO	\$0
614 87 Engineering, Accounting, Research, Management & Related Services 620 87 Engineering, Accounting, Research, Management & Related Services	\$0		S0 S0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	S0	\$0	\$0	\$334
110 87 Engineering, Accounting, Research, Management & Related Services	\$0 \$0		\$0 \$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$394
10 87 Engineering, Accounting, Research, Management & Related Services	\$0		eo eo	60	\$0	60		20	60	60	S0	60	\$0	S

*PER CPUC Go 156 (June 2015) SECTION 8.3, NUMERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.

9.1.3 Program Expenses

Expense Category	Description	2016 Actuals
Wages, Other Employee	Salary and payroll related costs of employees working	\$150,000
Expense	on WMDVBE matters, Office space, travel, and other	
	non-wage costs	
Program Expenses &	Printing, postage, supplies, outreach, and other costs	\$7,500
Training	directly related to programs including costs related to	
	training employees (internal) and suppliers (external)	
Reporting Expenses	Computer, accounting, printing and other expenses in	\$500
	preparing reports to CPUC.	
Consultants and	Costs of hiring consultants and contractors to assist with	\$0
Contractors	WMDVBE program.	
Other	Miscellaneous costs that do not fit in other categories.	None Identified
Total		\$158,000

9.1.4 A DESCRIPTION OF PROGRESS IN MEETING OR EXCEEDING SET GOALS AND AN EXPLANATION OF ANY CIRCUMSTANCES THAT MAY HAVE CAUSED THE UTILITY TO FALL SHORT OF ITS GOALS.

This is the second year that Level 3 is submitting an annual report in the format prescribed by GO156. The following is a summary of the company's 2015 and 2016 California Results:



	ATTACHMENT C	Pa	ge 8
Name of Utility	Year of Report	G.O. #156	Sec. 9.1.4
WMDV	LGBTBE RESULTS AND GO	ALS	
Category	Year Results	Year Goals	
Minority Men	1.19%	3.50%	
Minority Women	0.11%	0.00%	
Minority Business Enter (MBE)	rprise 1.30%	3.50%	
Women Business Enter (WBE)	prise 0.42%	0.50%	
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.00%	0.00%	
Disabled Veteran Busin (DVBE)	ess 0.01%	0.50%	
TOTAL WMDVLG	BTBE 1.73%	4.50%	

9.1.5 A SUMMARY OF PRIME CONTRACTOR UTILIZATION OF WMDVLGBTBE SUBCONTRACTORS.

This is the second year that Level 3 is reporting Tier 2 Spend. Level 3 continues to examine methods to best validate vendor data, reporting and compliance. The numbers reported herein are self-reported by the vendor(s) and are not independently validated.



				ATTACH	IMENT C		Page 10	
	Utility			2016 Ann	ual Report	G	.O. #156 Sec. 9	9.1.5
A	SUMMARY OF F	RIME CONTR	ACTOR UTILI	ZATION OF V	VMDVLGBTBE	SUBCONT	RACTORS	
	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$2,142,477	\$197,902	\$2,340,380	\$749,750	\$0	\$9,790	\$26,273	\$3,126,193
Subcontracting \$	\$163,843	\$8,815	\$172,659	\$128,049	\$ 0	\$25,973	\$0	\$326,681
Total \$	\$2,306,321	\$206,718	\$2,513,038	\$877,799	\$0	\$35,763	\$26,273	\$3,452,874
Direct %	1.19%	0.11%	1.30%	0.42%	0.00%	0.01%	0.01%	1.73%
Subcontracting %	0.09%	0.00%	0.10%	0.07%	0.00%	0.01%	0.00%	0.18%
Total %	1.28%	0.11%	1.39%	0.49%	0.00%	0.02%	0.01%	1.91%
Net Procurement**		\$180,372,375						
NOTE	E: *FIRM'S CLASSIFIED	AS 8(a) OF SMALL	BUSINESS ADMINI	STRATION INCLU	DES NON-WMDVLGB	втве		
	**NET PROCUREMEN % - PERCENTAGE OF	NET PROCUREMEN		PURCHASE ORDER	, AND CREDIT CARE	DOLLARS		
	Direct - DIRECT PRO Sub - SUBCONTRAC		т					

9.1.6 A LIST OF WMDVLGBTBE COMPLAINTS RECEIVED DURING THE PAST YEAR, ACCOMPANIED BY A BRIEF DESCRIPTION OF THE NATURE OF EACH COMPLAINT AND ITS RESOLUTION OR CURRENT STATUS.

Level 3 did not receive any WBDVLGBTBE complaints for 2016.

9.1.7 A SUMMARY OF PURCHASES AND/OR CONTRACTS FOR PRODUCTS AND SERVICES IN EXCLUDED CATEGORIES.

Level 3's understanding is that the GO 156 Ruling on November 14, 2003, ended the exclusion category. Level 3 does not intend to exclude any product/service category from its purchase base other than those specifically stated in General Order 156, Section 8 such as payments to other utilities, government fees and taxes.

9.1.8 A DESCRIPTION OF ANY EFFORTS MADE TO RECRUIT WMDVLGBTBE SUPPLIERS OF PRODUCTS OR SERVICES IN PROCUREMENT CATEGORIES WHERE WMDVLGBTBE UTILIZATION HAS BEEN LOW, SUCH AS LEGAL AND



FINANCIAL SERVICES, FUEL PROCUREMENT, AND AREAS THAT ARE CONSIDERED HIGHLY TECHNICAL IN NATURE.

A significant factor in Level 3's low WMDVLGBTBE utilization is that a significant portion of the company's spend is in the area of network equipment and software. Level 3 reviews this area regularly and continues to seek new WMDVLGBTBE entrants in this area. Several suppliers explained, however, that the high level of ongoing capital investment required by most network equipment and software companies is a deterrent to new entrants and is the reason that almost all current vendors in this area are publicly held companies.

Level 3 is committed to providing increased opportunities for diverse businesses in low utilization categories. In those cases, where Level 3 is challenged by supply chain realities that may impede the ability to buy directly from WMDVLGBTBE suppliers, the company uses the Tier 2 program to expand supplier diversity efforts. Level 3 expresses its desire to primary contractors that they continue to utilize, make new awards, and report spending with diverse suppliers in fulfillment of their contracts. An example of Level 3's efforts to include its prime suppliers in the Tier 2 program is found in its external Supplier Diversity webpage located at http://www.level3.com/en/suppliers/. Level 3's reporting process, validation, and data consolidation was designed to augment existing efforts to increase meaningful business opportunities for diverse suppliers. The company's spend with Tier 2 suppliers that have strong diversity programs is substantial and reflected in this report. As the Tier 2 reporting program matures, Level 3 is realizing growth in diverse spending through its partners.

9.1.9 UTILITIES SHALL RETAIN ALL DOCUMENTS AND DATA THEY RELY ON IN PREPARING THEIR WMDVLGBTBE ANNUAL REPORT FOR THE LONGER OF EITHER THREE YEARS OR IN CONFORMANCE WITH THE UTILITIES' INDIVIDUAL DOCUMENT RETENTION POLICIES, AND SHALL PROVIDE THESE DOCUMENTS AND DATA TO THE COMMISSION UPON REQUEST.

Level 3 is in compliance with this provision.

9.1.10 EACH UTILITY WHICH ELECTS TO REPORT FUEL PROCUREMENT SEPARATELY MUST FILE WITH THE EXECUTIVE DIRECTOR BY MARCH 1 OF EACH YEAR, BEGINNING IN 1991, A SEPARATE DETAILED AND VERIFIABLE REPORT ON WMDVBE PARTICIPATION IN FUEL MARKETS. THESE REPORTS MUST INCLUDE, AT A MINIMUM, THE RESULTS OF PURCHASES IN EACH FUEL CATEGORY. UTILITIES SHALL REPORT RENEWABLE AND NONRENEWABLE ENERGY PROCUREMENT IN A MANNER SIMILAR TO THEIR REPORTING OF FUEL PROCUREMENT.

Level 3 will evaluate the ability to report renewable and nonrenewable energy procurement for future plans. Level 3 is not reporting renewable and nonrenewable energy procurement separately in the 2017 plan.

GO156, §10 2017 ANNUAL PLAN

10.1.1 SHORT, MID, AND LONG TERM GOALS SET AS REQUIRED BY SECTION 8, SUPRA

Level 3 uses historical information from prior years, along with its anticipated company spend for the coming plan year, knowledge of major initiatives and opportunities, and input from key corporate departments, regional leadership, and local management in establishing its annual goals and objectives. While economic factors and influences outside the company's control affect overall purchasing decisions Level 3 will seek opportunities to improve upon stated goals and the resulting accomplishments year over year.



A summary of Level 3's goals are as follows:

	ATTACHMENT C															Page 13								
			N	ame of Utilit	y				Year of Report								G.O. #156 Sec. 10.1.1							
	WMDVLGBTBE ANNUAL SHORT, MID, AND LONG-TERM GOALS BY PRODUCT AND SERVICE															ECATEGORY								
	Short-Term (2016) Mid-Term (2019)																Long-Term (2021)							
				311011														1	T	Long				
	Minority	Minority Business Enterpris e (MBE)	Women Business Enterprise (WBE)			Women Minority LGBT Business Enterprise (WMLGBTBE)	Disabled Veterans Business Enterpris e (DVBE)	WMDVLGBTBE	Minority	Minority Business Enterpris e (MBE)	Enterorie	Women Minority Business Enterpris e (WMBE)		Women Minority LGBT Business Enterprise (WMLGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority	Minority Business Enterpris e (MBE)		Women Minority Business Enterpris e (WMBE)	Lesbian, Gay, Bisexual, Transgende r Business Enterprise		Disabled Veterans Business Enterpris e (DVBE)	WMDVLGBTBE
Products/Services	Men Womer				(LGBTBE)				Men Women				(LGBTBE)				Men Wome	n			(LGBTBE)			
All	0.00% 0.00%	3.50%	0.50%	0.00%	0.00%	0.00%	0.50%	4.50%	0.00% 0.00%	5.00%	1.00%	0.00%	0.00%	0.00%	1.00%	7.00%	0.00% 0.009	15.00%	5.00%	0.00%	0.00%	0.00%	1.50%	21.50%
Subtotal	0.00% 0.00%	3.50%	0.50%	0.00%	0.00%	0.00%	0.50%	4.50%	0.00% 0.00%	5.00%	1.00%	0.00%	0.00%	0.00%	1.00%	7.00%	0.00% 0.009	15.00%	5.00%	0.00%	0.00%	0.00%	1.50%	21.50%

*The stated goals are not legally enforceable requirements or quotas of any kind and failure to meet or exceed them, or any other portion of this plan, is not subject to any penalty. PER CPUC Go 156 (JUNE 2015) SECTION 8.3, NUMERICAL GOALS WILL BE EXCUSED FOR THE FIRST FIVE YEARS FOR LGBTBE'S IN ORDER THAT PARTICIPATION IN PROCUREMENT PROGRAMS CAN BE ESTABLISHED AND IMPLEMENTED TO GATHER DATA AND EXPERIENCE TO SET MEANINGFUL TARGET GOALS.

10.1.2 A DESCRIPTION OF WMDVLGBTBE PROGRAM ACTIVITIES PLANNED FOR THE NEXT CALENDAR YEAR. THIS DESCRIPTION SHALL INCLUDE BOTH INTERNAL AND EXTERNAL ACTIVITIES

In 2017, Level 3 plans to work with California business units to identify opportunities to expand the use of WMDVLGBTBE vendors.

In order to meet its 2017 goals, Level 3 is in the process of establishing the following *internal* activities:

Local Goals and Objectives.

In order for any program to be effective, Level 3 believes that goals and objectives must be established at the lowest common level within the company to ensure success. While Level 3 has established supplier diversity goals and objectives in North America in support of its Federal plan, the company is also aware that the CA Plan and goals has components that must be applied to each individual market for them to be meaningful. In 2017, the Supplier Diversity Team, North American Procurement Organization, and Local Management will, through collaborative planning and implementation sessions, continue efforts to reinforce the Supplier Diversity goals for each of the California markets that will ultimately contribute to the overall 2017 Plan. This reinforcement process will engage, challenge, and establish local accountability to identify new and diverse sources of supply for employees who make purchasing decisions.

2. Training and Education.

In addition to updated training for Level 3's key corporate departments, targeted refresher training will continue to be communicated to the North American Procurement organization and employees. Level 3 recognizes that not only must the management team and employees be knowledgeable about the WMDVLGBTBE program, they must also be well versed and familiar with the necessary supplier diversity "tools" to succeed. It is Level 3's objective to ensure that the WMDVLGBTBE goals and objectives are clearly communicated and understood by every employee involved in the evaluation, recommendation, or selection of vendors, and that they have the appropriate tools and resources at their disposal.



Specific topics to be covered in 2017 market specific diversity training include:

- Visibility to the goals and requirements stated within the 2017 Annual Plan as submitted to the CPUC.
- Refresher training on key sections of GO156 and employee responsibility.
- WMDVLGBTBE Prime Contractor Outreach.
- CPUC Clearinghouse as a resource tool for validation of existing and location of potential diverse suppliers.
- 2017 Annual Plan as submitted to the GSA.
- Targeted diversity opportunities for underutilized businesses.
- Local Diversity Leaders and resources.

3. <u>WMDVLGBTBE Prime Contractor Outreach</u>.

Level 3 intends to strengthen its Supplier Diversity Outreach on a continuing basis in 2017. Some of the efforts the company plans to undertake include:

- Actively expanding the company's California source pools by leveraging the CPUC Clearinghouse and the California Department of General Services (DGS) Supplier Diversity Website supplier databases.
- Participate in Supplier Diversity seminars, conferences, workshops, and renew membership(s) with supplier diversity councils.
- Supporting outreach efforts through contacts with minority and small business trade associations, and attendance at minority, veteran-owned, servicedisabled veteran-owned, lesbian, gay, bisexual and transgender-owned, minority-owned and women-owned business procurement conferences and trade fairs nationally and locally within key markets (i.e., California).
- Partner with the Federal Small Business Administration, or the California state counterpart, to seek alternative sources for supply or opportunities to further mature Level 3's diversity program.
- Partner with an Ethnic Business Association or Ethnic Chamber to seek alternative sources for supply or opportunities to further mature Level 3's diversity program.

4. Subcontracting Program.

Level 3 plans to continue strengthening Tier 2 subcontracting program that encourages prime contractors to expand their utilization of WMDVLGBTBE subcontractors pursuant to GO156 §6.3. In particular, Level 3 will focus on prime contractors with whom the company has historically spent over \$500,000 for products and services and \$1,000,000 for construction services. Level 3 will continue to encourage the use of the CPUC Clearinghouse to locate and validate the diversity status of subcontractors.



5. <u>Employee Communication.</u>

In 2017, Level 3 intends to improve and enhance create its internal Supplier Diversity webpage to incorporate resources for employees to increase opportunities to locate diverse suppliers through use of internal bid lists, links to external sites (such as the CPUC and DGS Supplier Diversity website), and other informational tools specific to Supplier Diversity efforts. Level 3 will seek opportunities to further develop means for vendors to update their records with current diversity status, and to streamline WMDVLGBTBE inclusion on bid opportunities. Level 3 is also working to identify a mechanism for new, diverse suppliers to register for inclusion in future business solicitations. The research, development and implementation are planned for 2017.

6. <u>Contracting.</u>

Level 3 will continue to work to identify bid opportunities and include supplier diversity provisions in its RFXs, company Certification Forms (that enable the company to further identify opportunities and track the diverse status of its supplier base), and incorporate diversity requirements in its due diligence process.

7. <u>Data Quality.</u>

Level 3 will continue to work to identify bid opportunities and include supplier diversity provisions in its RFXs, company Certification Forms and incorporate diversity requirements in its due diligence process. Level 3 will continue to work with Accounts Payable and IT departments to update and maintain diverse supplier records. New suppliers will continue to be required to complete a Supplier Certification Form and provide current certification information as part of the company's standard vendor onboarding and set-up process.

8. Supplier Certification.

Level 3 plans to train on and use the CPUC Clearinghouse, including the certification process, and encourage the company's existing diverse suppliers to submit for certification.

Level 3 is in the process of establishing the following *external* actions:

- 1. Attend WMDVLGBTBE Business Opportunity Workshops, Minority Business Enterprise Seminars and Trade Fairs.
- 2. Contact diverse and small business trade associations.
- 3. Identify and work with primary contacts at small and diverse trade associations to improve upon networking and sourcing opportunities.
- 4. Contact diverse business development organizations.
- 5. Attend minority, women-owned, and other diverse business/procurement conferences.
- 10.1.3 PLANS FOR RECRUITING WMDVLGBTBE SUPPLIERS OF PRODUCTS OR SERVICES WHERE WMDVLGBTBE UTILIZATION HAS BEEN LOW, SUCH AS LEGAL AND FINANCIAL SERVICES, FUEL PROCUREMENT, AND AREAS



THAT ARE CONSIDERED HIGHLY TECHNICAL IN NATURE.

- Once a baseline is established, Level 3 plans to meet and work with key departments that
 purchase products or services in areas where WMDVLGBTBE utilization has been low to
 help design procurement "packages" that permit and encourage the participation of
 WMDVLGBTBE concerns.
- Directly or indirectly counsel WMDVLGBTBE suppliers and/or California employees on areas that present subcontracting opportunities.
- 10.1.4 PLANS FOR SEEKING AND OR RECRUITING WMDVLGBTBE SUPPLIERS OF PRODUCTS OR SERVICES IN ANY "EXCLUDED CATEGORY" OF PRODUCTS OR SERVICES WHICH HAS BEEN REMOVED FROM THE PROCUREMENT DOLLAR BASE USED TO SET GOALS BECAUSE OF THE ESTABLISHED UNAVAILABILITY OF WMDVLGBTBE SUPPLIERS. PLANS FOR SEEKING AND OR RECRUITING WMDVLGBTBE SUPPLIERS OF PRODUCTS OR SERVICES WHERE WMDVLGBTBE SUPPLIERS ARE CURRENTLY UNAVAILABLE

Level 3 currently has no plans to purchase or classify any products or services in an "excluded category" in 2017, other than those described above.

10.1.5 PLANS FOR ENCOURAGING BOTH PRIME CONTRACTORS AND GRANTEES TO ENGAGE WMDVLGBTBES IN SUBCONTRACTS IN ALL CATEGORIES WHICH PROVIDE SUBCONTRACTING OPPORTUNITIES.

Level 3 is committed to providing increased opportunities for diverse businesses, but in some cases, the company is challenged by supply chain realities that may impede the ability to buy directly from WMDVLGBTBE suppliers. In those cases, Level 3 will rely upon its prime contractors' Tier 2 subcontracting activities to expand supplier diversity efforts. Level 3 is in the process of implementing a Tier 2 program to encourage its prime providers to utilize diverse suppliers in fulfillment of their contracts. This process is designed to augment existing efforts to increase meaningful business opportunities for diverse suppliers.

Level 3 remains committed to achieving the maximum practical utilization of WMDVLGBTBE vendors in all categories and sees Tier 2 purchases as an opportunity to expand business opportunities. It should be noted, however, that the award of subcontracts are at the sole discretion of the prime contractor.

10.1.6 PLANS FOR COMPLYING WITH THE WMDVLGBTBE PROGRAM GUIDELINES ESTABLISHED BY THE COMMISSION AS REQUIRED BY PUBLIC UTILITIES SECTION 8283(c). THE EXECUTIVE DIRECTOR'S OFFICE WILL BE RESPONSIBLE FOR DEVELOPING, PERIODICALLY REFINING, AND RECOMMENDING SUCH GUIDELINES FOR THE COMMISSION'S ADOPTION IN AN APPROPRIATE PROCEDURAL FORUM

Level 3 will monitor any changes to the program guidelines to ensure continued compliance with the program.